There was an interesting article in a recent NT News edition which referred to the inevitability of change in the Northern Territory associated with large projects either underway or with the potential to develop in the relatively midterm. I’ve referred to this in one of our previous newsletters. The NT News article spoke of the planning requirements and community acceptance, but ultimately it was the inevitability that was central to the theme.

One point of inevitability is that large international companies will establish a presence here as part of the maintenance of their equipment on major projects. These companies are to be found in any supply base of significance anywhere in the world. We will find that in time, as they have in Aberdeen, the opportunities will flow to local contractors who have a level of expertise of interest to them.

I’ve mentioned companies such as Technip, FMC, Cameron, Siapem, and McDermott to smaller contractors and not all have been recognised. Yet, these companies are already winning major contracts on some very big projects of interest to us. The opportunities may, or may not, flow from the construction phase but the operation and maintenance phase is where the long term implications lie.

As of our next edition, we’ll start featuring these companies with a brief overview of their areas of expertise and why they’ve attracted our attention.

Kevin Peters,
Chief Executive Officer
Projects

**Ichthys Onshore Mechanical Works (MEC-1) now live on ICN Gateway!**
Click here to view opportunities listed against the MEC-1 Gateway page.

**Santos** will spud a deep shale-hunting exploration well at Tanumbirini Station about 420km southeast of Katherine in the NT within the next fortnight. Santos development and technical services general manager Colin Cruickshank told ABC the well would be drilled to a 4000m depth.
Source: energynewsbulletin.net

**PetroChina** is ahead of the other “potential new investors” Karoon mentioned in its trading halt announcement on Monday 19 May. Australian Financial Review’s Street Talk column reports that the listed arm of China National Petroleum Corporation and half Arrow Energy owner is considered the strongest bidder so far over Karoon’s $300 million-plus stake of the Poseidon field in the Browse Basin. Its sources also revealed that Woodside, Royal Dutch Shell and Thai are in the running.
Source: energynewsbulletin.net

**ABM Resources** NL has expanded its footprint in Twin Bonanza Area with acquisition of tenements from Toro Energy Limited. ABM announced this month that it has reached terms to acquire 567 square kilometres of exploration licence applications in the Central Desert Region of the NT.
Source: abmresources.com.au

**Falcon Oil & Gas Ltd** is delighted to announce that its 98% subsidiary, Falcon Oil & Gas Australia Ltd, has executed Definitive Agreements including a Farm-Out Agreement and Joint Operating Agreements with Origin Energy Resources Limited, a subsidiary of Origin Energy Limited and Sasol Petroleum Australia Limited
Source: falconaustralia.com.au

**Central Petroleum** has accepted all regulatory conditions clearing the way for the grant of the Dingo Petroleum Production Licence 7 (PL7). Central recently acquired the Dingo Gas Field. The NT Minister for Mines and Energy offered to grant PL7, which will convert from a Retention Licence to a Production Licence permitting gas production from the Dingo Gas Field.
Source: abnnewswire.net

**TNG** signs landmark development MOU with Korea’s Posco E&C for Mount Peake Vanadium Project. The MoU provides for strategic cooperation to complete and deliver the Mount Peake Definitive Feasibility Study and consider the award of a contract for Engineering, Construction and Development of the Project.
Source: tngltd.com.au

Recent exploration has seen **Crocodile Gold** boost measured and indicated resources at the Fosterville and Cosmo operations by 30% and 4% respectively. Resources at Fosterville in Victoria rose to 16.6 million tonnes at 3.87 grams per tonne gold for 2.1 million ounces, up almost a third from a 2012 estimate.
Source: miningnewspremium.net

**Sherwin Iron** has completed its third shipment of iron ore from the Roper River project in the Northern Territory, with some 198,000 tonnes of iron ore shipped to date. A fourth vessel is expected to be loaded in Darwin Harbour by June 30.
Source: miningnewspremium.net

**Excalibur Mining** has entered into a joint venture with Sunda Exploration to procure services to allow the early treatment of tailings and the rehabilitation of its Tennant Creek gold properties in the NT.
Under the JV, Sunda is free to pursue additional external contracts, but has granted Excalibur the right to acquire 20% of Sunda by the issue of shares.
Source: miningnewspremium.net

**Tiger Brennan Drive - Duplication from Woolner Road to Berrimah Road tender now released!**
Visit tendersonline.nt.gov.au to view details of this tender.

