



## STATEMENT OF CAPACITY

# Mining Equipment, Technology and Services (METs)



## STATEMENT OF CAPACITY

# Mining Equipment, Technology and Services (METS) in the Northern Territory

To support the Mining Equipment, Technology and Services (METS) industry in the Northern Territory, a capability mapping and gap analysis study was undertaken to highlight the supporting trades, services and supply capacity.

The Northern Territory Government commissioned the Industry Capability Network of the Northern Territory (ICN NT) to produce the report.

Information for this report was captured from the ICN database and used to measure the capabilities of businesses within the Darwin, Central, Katherine, East Arnhem and Barkly regions against the likely scopes of work required to service and supply.

With the anticipated increase in opportunities for businesses to provide a service or supply to the METS industry, the study prompts a review into the

industry's current capability and capacity.

In summary, a total of 900 unique businesses were identified in the study and had their capabilities matched against the identified scopes of work on 1698 occasions.

The study also identified 50 unique Aboriginal majority owned businesses whose capabilities were matched to the likely scopes of work on 114 occasions.

The strong Construction Services trade category held the highest capacity with 204 businesses mapped in this category, matching the scopes of work on a total of 324 occasions. The supplier's trade category held the second highest capacity, with 153 businesses matching the scopes of work on a total of 222 occasions. The Civil Services scopes of work held the third highest capacity, as well as a considerably higher content of Aboriginal majority owned business capability than the other



“Quality supply and service is critical to our business and we are lucky to be able to access them right here in the Territory.  
In 2017, we dealt with around 500 Territory companies delivering everything from jet charter flights and food through to engineering and consulting services. We've been working with Territory businesses for more than 22 years and always found them to be professional, resilient and well-positioned to deliver what we need, when we need it.”

**Sam Strohmayer**  
General Manager, McArthur River Mining





scopes within the study, with 13 Aboriginal-owned businesses being matched to the likely scopes of work on 37 occasions.

The study concluded that whilst the NT industry already has a very high capacity to meet the majority of the METS sector's current service and supply requirements, ICN has identified gaps in specialities such as Milling Equipment, Thickeners and Vehicle Wash Bays, where there were no companies identified to service or supply on these packages.

Interviews with mining companies currently undertaking exploration, construction or operating of mines throughout the Northern Territory, indicate that the opportunity for future growth and development is promising. There are also a significant number of additional NT businesses that, while not currently working specifically on mining-related contracts, do have the

capability to provide goods and services to the expanding sector if required.

Key findings from this study include:

- Local industry has a very high capacity to fulfil the service and supply needs of the METS sector across all twelve trade packages mapped in this study
- An opportunity exists to increase the number of Aboriginal majority owned businesses in the sector in both service and supply capacities
- Minor trade gaps have been identified that could result in enabling local industry to acquire new skills to meet these requirements

“ Central Australia is on the cusp of new and exciting mining ventures including the Nolans Project which is moving closer to development. Our project has the potential to provide significant employment and business opportunities to local people and suppliers which will last for decades.

Our goal is to continue boosting local business and industry capability to support our project when in operation. We are confident that by working with Territory businesses we will grow the region's capacity to underpin and service not just our project, but other mining opportunities on the horizon.” ”

Brian Fowler  
General Manager, Arafura Resources Limited

# CAPABILITY OVERVIEW AND INDEX

## Civil

Scope of Work	NT Capability	Page
Blasting operators	3	7
Bulk earth works	60	7
Civil construction - roads	39	7
Directional drilling	7	7
Geological sampling	6	8
Mine remediation	47	8
Pond linings	6	8
Site infrastructure	48	8

## Construction

Scope of Work	NT Capability	Page
Abrasive blasting	16	9
Ceilings and partitions	23	9
Commercial painters	20	9
Concrete - major	19	9
Concrete - minor	35	10
Concrete precast	20	10
Concrete batching plant	21	10
Fuel farm	15	10
Industrial coatings	16	11
Industrial warehousing	36	11
Modular buildings	15	11
Non process infrastructure (NPI) buildings	18	11
Permanent fencing	22	12
Scaffolding	8	12
Temporary fencing	12	12
Vehicle wash bays	-	12
Village construction and facilities	15	13
Weighbridge system	1	13
Windows and doors	12	13

## Electrical and Communication

Scope of Work	NT Capability	Page
Digital voice radio system (DVRS)	6	13
Electrical equipment in hazardous areas (EEHA) audits	8	14
Fire system	13	14
Information technology services	14	14
Kiosk substations	18	14
Mine site connectivity	13	15
Programmable logic controller (PLC) / automation	11	15
Power factor correction	12	15
Power transmission and distribution	15	15
Security system	23	16
Site electrical services	29	16
Temporary power station	15	16
Variable speed drives	12	16

## Fabrication Services

Scope of Work	NT Capability	Page
High-density polyethylene (HDPE) piping	5	17
Light fabrication	32	17
Machining	14	17
Manual and actuated valves	7	17
Metallic piping	16	18
Plastic tanks	7	18
Platework	20	18
Smart module fabrication	17	18
Steelwork	32	19
Welding services	25	19

## Facility Services

Scope of Work	NT Capability	Page
Catering companies	7	19
Cleaning services	11	19
Landscaping	14	20
Signage	13	20
Village camp operations and maintenance	7	20

## Heating, Ventilation and Airconditioning (HVAC)

Scope of Work	NT Capability	Page
AC system	37	21
Industrial chillers	21	21
Underground ventilation fan system	6	21

## Professional Services

Scope of Work	NT Capability	Page
Concrete testing	6	22
Drone services	9	22
Drug and alcohol testing	11	22
Engineering consulting	26	22
Environmental surveys/studies	13	23
Geotechnical consultancy	11	23
Groundwater modelling	4	23
Laboratory services	3	23
Machinery training/licencing	9	24
Non-destructive testing (NDT)	8	24
Onsite medical services	3	24
Project construction management (PCM)	9	24
Recruitment services	20	25
Safety training	9	25
Security services	12	25
Site surveying services	9	25
Stakeholder engagement	18	26
Traffic management	12	26

## Transport and Logistics

Scope of Work	NT Capability	Page
Fixed wing air services	8	26
Port - storage and loading	3	26
Rail haulage	6	27
Road haulage - general	8	27
Road haulage - specialised	11	27
Rotary services	9	27
Sea transport	3	28
Transport - bus charter	7	28

## Vehicles, Machinery and Equipment

Scope of Work	NT Capability	Page
Conveyor system	10	28
Crane hire	9	28
Diesel generators	8	29
Heavy machinery hire	7	29
Heavy machinery sales	4	29
Hydraulics	11	29
Milling equipment	-	30
Onsite heavy mechanical services	16	30
Personnel lifts	3	30
Plant equipment hire	9	30
Rock breaker	2	31
Stacker reclaimer	1	31
Take up winches	4	31
Thickeners	-	31
Tyre services	4	32
Vehicle hire	6	32

## Waste Management

Scope of Work	NT Capability	Page
Waste management services	12	32
Waste treatment plant	9	32

## Water Services

Scope of Work	NT Capability	Page
Bore water system	10	33
Commercial plumbing	33	33
Fire water pumps	8	33
Oily water separator	10	33
Reverse osmosis plant	4	34
Slurry and sump pumps	8	34
Water cartage	15	34
Water treatment plant	4	34

# Suppliers and Wholesalers

Scope of Work	NT Capability	Page	Scope of Work	NT Capability	Page
Aggregate	12	35	Linen	7	37
Breathing apparatus	7	35	Monitoring devices	6	37
Building materials	12	35	Office consumables	7	38
Bulk diesel	9	35	Paint	10	38
Chemicals - general	11	36	Project clothing	15	38
Chemicals - specialist/mining	5	36	Safety showers	10	38
Electrical	12	36	Safety hardware	21	38
Fibre cable	7	36	Steel	10	39
Fixtures and fasteners	13	37	Subsurface groundwork supplies	5	39
Furniture	13	37	Welding consumables	10	39
Gas	6	37	Wholesale foods	12	39

