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# Boost!

News Update for South Australia.



**\$400B+  
PROJECTS  
LISTED**

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## New Year, New Opportunities

Another busy year draws to a close – a year during which the ICN team in South Australia has connected local suppliers with some great projects: the

AIR 7000 infrastructure upgrade at Edinburgh, the O-Bahn City access project, sustainment of the Collins Class Submarines, Adani's proposed Whyalla Solar Farm, Leigh Creek Energy's proposed in-situ coal gasification project, Oz Mineral's Prominent Hill and Carrapateena developments, the Northern Connector and the Darlington infrastructure upgrades.

Many of the projects we work on span several years, and we're looking forward to continuing to work across multiple sectors – defence, infrastructure, mining, renewable energy, oil & gas and others. There are some impressive opportunities ahead for South Australia in 2017 and we're excited to be a part of it alongside you.

The ICNSA office will be closed over the holiday period from Friday 23 December to Tuesday 3 January 2017. Wishing you all a Merry Christmas and a Happy New Year.

**Bettina Venner**  
**Manager Industry Participation**

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ICNSA would appreciate your feedback on the news you receive.  
Please complete our [short survey](#) to help us bring you relevant industry news and information in 2017.

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**Project News**



BAE Systems Global Combat Ship

### Opportunities at your fingertips with BAE

All BAE Systems opportunities are now consolidated in a hub portal where you can branch off and read about individual projects. More information [here](#).

### Supply and Support Saab

Saab, along with Philips, Aspen Medical and Marshall, is holding roadshows throughout Australia to inform SMEs about opportunities with the JP2060 Phase 3 program as part of Saab's bid for the tender early 2017. EOIs are sought from SMEs with skills or expertise in the medical and related fields for potential inclusion in the supply side of the program. More information [here](#).

### Truck and Haulage needs

With large projected quantities the Northern Connector project has early forecast estimates indicating it requires 3.8M m3 of fill, 2M m3 of imported material and 400 to 500 truck movements per day at peak. More information [here](#).

### ICN Gateway Workshop at NorthHub

An ICN workshop was held at NorthHub with Lendlease's Mike Forster, Local Industry Manager for the [Northern Connector Project](#). He provided insight into Lendlease's process of assessing expressions of interest and the decision making behind selection of successful tenders for major projects.



Land Forces Exhibition

### Land Forces 2016

ICN was an exhibitor at the three-day Land Forces event - a great success which attracted more than 13,000 people from throughout Australia and the world, including 34 international delegations at senior military, industry and scientific level from 18 nations – a key event for all involved with land defence technology. Connect with Land 400 project opportunities [here](#).

### Prospectivity with Coompana

The Coompana Drilling Project's objective is to provide the mineral exploration industry with new pre-competitive geoscience data from the western margins of the Gawler Craton, which will provide new information about the geology and mineral potential of the area. An open tender for high quality drill core samples closes on Friday 16 December. More information [here](#).

### Connecting Industry and Innovation

The Manufacturing Technologies Centre recently opened at Mawson Lakes, assisting business to understand advanced technologies, accelerate their adoption and facilitate access to researchers. Technology demonstrations and events are planned throughout 2017. More information [here](#).

[See more - SA Project list](#)

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## Upcoming events in 2017

Feb 22-24	<a href="#">Australasian Oil &amp; Gas (AOG) Expo</a>
Feb 28	<a href="#">Mineral and Energy Services Future Forum</a>
Mar 11-19	<a href="#">Business Mission - Australia Unlimited MENA 2017 Mining Innovation</a>
Apr 2-8	<a href="#">Business Mission - South East Asia 1: Indonesia and the Philippines</a>
May 9-18	<a href="#">Business Mission - China Guangzhou, Shandong and Shanghai</a>
May 14-17	<a href="#">APPEA 2017 Conference and Exhibition</a>
Jul 23-29	<a href="#">Business Mission - South East Asia 2: Singapore and Malaysia</a>
Aug 15-18	<a href="#">GMUSG 2017 Conference and Trade Expo</a>
Aug 20-26	<a href="#">Business Mission - South East Asia 3: Vietnam and Thailand</a>
Sept 10-17	<a href="#">Business Mission - Europe: Germany, The Netherlands and UK</a>
Sept 18-21	<a href="#">Business Mission - USA: New York, Washington and Texas</a>
Sept 25-29	<a href="#">68th International Astronautical Congress 2017</a>
Oct 3-5	<a href="#">Pacific 2017</a>
Oct 6-15	<a href="#">Business Mission - North Asia: Japan, Korea and Taiwan</a>
Nov 6-12	<a href="#">Business Mission - India: Bangalore, Jaipur, Mumbai and Delhi</a>

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### ICN Gateway website updates

ICN Gateway is changing the way you can submit an expression of interest (EOI) for work, simplifying the process and making it easier for your company to put its hand up for work. The changes mean that you will be able to submit an EOI against individual work packages, instead of at the project level. And we have introduced a 'save for later' function.

Keep an eye out for ICN emails with more information.

### Future ICN Gateway workshops

*"I found the ICN Gateway workshop to be very valuable for our organisation. I received practical insights into how to best position our business to take advantage of the benefits that the Gateway provides. I would definitely recommend this workshop to others."* - Ben Luks, Comunet

If you're interested in improving your company profile on ICN Gateway and you'd like to attend a future ICN Gateway Workshop, [register on our waiting list](#).

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ICN SA User Guide – This guide will provide you with tips on how to manage your company profile, as well as insider advice on how to best leverage the opportunities available. Download your copy [here](#).

**Grow your business faster**  
[www.icngateway.com.au](http://www.icngateway.com.au)



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