**Northern Territory Airports Pty Ltd** (NTA), owners and operators of Darwin International and Alice Springs Airports, this month announced it had successfully executed $435 million of new bank facilities with ANZ, CBA, NAB and Westpac.
Source: darwinairport.com.au

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**Ichthys**

As at 31 May 2014, 18,286 company expressions of interest had been received for the Ichthys project, NT companies had received 16,091 nominations and total ANZ nominations were at 22,588.

There are currently 818 packages marked as Awarded on ICN Gateway with 18 new Ichthys work package listed in May.

The Ichthys LNG Project has reached another major milestone with Piling Contractors successfully driving in the final pile for the main civil works.

JKC Australia LNG (JKC) tasked Leighton Contractors with completing the main civil works for the Project. Piling Contractors was employed to drive the piles, which ranged in length from eight to 20 metres.

The last of the 1,938 piles was driven on Tuesday morning with a celebration marking the milestone.

Source: Ichthys Community Bulletin #102, ichthysproject.com
Company showcase

**HSS Concrete**

**Contact:** Roy Jansan  
**Location:** 7 Spencley Road, Humpty Doo  
**Tel:** 8988 4060  
**Email:** admin@hssconcrete.com.au  
**Web:** www.hssconcrete.com.au

HSS NT Pty Ltd, an Indigenous owned and operated business, was formed in April 2012 but didn’t commence trading as HSS Concrete until July 2012 when then sole trader, Roy Jansan, saw potential in the field for expansion. Prior to HSS Concrete being established, Roy had been trading as Humpty Doo Sand & Soil (HDSS) since 2000.

When trading commenced, HSS started with few assets from HDSS and three (3) staff. Over the years HSS Concrete has replaced or modified operational assets which has allowed them to boost capacity, while meeting national standards, and now employs in excess of 25 staff to meet growing demand.

Humpty Doo Sand & Soil average cubic metre per day output was between 15 - 40m³ of Manufactured Concrete. HSS Concrete has seen significant growth since then and now outputs approximately 200m³ of Concrete per 12 hour shift, running two shifts, 24 hours, 7 days per week where necessary.

HSS Concrete, although yet to be successful in securing a major contract, has produced and delivered over 30,000 cubic metres of Stabilised Sand for the Ichthys project. They have supplied over 5000 tonne of Cement for the new Roper River mine and supplied over 10,000m³ of concrete to the new abattoir development.

Understanding the importance of Quality Systems, HSS have taken significant steps to advance their management systems and the quality of concrete being produced. They have improved not only their financial and management systems but their QA systems and policies. HSS NT Pty Ltd has now obtained full ISO 9001:2008 accreditation.

**Becoming a showcase company**

Interested in being a showcase company? Is your business located within the Northern Territory? Has your business recently been involved in an exciting or innovative project? Or have you increased your capability in order to broaden your contracting opportunities? If so, we would like to ‘Showcase’ your business in an upcoming Newsletter. Please call or email Elena to discuss on p. 08 8922 9434 or e. elena.tsangari@icnnt.org.au

Please Note: inclusion of information in the ICN (NT) newsletter is at the discretion of ICN (NT). Contributing Showcase business will be contacted and confirmed prior to publication.

**Upcoming events**

**Procurement reform: Government changes to cut red tape and simplify procurement**

Local Industry, Northern Territory Government and Power and Water invite you to attend a briefing on a range of procurement reforms that are being introduced by the NTG. NTG procurement reforms will make government procurement simpler and more streamlined for business. Stage 1 of these reforms will take effect on 1 July 2014.

Power and Water Corporation has developed its own procurement framework that will come into effect on 1 July 2014.  
Click here to view briefing dates and for further information.

**Are you looking for ways to improve your tender success rate?**

Writing a winning Government tender can be made a lot easier when you know how. The Business Upskill’s Tendering Essentials Workshop does just that; it helps you to understand how to write a tender which can improve your chances of success.

**When:** 10th June 2014 (5.30pm to 8.30pm)  
**Where:** Travelodge Mirambeena Resort

Click here for more information and to register.