## HOW TO READ THIS DOCUMENT



CAPABLE  
BUSINESSES

5

### NUMBER OF CAPABLE BUSINESSES IN THE SCOPE

Capability: High 11+ | Moderate 6-10 | Modest 1-5 businesses



BUSINESS  
SCALE

Majority Large

### OVERVIEW OF THE TURNOVER OF CAPABLE BUSINESSES IN THE SCOPE

Turnover: Small <1m – 10m | Medium 10m – 20m | Large >20m



BUSINESS  
SIZE

Several Large

### OVERVIEW OF THE EMPLOYEE NUMBERS OF CAPABLE BUSINESSES IN THE SCOPE

Employees: Small 1 - 19 | Medium 20 - 199 | Large 200+



ABORIGINAL  
OWNED

1

### NUMBER OF MAJORITY OWNED ABORIGINAL CAPABLE BUSINESSES IN THE SCOPE



REGIONAL  
DIVERSITY

Darwin

### LOCATION OF CAPABLE BUSINESSES IN THE SCOPE

Compliance:

THE RANGE OF INDUSTRY ACCREDITATIONS HELD BY CAPABLE BUSINESSES IN THE SCOPE

Previous clients:

OVERVIEW OF THE PREVIOUS CLIENTS OF CAPABLE BUSINESSES IN THE SCOPE

## BLASTING OPERATORS

Rock blasting, quarrying, controlled blasting, blast design, down the hole services and transportation of dynamite, hexamine, nitrate, nylons, including full management of the blasting operation.

 CAPABLE BUSINESSES 3	 BUSINESS SCALE Majority Large	 BUSINESS SIZE Medium	 ABORIGINAL OWNED 1	 REGIONAL DIVERSITY Darwin, Central
---	--	---	--	---

**Compliance:** Building Code 2016, Federal safety accreditation, ISO 9001:2008, ISO 4801:2001

**Previous clients:** Construction industry, oil and gas industry

## BULK EARTH WORKS

Embankments, levees, retaining structures, conveyor corridors and maintenance roads.

 CAPABLE BUSINESSES 60	 BUSINESS SCALE Majority Small and Medium	 BUSINESS SIZE Majority Medium	 ABORIGINAL OWNED 10	 REGIONAL DIVERSITY Darwin, Central, Katherine, East Arnhem, Barkly
--	---	--	---	---

**Compliance:** Building Code 2016, Federal safety accreditation, Internal quality management system

**Previous clients:** Construction industry, mining industry, defence contractors, local councils, major project contractors

## CIVIL CONSTRUCTION - ROADS

Construction of roads and associated ground works including bitumen and asphalting services.

 CAPABLE BUSINESSES 39	 BUSINESS SCALE Majority Medium	 BUSINESS SIZE Majority Medium	 ABORIGINAL OWNED 6	 REGIONAL DIVERSITY Darwin, Central, Katherine, Barkly
--	---	--	--	--

**Compliance:** Building Code 2016, Federal safety accreditation, ISO 9001:2008

**Previous clients:** Construction industry, defence contractors, government agencies, major project contractors

## DIRECTIONAL DRILLING

Directional controlled drilling services, under road, electrical, plumbing, sewage piping and communication.

 CAPABLE BUSINESSES 7	 BUSINESS SCALE Majority Small	 BUSINESS SIZE Majority Small	 ABORIGINAL OWNED 1	 REGIONAL DIVERSITY Darwin, Central
---	--	---	--	---

**Compliance:** Building Code 2016, Internal quality management system

**Previous clients:** Construction industry, defence contractors, mining industry, PowerWater

## GEOLOGICAL SAMPLING

Core sampling, percussion and geological sampling.



CAPABLE  
BUSINESSES

6



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Majority Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** Internal quality management system, National association of testing authorities (NATA)

**Previous clients:** Construction industry, mining industry, government agencies, PowerWater

## MINE REMEDIATION

Civil companies with previous experience in conducting civil mine remediation works.



CAPABLE  
BUSINESSES

47



BUSINESS  
SCALE

Many Small



BUSINESS  
SIZE

Majority Medium



ABORIGINAL  
OWNED

9



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem, Barkly

**Compliance:** Building Code 2016, AS/NZS 4801:2001, Building practitioner accreditation

**Previous clients:** Mining industry, construction industry, government agencies, local councils, major project contractors

## POND LININGS

Installation of commercial plastic pond linings (EPDM, PVC).



CAPABLE  
BUSINESSES

6



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Several Medium



ABORIGINAL  
OWNED

3



REGIONAL  
DIVERSITY

Darwin, East  
Arnhem

**Compliance:** Building Code 2016, AS/NZS 4801:2001, Building practitioner accreditation

**Previous clients:** Local government, construction industry, government agencies

## SITE INFRASTRUCTURE

Excavation, grading, concrete foundations, slabs, platforms, kerbs and footpaths.



CAPABLE  
BUSINESSES

48



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Many Medium



ABORIGINAL  
OWNED

9



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem, Barkly

**Compliance:** Federal safety accreditation, Building Code 2016, Internal quality management system

**Previous clients:** Local government, local councils, government agencies, defence contractors, major project contractors



# Construction

## ABRASIVE BLASTING

Abrasive blasting services.



CAPABLE  
BUSINESSES

16



BUSINESS  
SCALE

Many Large



BUSINESS  
SIZE

Majority Medium



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** Building Code 2016, ISO 9001:2008, ISO 4801:2001, ISO 14001:2004

**Previous clients:** Construction industry, oil and gas industry, mining industry

## CEILINGS AND PARTITIONS

Supply and installation of ceilings and partitions for various buildings across the site.



CAPABLE  
BUSINESSES

23



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Most Medium



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem, Barkly

**Compliance:** Building Code 2016, Federal safety accreditation, ISO 9001:2008, ISO 4801:2001

**Previous clients:** Construction industry, oil and gas industry, government agencies

## COMMERCIAL PAINTERS

Commercial painting services for all site buildings/structures.



CAPABLE  
BUSINESSES

20



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Most Medium



ABORIGINAL  
OWNED

5



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem, Barkly

**Compliance:** Building Code 2016, ISO 9001:2008, ISO 4801:2001

**Previous clients:** Construction industry, local councils, government agencies

## CONCRETE - MAJOR

Large concrete pouring and finishing greater than \$10M value.



CAPABLE  
BUSINESSES

19



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Most Medium



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** Building Code 2016, Federal safety accreditation, ISO 9001:2008, ISO 4801:2001

**Previous clients:** Construction industry, oil and gas industry, government agencies

## CONCRETE - MINOR

Minor to medium concrete pouring and finishing up to \$10M value.



CAPABLE  
BUSINESSES

35



BUSINESS  
SCALE

Mix of Small and  
Medium



BUSINESS  
SIZE

Majority Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem, Barkly

**Compliance:** Internal quality management system, Building Code 2016

**Previous clients:** Oil and gas industry, mining industry, private industry, government agencies

## CONCRETE PRECAST

Arches, panels, beams, structures, walling system, pre-stressed units, culverts, electrical pits, slabs and footings.



CAPABLE  
BUSINESSES

20



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Most Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Barkly

**Compliance:** ISO 9001:2008, Building Code 2016, Federal safety accreditation

**Previous clients:** Oil and gas industry, mining industry, private industry, government agencies

## CONCRETE BATCHING PLANT

Installation and operation of 50m<sup>3</sup> per hour site batching plant.



CAPABLE  
BUSINESSES

21



BUSINESS  
SCALE

Mix of Small,  
Medium and Large



BUSINESS  
SIZE

Majority Medium



ABORIGINAL  
OWNED

2



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, Barkly

**Compliance:** ISO 9001:2008, Building Code 2016

**Previous clients:** Oil and gas industry, mining industry, private industry, PowerWater

## FUEL FARM

Supply and installation of 25kL diesel fuel farm complete with self-bunded tanks, unloading equipment, high and low flow arms, fuel delivery pumps and bowzers.



CAPABLE  
BUSINESSES

15



BUSINESS  
SCALE

Large



BUSINESS  
SIZE

Majority Large



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** Federal safety accreditation, ISO 14001:2004, ISO 9001:2008, Building Code 2016

**Previous clients:** Oil and gas industry, local councils, private industry, government agencies, major project contractors

## INDUSTRIAL COATINGS

Specialist industrial protective coatings and epoxy.



CAPABLE  
BUSINESSES

16



BUSINESS  
SCALE

Mix of Small and  
Medium



BUSINESS  
SIZE

Most Medium



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** Building Code 2016, BS OHSAS 18001:2007, ISO 9001:2008, ISO 3834.2:2008

**Previous clients:** Government agencies, private industry, oil and gas industry, mining industry

## INDUSTRIAL WAREHOUSING

Design and installation of industrial warehousing.



CAPABLE  
BUSINESSES

36



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Mix of Small and  
Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem, Barkly

**Compliance:** ISO 14001:2004, ISO 9001:2008, BS OHSAS 18001:2007, Building Code 2016

**Previous clients:** Offshore oil and gas industry, government agencies, mining industry, PowerWater

## MODULAR BUILDINGS

Temporary structures, modular camp buildings including mess and ablutions.



CAPABLE  
BUSINESSES

15



BUSINESS  
SCALE

Majority Large



BUSINESS  
SIZE

Majority Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** Building Code 2016, Federal safety accreditation, AS/NZS ISO 9001:2015

**Previous clients:** Oil and gas industry, private industry, mining industry, government agencies

## NON PROCESS INFRASTRUCTURE (NPI) BUILDINGS

Administration offices, security, first aid, workshops, vehicle wash down, tyre change, lubricant storage & dispensing, gas bottle storage facilities, waste water and oily water treatment facilities.



CAPABLE  
BUSINESSES

18



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Most Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, Barkly

**Compliance:** ISO 14001:2004, ISO 9001:2008, AS 4801:2001, Building Code 2016

**Previous clients:** Offshore oil and gas industry, government agencies, mining industry, major project contractors

## PERMANENT FENCING

Construction of perimeter fencing system.



CAPABLE  
BUSINESSES

22



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Majority Small



ABORIGINAL  
OWNED

2



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem, Barkly

**Compliance:** Building Code 2016, Internal quality management system

**Previous clients:** Government agencies, private industry, oil and gas industry, mining industry

## SCAFFOLDING

Supply and install scaffolding system.



CAPABLE  
BUSINESSES

8



BUSINESS  
SCALE

Majority Medium



BUSINESS  
SIZE

Most Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central

**Compliance:** ISO 14001:2004, ISO 9001:2008, AS 4801:2001, Building Code 2016

**Previous clients:** Offshore oil and gas industry, government agencies, mining industry, defence contractors

## TEMPORARY FENCING

Temporary fencing services.



CAPABLE  
BUSINESSES

12



BUSINESS  
SCALE

Majority Large



BUSINESS  
SIZE

Most Medium



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** Building Code 2016, AS/NZS ISO 9001:2015

**Previous clients:** Oil and gas industry, private industry, mining industry, government agencies  
PowerWater

## VEHICLE WASH BAYS

Design and installation of heavy and light vehicle wash-down facilities.



CAPABLE  
BUSINESSES

0



BUSINESS  
SCALE

-



BUSINESS  
SIZE

-



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

-

**Compliance:** There were no companies in the Northern Territory identified

**Previous clients:**

## VILLAGE CONSTRUCTION AND FACILITIES

Installation/construction of 250 rooms, maintenance workshops, landscaping, sports courts and fields, car parking and utilities.



CAPABLE  
BUSINESSES

15



BUSINESS  
SCALE

Majority Large



BUSINESS  
SIZE

Most Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** Building Code 2016, BS OHSAS 18001:2007, ISO 9001:2008

**Previous clients:** Government agencies, private industry, oil and gas industry, mining industry, major project contractors

## WEIGHBRIDGE SYSTEM

Design and construction of a seven deck weighbridge suitable for triple road trains, including all instrumentation and hardware.



CAPABLE  
BUSINESSES

1



BUSINESS  
SCALE

Small



BUSINESS  
SIZE

Small



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin

**Compliance:** Internal quality management system

**Previous clients:** Defence contractors, government agencies, mining industry, private industry

## WINDOWS AND DOORS

Installation and repairs of frames, windows, doors, louvres and screens.



CAPABLE  
BUSINESSES

12



BUSINESS  
SCALE

Small



BUSINESS  
SIZE

Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central

**Compliance:** Internal quality management system

**Previous clients:** Private industry, government agencies, local councils

# Electrical and Communications

## DIGITAL VOICE RADIO SYSTEM (DVRS)

Design and installation of DVRS including base stations, fixed towers, radio huts, radio units, movable trailers, log servers and management servers.



CAPABLE  
BUSINESSES

6



BUSINESS  
SCALE

Most Small



BUSINESS  
SIZE

Most Small



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central

**Compliance:** Building Code 2016, Internal quality management system

**Previous clients:** Private industry, government agencies, defence contractors, PowerWater



## ELECTRICAL EQUIPMENT IN HAZARDOUS AREAS (EEHA) AUDITS

EEHA audits, testing, maintenance, lighting, gas monitoring and testing.



CAPABLE  
BUSINESSES

8



BUSINESS  
SCALE

Mix of Medium  
and Large



BUSINESS  
SIZE

Majority Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Katherine

**Compliance:** AS/NZS 4801:2001, Building Code 2016, ISO 14001:2004, ISO 9001:2008

**Previous clients:** Oil and gas industry, mining industry, private industry, government agencies

## FIRE SYSTEM

Install and maintain fire alarms, sprinklers, extinguishers and emergency lighting system.



CAPABLE  
BUSINESSES

13



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Majority Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central

**Compliance:** ISO 9001:2008, Building Code 2016, ISO 14001:2004

**Previous clients:** Oil and gas industry, mining industry, government agencies, defence contractors

## INFORMATION TECHNOLOGY SERVICES

Computers, accessories, hardware, software, fault finding, server rooms, diagnostics, NAS, SAN, network equipment and configuration assistance.



CAPABLE  
BUSINESSES

14



BUSINESS  
SCALE

Majority Medium



BUSINESS  
SIZE

Majority Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** AS/NZS ISO 14001:2004, AS/NZS 4801:2001, Building Code 2016, ISO 9001:2008

**Previous clients:** Defence contractors, private industry, oil and gas industry, mining industry

## KIOSK SUBSTATIONS

Design, manufacture and testing of kiosk style substations comprising integral, ring main unit, dry type transformer and distribution switchboard.



CAPABLE  
BUSINESSES

18



BUSINESS  
SCALE

Majority Large



BUSINESS  
SIZE

Most Large



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Katherine

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001, Building Code 2016

**Previous clients:** Defence contractors, private industry, oil and gas industry, mining industry

---

## MINE SITE CONNECTIVITY

Dark fibre network establishment and cellular coverage, design and installation of fibre based wide area network (WAN) services.



CAPABLE  
BUSINESSES

13



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Majority Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001, Building Code 2016

**Previous clients:** Mining industry, private industry, government agencies, oil and gas industry, major project contractors

---

## PROGRAMMABLE LOGIC CONTROLLER (PLC) /AUTOMATION

Electrical automation, electronic control system, industrial management system, BMS-biometrics-security-video, process control, telemetry system, monitoring system and live transmission.



CAPABLE  
BUSINESSES

11



BUSINESS  
SCALE

Majority Large



BUSINESS  
SIZE

Mix of Medium  
and Large



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** ISO 9001:2008, AS/NZS 4801:2001, ISO 14001:2004, Building Code 2016

**Previous clients:** Private industry, government agencies, defence contractors, mining industry

---

## POWER FACTOR CORRECTION

Supply of harmonic filter-power factor correction units for high voltage application.



CAPABLE  
BUSINESSES

12



BUSINESS  
SCALE

Majority Large



BUSINESS  
SIZE

Mix of Medium  
and Large



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** Building Code 2013, ISO 9001:2008

**Previous clients:** Defence contractors, private industry, oil and gas industry, mining industry

---

## POWER TRANSMISSION AND DISTRIBUTION

HV cabling, overhead power lines, underground power and substations.