**Cold Thermal Storage and Darwin CBD District Cooling Workshop - Thursday 5 June 2014**

CDU in collaboration with the City of Darwin is holding a one-day workshop on Cold Thermal Storage. The focus is how to realise a district cooling system with storage for the Darwin CBD, and for other areas of cooling load concentration.

**When:** 5th June 2014 (8am)  
**Where:** Council Civic Centre

For more information, please contact:  
Dr Francis Clark Francis.Clark@cdu.edu.au  08 8946 6362  
Shenagh Gamble S.Gamble@darwin.nt.gov.au  08 8930 0530

**Developing The Territory** is a leading 2-day forum held at the Darwin Convention Centre on 16th and 17th June 2014, bringing leading individuals and decision makers from the Government and private businesses to gain on-the-ground insights to investment opportunities, new projects and policy initiatives stimulating sustainable economic development across Northern Australia.


Further information can be found by Clicking here.
In the news

Apple device and Mac users should be aware that they may be targeted by hackers who lock you out of your device before demanding payment of a ransom.
In recent hours, a number of Australian Apple users have reported the ransom attack targeting their devices.
The information available is limited and may be updated as more information emerges.
With the possibility that this attack is linked to your ‘Apple ID’, affected users are advised to change your Apple ID password as soon as possible.
Users not affected may also consider changing their Apple ID password as a precaution.
Click here to read more

A key Australian defence think tank has suggested more money and a broader strategy is needed to cope with emerging regional tensions.
This week has seen another flare-up in the South China Sea, with Vietnam and China trading accusations over the sinking of a Vietnamese fishing boat not far from where China has controversially parked an oil rig in the disputed area.
Australian Strategic Policy Institute (ASPI) senior analyst Mark Thomson says the speed of deterioration is significant. In the federal budget, while the rest of Australia had to endure cuts, defence received a 6 per cent funding boost.
Source: abc.net.au

The Northern Territory Environment Protection Authority has approved plans for a new open pit gold mine in the Tanami region. Up to 300,000 tonnes of ore will be extracted from the Twin Bonanza site annually, creating 60 new jobs once fully operational. ABM Resources began trial mining at the site, 520 km’s west of Tennant Creek, in June last year.
Source: abc.net.au

A half-billion-dollar cash injection for the Tindal RAAF base in the Northern Territory over the next 10 years would provide a boost to the town of Katherine but overstretch the local council financially, according to mayor Fay Miller. Click here to continue reading
Source: abc.net.au

Supply Nation signs MOU agreement with the American Chamber of Commerce in Australia
The signing took place at a luncheon hosted by the American Chamber of Commerce in Australia on the afternoon of Wednesday, May 28th at the Shangri-La Hotel, Sydney.
Supply Nation CEO Charles Prouse and American Chamber of Commerce CEO Niels Marquardt signed the document on behalf of both organisations.
Supply Nation CEO Charles Prouse describes the move as a very positive one for each organisation.
Read more here

Hyder Consulting will launch a new office in Darwin, Northern Territory, to house its latest acquisition – project and planning firm Flinders. Hyder took over the Flinders Group on March 18. Now known as Flinders Hyder, the company will relocate from its Brisbane headquarters.
Source: constructionindustrynews.net

Territory Iron is seeking approval to construct three new pits at the Frances Creek mine site, near Pine Creek, to boost ore production by 1.5 million tonnes over 18 months. Iron fell below the US$100 mark last night for the first time in nearly two years, and is currently at $98.50, after slipping almost 30 per cent since January. Operations manager Darren Gibcus says while the downward trend is worrying, the company plans to cut production costs to offset the decline.
Source: abc.net.au

INPEX and Shell have announced plans to invest in a significant new project to construct a subsea optical fibre cable system with the Nextgen Group, delivering critical infrastructure for the nation’s resources industry.
The subsea fibre optic cable system will provide the INPEX Ichthys Liquefied Natural Gas (LNG) and Shell Prelude Floating Liquefied Natural Gas (FLNG) projects located in the Browse Basin off North West Australia with access to high-speed data and voice communication services for the life of their operations.
Work will commence in May 2014 and is scheduled for completion in 2016.
Source: inpex.com.au

Stand out from the crowd
Put your company first.
Looking for our projects list?
Find it on our website
icnnt.org.au

Click here to be taken to the current ICN Northern Territory projects list