CAPABLE  
BUSINESSES

15



BUSINESS  
SCALE

Majority Medium



BUSINESS  
SIZE

Most Medium



ABORIGINAL  
OWNED

2



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001, Building Code 2016

**Previous clients:** Defence contractors, private industry, oil and gas industry, mining industry, major project contractors

## SECURITY SYSTEM

Alarm system, security system, cabling and data networks, CCTV, access panels, card readers and door controllers.



CAPABLE  
BUSINESSES

23



BUSINESS  
SCALE

Most Small



BUSINESS  
SIZE

Mix of Small and  
Medium



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** Building Code 2016, Internal quality management system

**Previous clients:** Local councils, private industry, government agencies

## SITE ELECTRICAL SERVICES

Cabling, UPS, switchboard installation, transmission towers and reticulation, LV-MV, internal lighting and external lighting.



CAPABLE  
BUSINESSES

29



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Most Medium



ABORIGINAL  
OWNED

3



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem, Barkly

**Compliance:** ISO 9001:2008, AS/NZS 4801:2001, Building Code 2016

**Previous clients:** Private industry, government agencies, defence contractors

## TEMPORARY POWER STATION

Supply, installation and operation of a temporary diesel power station including earth grids, switch-rooms, tie-ins and fuel storage.



CAPABLE  
BUSINESSES

15



BUSINESS  
SCALE

Majority Large



BUSINESS  
SIZE

Most Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem

**Compliance:** AS/NZS ISO 14001:2004, AS/NZS 4801:2001, Building Code 2016,  
ISO 9001:2008

**Previous clients:** Defence contractors, private industry, oil and gas industry, mining industry

## VARIABLE SPEED DRIVES

Supply of low voltage (LV) and medium voltage (MV) variable speed drives.



CAPABLE  
BUSINESSES

12



BUSINESS  
SCALE

Majority Large



BUSINESS  
SIZE

Most Medium



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001

**Previous clients:** Defence contractors, private industry, oil and gas industry, mining industry

# Fabrication Services

## HIGH-DENSITY POLYETHYLENE (HDPE) PIPING

Fabrication and provision of high-density polyethylene pipe and fittings.



CAPABLE  
BUSINESSES

5



BUSINESS  
SCALE

Small



BUSINESS  
SIZE

Most Small



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin

Compliance: Internal quality management system, Building Code 2016  
Previous clients: Oil and gas industry, mining industry, government agencies

## LIGHT FABRICATION

Ducting, ventilation, bins, trays, cladding, balustrades and railing.



CAPABLE  
BUSINESSES

32



BUSINESS  
SCALE

Mix of Small,  
Medium and Large



BUSINESS  
SIZE

Mix of Small and  
Medium



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem

Compliance: Internal quality management system, Building Code 2016  
Previous clients: Mining industry, oil and gas industry, major project contractors, private industry

## MACHINING

Lathe, CNC, boring, shafts, surfacing, facing of componentry.



CAPABLE  
BUSINESSES

14



BUSINESS  
SCALE

Mix of Small and  
Medium



BUSINESS  
SIZE

Majority Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

Compliance: AS/NZS 4801:2001, ISO 9001:2008, ISO 14001:2004, Building Code 2016  
Previous clients: Government agencies, defence contractors, mining industry, oil and gas industry

## MANUAL AND ACTUATED VALVES

Ball, globes, knife gates, various sizes to suit water, hypersaline and minerals processing services.



CAPABLE  
BUSINESSES

7



BUSINESS  
SCALE

Large



BUSINESS  
SIZE

Majority Large



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin

Compliance: Building Code 2016, ISO 9001:2008  
Previous clients: Defence contractors, mining industry, oil and gas industry, major project contractors, PowerWater

---

## METALIC PIPING

Fabrication and supply of various grade carbon steel, galvanised, stainless steel, carbon steel rubber lined pipe work to suit water and minerals processing services.



CAPABLE  
BUSINESSES

16



BUSINESS  
SCALE

Mix of Small and  
Medium



BUSINESS  
SIZE

Majority Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

Compliance: ISO 9001:2008, ISO 14001:2004, Building Code 2016, AS/NZS 4801:2001

Previous clients: Oil and gas industry, infrastructure projects, government agencies, mining industry

---

## PLASTIC TANKS

Supply of tanks ranging from 3m<sup>3</sup> up to 40m<sup>3</sup>.



CAPABLE  
BUSINESSES

7



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Majority Small



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

Compliance: Internal quality management system, Building Code 2016

Previous clients: Mining industry, government agencies, major project contractors, private industry

---

## PLATEWORK

Fabrication of chutes, bins and hoppers 100T+.



CAPABLE  
BUSINESSES

20



BUSINESS  
SCALE

Mix of Small,  
Medium and Large



BUSINESS  
SIZE

Majority Medium



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

Compliance: AS/NZS 4801:2001, ISO 9001:2008, ISO 14001:2004, Building Code 2016, BS OHSAS 18001:2007

Previous clients: Government agencies, defence contractors, mining industry, oil and gas industry

---

## SMART MODULE FABRICATION

Construction of loading gates, sample stations, crusher lubrication skids, conveyor shredders/ploughs, pump skids including mechanical, piping, electrical, instrumentation and control systems.



CAPABLE  
BUSINESSES

17



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Most Medium



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

Compliance: AS/NZS 4801:2001, Building Code 2013, ISO 9001:2008, ISO 14001:2004

Previous clients: Defence contractors, mining industry, oil and gas industry, private industry, major project contractors



## STEELWORK

Supply, fabrication and installation of steelwork across the site including shop detailing, fabrication, surface treatment and delivery to site.



CAPABLE  
BUSINESSES

32



BUSINESS  
SCALE

Mix of Small,  
Medium and Large



BUSINESS  
SIZE

Mix of Small and  
Medium



ABORIGINAL  
OWNED

2



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem

Compliance: ISO 9001:2008, ISO 14001:2004, Building Code 2016, AS/NZS 4801:2001

Previous clients: Oil and gas industry, infrastructure projects, government agencies, mining industry

## WELDING SERVICES

Walkways, chutes, machinery, brackets, structural repairs and all required welding processes.



CAPABLE  
BUSINESSES

25



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Most Medium



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem

Compliance: ISO 9001:2008, AS/NZS 4801:2001, Building Code 2016

Previous clients: Mining industry, oil and gas industry, major project contractors, private industry, government agencies

## Facility Services

### CATERING COMPANIES

Events, conferences and meals.



CAPABLE  
BUSINESSES

7



BUSINESS  
SCALE

Majority Medium



BUSINESS  
SIZE

Majority Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem

Compliance: Internal quality management system

Previous clients: Major project contractors, government agencies, private industry

### CLEANING SERVICES

Commercial cleaning services to site buildings and common areas.



CAPABLE  
BUSINESSES

11



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Most Small



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem, Barkly

Compliance: Internal quality management system

Previous clients: Defence contractors, oil and gas industry, mining industry, government agencies

---

## LANDSCAPING

Commercial cleaning services to site buildings and common areas.



CAPABLE  
BUSINESSES

14



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Most Small



ABORIGINAL  
OWNED

2



REGIONAL  
DIVERSITY

Darwin, Katherine

**Compliance:** Internal quality management system, Building Code 2016

**Previous clients:** Defence contractors, mining industry, government agencies, private industry major project contractors

---

## SIGNAGE

Sign writers, large signs and road signs.



CAPABLE  
BUSINESSES

13



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Many Medium



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central

**Compliance:** Internal quality management system

**Previous clients:** Defence contractors, oil and gas industry, mining industry, government agencies, private industry

---

## VILLAGE CAMP OPERATIONS AND MAINTENANCE

Management and coordination of facility services such as catering, security, waste management, ablutions, linen, bookings and transfers.



CAPABLE  
BUSINESSES

7



BUSINESS  
SCALE

Large



BUSINESS  
SIZE

Maority Large



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central

**Compliance:** Building Code 2016, ISO14001-04, ISO 9001:2008, AS/NZS 4801:2001

**Previous clients:** Oil and gas industry, mining industry, government agencies, defence contractors, major project contractors

# Heating, Ventilation and Air Conditioning (HVAC)

## AC SYSTEM

Installation and maintenance of split systems – domestic and commercial.



CAPABLE  
BUSINESSES

37



BUSINESS  
SCALE

Mix of Small and  
Medium



BUSINESS  
SIZE

Majority Medium



ABORIGINAL  
OWNED

3



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem, Barkly

**Compliance:** Internal quality management system, Building Code 2016

**Previous clients:** Private industry, mining industry, major project contractors, government agencies, oil and gas industry, defence contractors

## INDUSTRIAL CHILLERS

341KW air-cooled reverse cycle hermetic scroll type chillers or similar.



CAPABLE  
BUSINESSES

21



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Many Medium



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central

**Compliance:** Internal quality management system, Building Code 2016

**Previous clients:** Private industry, mining industry, major project contractors, government agencies, oil and gas industry

## UNDERGROUND VENTILATION FAN SYSTEM

HVAC – Underground ventilation fan systems.



CAPABLE  
BUSINESSES

6



BUSINESS  
SCALE

Majority Medium



BUSINESS  
SIZE

Majority Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin

**Compliance:** Building Code 2016, ISO 9001:2008, CAL accreditation

**Previous clients:** Private industry, mining industry, major project contractors, government agencies, oil and gas industry

# Professional Services

## CONCRETE TESTING

Slump testing, compression testing, core testing, sampling and inspection.



CAPABLE  
BUSINESSES

6



BUSINESS  
SCALE

Mix of Small,  
Medium and Large



BUSINESS  
SIZE

Mix of Small and  
Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** ISO 9001:2008, National association of testing authorities, AS/NZS 4801:2001

**Previous clients:** Oil and gas industry, infrastructure projects, government agencies  
major project contractors

## DRONE SERVICES

Surveying, spatial data, data gathering, photography, asset inspection and aerial inspection.



CAPABLE  
BUSINESSES

9



BUSINESS  
SCALE

Mix of Small,  
Medium and Large



BUSINESS  
SIZE

Mix of Medium  
and Large



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
East Arnhem

**Compliance:** ISO 9001:2008, ISO 14001:2004, Building Code 2016, AS/NZS 4801:2001

**Previous clients:** Oil and gas industry, mining industry, government agencies, major  
project contractors, local councils, defence contractors

## DRUG AND ALCOHOL TESTING

Drug and alcohol testing accredited on-site and off-site testing.



CAPABLE  
BUSINESSES

11



BUSINESS  
SCALE

Most Small



BUSINESS  
SIZE

Majority Medium



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central

**Compliance:** ISO 9001:2008, ISO 14001:2004, Building Code 2016, AS/NZS 4801:2001

**Previous clients:** Oil and gas industry, mining industry, government agencies, private industry,  
major project contractors

## ENGINEERING CONSULTING

Design, planning, assessment, drafting, project management, structural, electrical, civil and mechanical.



CAPABLE  
BUSINESSES

26



BUSINESS  
SCALE

Mix of Small,  
Medium and Large



BUSINESS  
SIZE

Mix of Medium  
and Large



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001

**Previous clients:** Oil and gas industry, mining industry, government agencies, private industry,  
major project contractors

---

## ENVIRONMENTAL SURVEYS/STUDIES

Environmental Impact Statement (EIS) submissions, testing groundwater, flora and fauna reports, noise impact, audits, design, implementation and performance reporting of environmental monitoring programmes.



13



BUSINESS  
SCALE

Mix of Small,  
Medium and Large



BUSINESS  
SIZE

Mix of Medium  
and Large



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** ISO 9001:2008, Building Code 2016, AS/NZS 4801:2001

**Previous clients:** Oil and gas industry, infrastructure projects, government agencies, PowerWater, mining industry

---

## GEOTECHNICAL CONSULTANCY

Test pit excavation, lab testing, in situ testing, SPT, soil resistivity testing, seismic wave testing, back filling and reporting.



11



BUSINESS  
SCALE

Mix of Small,  
Medium and Large



BUSINESS  
SIZE

Mix of Medium  
and Large



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001, National association of testing authorities

**Previous clients:** Mining industry, oil and gas industry, government agencies, major project contractors, infrastructure projects, PowerWater

---

## GROUNDWATER MODELLING

Specialist model aquifers from drilling results and hydro studies.



4



BUSINESS  
SCALE

Most Large



BUSINESS  
SIZE

Most Large



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin

**Compliance:** ISO 9001:2008, ISO 14001:2004, Building Code 2016, AS/NZS 4801:2001

**Previous clients:** Mining industry, oil and gas industry, government agencies, major project contractors, infrastructure projects, PowerWater

---

## LABORATORY SERVICES

Soil density testing, earth analysis, soil, air, water, plant and animal testing, waste rock and tailings characterisation.



3



BUSINESS  
SCALE

Mix of Small,  
Medium and Large



BUSINESS  
SIZE

Mix of Medium  
and Large



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** ISO 9001:2008, ISO 14001:2004, National association of testing authorities

**Previous clients:** Mining industry, oil and gas industry, government agencies, major project contractors, infrastructure projects, PowerWater



## MACHINERY TRAINING/LICENCING

TRO earth moving machinery, forklift, truck, truck use 5T+ and HR.



CAPABLE  
BUSINESSES

9



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Most Medium



ABORIGINAL  
OWNED

3



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem

**Compliance:** Internal quality management system, Building Code 2016

**Previous clients:** Oil and gas industry, major project contractors, government agencies, PowerWater, mining industry, local councils, defence contractors

## NON-DESTRUCTIVE TESTING

Third party verification-inspection, NDT, metallurgical services, cathodic protection, corrosion management, welding engineering and remote inspections.



CAPABLE  
BUSINESSES

8



BUSINESS  
SCALE

Mix of Medium  
and Large



BUSINESS  
SIZE

Mix of Medium  
and Large



ABORIGINAL  
OWNED

2



REGIONAL  
DIVERSITY

Darwin, Central

**Compliance:** ISO 9001:2008, ISO/IEC 17025:2005, Building Code 2016

**Previous clients:** Oil and gas industry, major project contractors, government agencies, PowerWater, mining industry

## ONSITE MEDICAL SERVICES

Onsite first aid staff, paramedics, nurses, clinical examination, medication, dispense medicines and infection control.



CAPABLE  
BUSINESSES

3



BUSINESS  
SCALE

Mix of Small and  
Medium



BUSINESS  
SIZE

Most Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001

**Previous clients:** Oil and gas industry, major project contractors, government agencies, mining industry

## PROJECT CONSTRUCTION MANAGEMENT (PCM)

Health and safety, planning, scheduling, cost control, contracts administration, quality management and inspection, procurement, logistics and expediting, construction support and commissioning support.



CAPABLE  
BUSINESSES

9



BUSINESS  
SCALE

Majority Large



BUSINESS  
SIZE

Mix of Medium  
and Large



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001, Building Code 2016

**Previous clients:** Oil and gas industry, major project contractors, government agencies, infrastructure projects, mining industry, local councils, defence contractors

---

## RECRUITMENT SERVICES

Providers of permanent, contract and labour hire along with personnel identification services.



CAPABLE  
BUSINESSES

20



BUSINESS  
SCALE

Mix of Small,  
Medium and Large



BUSINESS  
SIZE

Mix of Small and  
Medium



ABORIGINAL  
OWNED

3



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** Internal quality management system, Building Code 2016

**Previous clients:** Oil and gas industry, major project contractors, government agencies, infrastructure projects, mining industry

---

## SAFETY TRAINING

Emergency response, confined space, fire team leader, damage control, risk assessment, hazard identification, first aid training, BA training and working at heights.



CAPABLE  
BUSINESSES

9



BUSINESS  
SCALE

Mix of Small,  
Medium and Large



BUSINESS  
SIZE

Majority Medium



ABORIGINAL  
OWNED

2



REGIONAL  
DIVERSITY

Darwin, Central

**Compliance:** Internal quality management system, Building Code 2016

**Previous clients:** Oil and gas industry, major project contractors, government agencies, infrastructure projects, mining industry

---

## SECURITY SERVICES

Static guards, patrols and staff, bag checks, site escorts, restricted area management and screening.



CAPABLE  
BUSINESSES

12



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Mix of Small and  
Medium



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** ISO 9001:2008, Building Code 2016

**Previous clients:** Oil and gas industry, major project contractors, government agencies, private industry, defence contractors, mining industry

---

## SITE SURVEYING SERVICES

Ground and area measurements, spatial data, cadastral, land information and computer modelling.



CAPABLE  
BUSINESSES

9



BUSINESS  
SCALE

Mix of Small,  
Medium and Large



BUSINESS  
SIZE

Mix Medium  
and Large



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem, Barkly

**Compliance:** ISO 9001:2008, ISO 14001:2004, Building Code 2016, AS/NZS 4801:2001

**Previous clients:** Oil and gas industry, major project contractors, government agencies, infrastructure projects, mining industry, defence contractors

## STAKEHOLDER ENGAGEMENT

Stakeholder identification, consultation and feedback.



CAPABLE  
BUSINESSES

18



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Majority Small



ABORIGINAL  
OWNED

2



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem

**Compliance:** Internal quality management system, Building Code 2016

**Previous clients:** Oil and gas industry, government agencies, major project contractors, infrastructure projects, mining industry, local councils

## TRAFFIC MANAGEMENT

Management of all incoming-outgoing traffic, traffic impact statements and traffic management plans.



CAPABLE  
BUSINESSES

12



BUSINESS  
SCALE

Mix of Small,  
Medium and Large



BUSINESS  
SIZE

Mix of Medium  
and Large



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem, Barkly

**Compliance:** ISO 9001:2008, ISO 14001:2004, Building Code 2016, AS/NZS 4801:2001

**Previous clients:** Major project contractors, infrastructure projects, government agencies

# Transport and Logistics

## FIXED WING AIR SERVICES

FIFO and charter operation, crew transport and cargo/freight solutions.



CAPABLE  
BUSINESSES

8



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Most Medium



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem

**Compliance:** Passenger transport service accreditation, ISO 9001:2008

**Previous clients:** Oil and gas industry, government agencies, major project contractors, mining industry, PowerWater

## PORT - STORAGE AND LOADING

Laydown and loading management for wet and dry product.



CAPABLE  
BUSINESSES

3



BUSINESS  
SCALE

Large



BUSINESS  
SIZE

Large



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001

**Previous clients:** Government agencies, major project contractors, oil and gas industry, mining industry

## RAIL HAULAGE

Rail transportation/freight services.



CAPABLE  
BUSINESSES

6



BUSINESS  
SCALE

Large



BUSINESS  
SIZE

Large



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, Barkly

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001

**Previous clients:** Major project contractors, oil and gas industry, defence contractors, government agencies, mining industry

## ROAD HAULAGE - GENERAL

General freighters, pallets, light machinery, spare parts, refrigerated cargo, reefers, freezers and chillers.



CAPABLE  
BUSINESSES

8



BUSINESS  
SCALE

Large



BUSINESS  
SIZE

Large



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, Barkly

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001

**Previous clients:** Major project contractors, oil and gas industry, government agencies, mining industry, defence contractors

## ROAD HAULAGE - SPECIALISED

Extra wide, heavy loads, bulk (machinery/modules) loads, low loaders and drop decks.



CAPABLE  
BUSINESSES

11



BUSINESS  
SCALE

Majority Large



BUSINESS  
SIZE

Majority Large



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, Barkly

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001

**Previous clients:** Major project contractors, oil and gas industry, mining industry, defence contractors

## ROTARY SERVICES

Helicopter services for charter and specialist project work as required.



CAPABLE  
BUSINESSES

9



BUSINESS  
SCALE

Mix of Small,  
Medium and Large



BUSINESS  
SIZE

Majority Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin

**Compliance:** Internal quality management system

**Previous clients:** Major project contractors, oil and gas industry, government agencies, mining industry, defence contractors

## SEA TRANSPORT

Sea freight, chartering of vessels and associated importation and exportation activities.



CAPABLE  
BUSINESSES

3



BUSINESS  
SCALE

Large



BUSINESS  
SIZE

Large



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin

**Compliance:** Internal quality management system

**Previous clients:** Major project contractors, oil and gas industry, mining industry

## TRANSPORT - BUS CHARTER

Personnel pick-up and delivery, buses (40+ seats).



CAPABLE  
BUSINESSES

7



BUSINESS  
SCALE

Majority Large



BUSINESS  
SIZE

Majority Large



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central

**Compliance:** Bus operator accreditation, Passenger transport service accreditation, ISO 9001:2008

**Previous clients:** Major project contractors, oil and gas industry, government agencies, mining industry, defence contractors

# Vehicles, Machinery and Equipment

## CONVEYOR SYSTEM

Design and installation of conveyor material handling systems including structural steel footings, walkways, transfer stations, hoppers, surge bins, belt feeders, weightometers, dust control water sprays and lighting.



CAPABLE  
BUSINESSES

10



BUSINESS  
SCALE

Majority Large



BUSINESS  
SIZE

Majority Large



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001

**Previous clients:** Major project contractors, oil and gas industry, government agencies, mining industry, defence contractors

## CRANE HIRE

Frannas, slewing cranes, crawler cranes, rigging and dogging.



CAPABLE  
BUSINESSES

9



BUSINESS  
SCALE

Mix of Small,  
Medium and Large



BUSINESS  
SIZE

Many Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
East Arnhem

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001, Building Code 2016

**Previous clients:** Oil and gas industry, government agencies, major project contractors, government agencies, mining industry, PowerWater

## DIESEL GENERATORS

Skid mounted diesel generators of approximately 5 to 10MW.

 CAPABLE BUSINESSES	 BUSINESS SCALE	 BUSINESS SIZE	 ABORIGINAL OWNED	 REGIONAL DIVERSITY
8	Majority Large	Many Medium	0	Darwin, Central

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001, Building Code 2016

**Previous clients:** Oil and gas industry, government agencies, major project contractors, defence contractors, mining industry, PowerWater

## HEAVY MACHINERY HIRE

Dry hire of graders, water trucks, dozers, bucket loaders, excavators and haul packs.

 CAPABLE BUSINESSES	 BUSINESS SCALE	 BUSINESS SIZE	 ABORIGINAL OWNED	 REGIONAL DIVERSITY
7	Majority Large	Many Medium	1	Darwin, Cental

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001, Building Code 2016

**Previous clients:** Oil and gas industry, government agencies, major project contractors, defence contractors, mining industry, PowerWater

## HEAVY MACHINERY SALES

Supply and transportation of various diesel equipment – loaders 10T, 15T 40T, skid steer loaders, mine dozers, shield haulers, man transporters and maintenance utilities.

 CAPABLE BUSINESSES	 BUSINESS SCALE	 BUSINESS SIZE	 ABORIGINAL OWNED	 REGIONAL DIVERSITY
4	Majority Small	Several Medium	5	Darwin, Katherine, Arnhem, Kimberley

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001, Building Code 2016

**Previous clients:** Oil and gas industry, local councils, major project contractors, defence contractors, mining industry

## HYDRAULICS

Machinery servicing installation, repairs, drive units and hydraulic flushing.

 CAPABLE BUSINESSES	 BUSINESS SCALE	 BUSINESS SIZE	 ABORIGINAL OWNED	 REGIONAL DIVERSITY
11	Majority Small	Many Small	0	Darwin, Central, Katherine

**Compliance:** ISO 9001:2008, Building Code 2016

**Previous clients:** Oil and gas industry, major project contractors, defence contractors, mining industry, PowerWater



## MILLING EQUIPMENT

Supply of BALL and SAG Mills.



**Compliance:** There were no companies in the Northern Territory identified

**Previous clients:**

## ONSITE HEAVY MECHANICAL SERVICES

Maintenance, repair and servicing of heavy machinery.



**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001, Building Code 2016

**Previous clients:** Oil and gas industry, government agencies, major project contractors, defence contractors, mining industry, PowerWater

## PERSONNEL LIFTS

Supply and installation of personnel lifts with a nominal load rating of 1000kg.



**Compliance:** ISO 9001:2008, CAL accreditation, Building Code 2016

**Previous clients:** Government agencies, major project contractors, private industry

## PLANT EQUIPMENT HIRE

Lighting towers, air compressors, pumps and air coolers.



**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001, Building Code 2016

**Previous clients:** Oil and gas industry, government agencies, major project contractors, defence contractors, mining industry, PowerWater

## ROCK BREAKER

Rock breaker boom with hydraulic hammer capable of break ROM oversize – rock UCS = 150MPa and lumps of 1-2m<sup>3</sup>.

 CAPABLE BUSINESSES	 BUSINESS SCALE	 BUSINESS SIZE	 ABORIGINAL OWNED	 REGIONAL DIVERSITY
2	Large	Large	0	Darwin

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001, Building Code 2016

**Previous clients:** Oil and gas industry, government agencies, major project contractors, defence contractors, mining industry, PowerWater

## STACKER RECLAIMER

Includes product stockpile structures, flow activators and feeders.

 CAPABLE BUSINESSES	 BUSINESS SCALE	 BUSINESS SIZE	 ABORIGINAL OWNED	 REGIONAL DIVERSITY
1	Large	Large	0	Darwin

**Compliance:** Internal quality management system

**Previous clients:** Major project contractors, oil and gas industry, mining industry

## TAKE UP WINCHES

Winches for conveyor systems, up to 28mm rope, 55kW fail safe electro hydraulic.

 CAPABLE BUSINESSES	 BUSINESS SCALE	 BUSINESS SIZE	 ABORIGINAL OWNED	 REGIONAL DIVERSITY
4	Mix of Small and Medium	Most Medium	0	Darwin, Central, Barkly

**Compliance:** Building Code 2016, Internal quality management system

**Previous clients:** Major project contractors, oil and gas industry, mining industry

## THICKENERS

Grading of surfaces for construction and maintenance of roads, drains and foundations.

 CAPABLE BUSINESSES	 BUSINESS SCALE	 BUSINESS SIZE	 ABORIGINAL OWNED	 REGIONAL DIVERSITY
0	-	-	0	-

**Compliance:** There were no companies in the Northern Territory identified

**Previous clients:**

## TYRE SERVICES

Supply and fitting of tyres for earthmoving plant.



CAPABLE  
BUSINESSES

4



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Many Small



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** Internal quality management system

**Previous clients:** Oil and gas industry, government agencies, major project contractors, defence contractors, mining industry, private industry, PowerWater

## VEHICLE HIRE

Mine specifications services-bull bar, spotlights, mine light bars, fire extinguisher, reflective tape, visibility flags, roll protection, call sign ID signage and nut indicators.



CAPABLE  
BUSINESSES

6



BUSINESS  
SCALE

Mix of Small,  
Medium and Large



BUSINESS  
SIZE

Majority Medium



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, Barkly

**Compliance:** Internal quality management system

**Previous clients:** Oil and gas industry, government agencies, major project contractors, defence contractors, mining industry, private industry, PowerWater

# Waste Management

## WASTE MANAGEMENT SERVICES

Solid and liquid waste (both hazardous and non-hazardous) e.g. putrescible, construction, medical, recyclables, sludge, seepage, chemical, aqueous and hydrocarbon.



CAPABLE  
BUSINESSES

12



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Majority Medium



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001, Building Code 2016

**Previous clients:** Oil and gas industry, government agencies, major project contractors, defence contractors, mining industry, PowerWater

## WASTE TREATMENT PLANT

Operation of waste treatment plant.



CAPABLE  
BUSINESSES

9



BUSINESS  
SCALE

Majority Large



BUSINESS  
SIZE

Most Medium



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central

**Compliance:** ISO 14001:2004, ISO 9001:2008, BS OHSAS 18001:2007, Building Code 2016

**Previous clients:** Oil and gas industry, government agencies, major project contractors, defence contractors, mining industry, PowerWater

# Water Services

## BORE WATER SYSTEM

Bore drilling services including installation of surface pump complete with switchgear, diesel generators and tanks.



CAPABLE  
BUSINESSES

10



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Most Small



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** Internal quality management system

**Previous clients:** Oil and gas industry, government agencies, major project contractors, defence contractors, mining industry, local councils

## COMMERCIAL PLUMBING

Installation of industrial plumbing systems to site infrastructure, hot water systems and ablutions.



CAPABLE  
BUSINESSES

33



BUSINESS  
SCALE

Mix of Small,  
Medium and Large



BUSINESS  
SIZE

Mix of Small and  
Medium



ABORIGINAL  
OWNED

2



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem, Barkly

**Compliance:** Internal quality management system, Building Code 2016

**Previous clients:** Oil and gas industry, government agencies, major project contractors, defence contractors, mining industry, local councils

## FIRE WATER PUMPS

Supply and delivery of skid mounted fire pump systems complete with electric pump/diesel pump/jockey pump and control panel.



CAPABLE  
BUSINESSES

8



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Most Small



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central

**Compliance:** ISO 9001:2008, AS/NZS 4801:2001, Building Code 2016

**Previous clients:** Oil and gas industry, government agencies, major project contractors, defence contractors, mining industry, local councils, PowerWater

## OILY WATER SEPARATOR

Supply and deliver oily water separator for treatment of water for discharge to settlement ponds.



CAPABLE  
BUSINESSES

10



BUSINESS  
SCALE

Mix of Small,  
Medium and Large



BUSINESS  
SIZE

Mix of Small and  
Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Barkly

**Compliance:** ISO 9001:2008, AS/NZS 4801:2001, ISO 14001:2004

**Previous clients:** Oil and gas industry, government agencies, major project contractors, defence contractors, mining industry, local councils, PowerWater

## REVERSE OSMOSIS PLANT

Supply and delivery of a containerised reverse osmosis plant to meet approximately 1300m<sup>3</sup> per day.



CAPABLE  
BUSINESSES

4



BUSINESS  
SCALE

Small



BUSINESS  
SIZE

Small



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central

**Compliance:** Internal quality management system, Building Code 2016

**Previous clients:** Oil and gas industry, government agencies, major project contractors, defence contractors, mining industry, local councils, PowerWater

## SLURRY AND SUMP PUMPS

Supply and deliver heavy duty slurry pumps ranging from 5KW to 200KW.



CAPABLE  
BUSINESSES

8



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Majority Small



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central

**Compliance:** ISO 14001:2004, ISO 9001:2008, BS OHSAS 18001:2007, Building Code 2016

**Previous clients:** Oil and gas industry, government agencies, major project contractors, defence contractors, mining industry, local councils, PowerWater

## WATER CARTAGE

Water cartage services, supply of bulk water.



CAPABLE  
BUSINESSES

15



BUSINESS  
SCALE

Mix of Small,  
Medium and Large



BUSINESS  
SIZE

Mix of Small and  
Medium



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem

**Compliance:** Internal quality management system, Building Code 2016

**Previous clients:** Oil and gas industry, government agencies, major project contractors, defence contractors, mining industry, local councils, PowerWater

## WATER TREATMENT PLANT

Design and supply waste water treatment plant to process approximately 50m<sup>3</sup> per day to deliver dewatered solid waste for disposal and recycled water for irrigation.



CAPABLE  
BUSINESSES

4



BUSINESS  
SCALE

Majority Large



BUSINESS  
SIZE

Majority Large



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001

**Previous clients:** Oil and gas industry, government agencies, major project contractors, defence contractors, mining industry, local councils, PowerWater

# Suppliers / Wholesalers

## AGGREGATE

Quarries, sand, fill and rock road base.



CAPABLE  
BUSINESSES

12



BUSINESS  
SCALE

Majority Medium



BUSINESS  
SIZE

Majority Medium



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** Internal quality management system, Building Code 2016

**Previous clients:** Oil and gas industry, government agencies, major project contractors, mining industry, local councils, private industry

## BREATHING APPARATUS

Supply and maintain breathing apparatus.



CAPABLE  
BUSINESSES

7



BUSINESS  
SCALE

Mix of Medium  
and Large



BUSINESS  
SIZE

Mix of Medium  
and Large



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001

**Previous clients:** Oil and gas industry, government agencies, major project contractors, defence contractors, mining industry

## BUILDING MATERIALS

Trusses, frames, timber, doors, cement, insulation, hardware and tools.



CAPABLE  
BUSINESSES

12



BUSINESS  
SCALE

Most Small



BUSINESS  
SIZE

Majority Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem, Barkly

**Compliance:** Internal quality management system, Building Code 2016

**Previous clients:** Government agencies, major project contractors, PowerWater, defence contractors, mining industry, local councils, private industry

## BULK DIESEL

Consistent and uninterrupted supply of D10 diesel fuel and lubricants for mine equipment.



CAPABLE  
BUSINESSES

9



BUSINESS  
SCALE

Large



BUSINESS  
SIZE

Large



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001

**Previous clients:** Government agencies, major project contractors, PowerWater, defence contractors, mining industry, local councils, oil and gas industry

BUSINESS SCALE = TURNOVER: Small <1m - 10m | Medium 10m - 20m | Large > 20m

BUSINESS SIZE = EMPLOYEES: Small 1-19 | Medium 20 - 199 | Large 200+

CAPABILITY = NUMBER OF CAPABLE BUSINESSES: High 11+ | Moderate 6-10 | Modest 1-5

COMPLIANCE: Represents the range of industry accreditations held by capable businesses



## CHEMICALS - GENERAL

Industrial chemical supplies.



CAPABLE  
BUSINESSES

11



BUSINESS  
SCALE

Majority Large



BUSINESS  
SIZE

Most Large



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central

**Compliance:** Internal quality management system

**Previous clients:** Government agencies, major project contractors, PowerWater, defence contractors, mining industry, local councils, oil and gas industry

## CHEMICALS - SPECIALIST/MINING

Caustics, chemicals used in processing, flocculants and chlorines.



CAPABLE  
BUSINESSES

5



BUSINESS  
SCALE

Mix of Medium  
and Large



BUSINESS  
SIZE

Mix of Medium  
and Large



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin

**Compliance:** Internal quality management system

**Previous clients:** Government agencies, major project contractors, PowerWater, defence contractors, mining industry, local councils, oil and gas industry

## ELECTRICAL

Bulk electrical supply, conduit, lights, saddles, controllers, tooling, LV and HV cable supply.



CAPABLE  
BUSINESSES

12



BUSINESS  
SCALE

Majority Large



BUSINESS  
SIZE

Majority Large



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** Internal quality management system

**Previous clients:** Government agencies, major project contractors, PowerWater, defence contractors, mining industry, local councils, oil and gas industry

## FIBRE CABLE

Supply of fibre optic cables, 9/125um single mode optical ground wire (OPGW), 9/125um single mode steel wire armoured (SWA).



CAPABLE  
BUSINESSES

7



BUSINESS  
SCALE

Majority Large



BUSINESS  
SIZE

Majority Large



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001

**Previous clients:** Government agencies, major project contractors, PowerWater, defence contractors, mining industry, local councils, oil and gas industry

## FIXTURES AND FASTENERS

Fasteners, gaskets, compounds, tools, tapes, washers and roofing screws



CAPABLE  
BUSINESSES

13



BUSINESS  
SCALE

Mix of Small,  
Medium and Large



BUSINESS  
SIZE

Mix of Medium  
and Large



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine, East  
Arnhem, Barkly

**Compliance:** Internal quality management system

**Previous clients:** Major project contractors, defence contractors, government agencies, mining industry, local councils, oil and gas industry

## FURNITURE

General furniture, bedding, tables, chairs, television stands and white goods



CAPABLE  
BUSINESSES

13



BUSINESS  
SCALE

Most Small



BUSINESS  
SIZE

Mix of Small and  
Medium



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** Internal quality management system

**Previous clients:** Government agencies, major project contractors, defence contractors, mining industry, local councils, oil and gas industry

## GAS

Suppliers of commercial gases which includes oxygen, helium and liquid petroleum gas.



CAPABLE  
BUSINESSES

6



BUSINESS  
SCALE

Most Large



BUSINESS  
SIZE

Most Large



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001

**Previous clients:** Oil and gas industry, government agencies, major project contractors, defence contractors, mining industry, local councils, PowerWater

## LINEN

Supply of bedding, linen, bath towels, hand towels and tea towels.



CAPABLE  
BUSINESSES

7



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Most Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central

**Compliance:** Internal quality management system

**Previous clients:** Major project contractors, defence contractors, mining industry, oil and gas industry, mining industry, private industry, oil and gas industry

## MONITORING DEVICES

Gas detection (worn by personnel), sales and calibration of oxygen-H<sub>2</sub>S-combustibles.



CAPABLE  
BUSINESSES

6



BUSINESS  
SCALE

Majority Small



BUSINESS  
SIZE

Medium



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001

**Previous clients:** Oil and gas industry, major project contractors, mining industry

## OFFICE CONSUMABLES

Papers, pens, stationery, computer accessories, consumables, furniture, cleaning and technology.



CAPABLE  
BUSINESSES

7



BUSINESS  
SCALE

Most Large



BUSINESS  
SIZE

Majority Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** Internal quality management system

**Previous clients:** Government agencies, private industry, defence contractors, mining industry

## PAINT

Supply of paint for commercial applications.



CAPABLE  
BUSINESSES

10



BUSINESS  
SCALE

Majority Large



BUSINESS  
SIZE

Majority Large



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central

**Compliance:** Internal quality management system, Building Code 2016

**Previous clients:** Government agencies, private industry, defence contractors, mining industry

## PROJECT CLOTHING

Supply of safety lanyards, PPE, boots, work wear, helmets, gloves and harnesses.



CAPABLE  
BUSINESSES

15



BUSINESS  
SCALE

Mix of Small,  
Medium and Large



BUSINESS  
SIZE

Mix of Medium  
and Large



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** ISO 9001:2008, ISO 14001:2004, Building Code 2016, AS/NZS 4801:2001

**Previous clients:** Government agencies, PowerWater, mining industry, oil and gas industry

## SAFETY SHOWERS

Supply of combination shower and eyewash stations.



CAPABLE  
BUSINESSES

10



BUSINESS  
SCALE

Majority Large



BUSINESS  
SIZE

Majority Large



ABORIGINAL  
OWNED

1



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** ISO 9001:2008, ISO 14001:2004, Building Code 2016, AS/NZS 4801:2001

**Previous clients:** Government agencies, PowerWater, mining industry, oil and gas industry

## SAFETY HARDWARE

Tags, locking devices, keyboards and isolation tags.



CAPABLE  
BUSINESSES

21



BUSINESS  
SCALE

Most Large



BUSINESS  
SIZE

Majority Large



ABORIGINAL  
OWNED

2



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** Internal quality management system, Building Code 2016

**Previous clients:** Government agencies, major project contractors, PowerWater, defence contractors, mining industry, local councils, oil and gas industry

---

## STEEL

Angle, plates, tubes, piping, meshes, flat bars and billets, SHS, RHS, CHS, pylon, sheeting, elbows, flanges, Ts and reducers.



CAPABLE  
BUSINESSES

10



BUSINESS  
SCALE

Mix of Small,  
Medium and Large



BUSINESS  
SIZE

Mix of Small and  
Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central

**Compliance:** Internal quality management system

**Previous clients:** Government agencies, major project contractors, PowerWater, defence contractors, mining industry, local councils, oil and gas industry

---

## SUBSURFACE GROUNDWORK SUPPLIES

Roof bolts, netting, consumables, specialised tooling and equipment.



CAPABLE  
BUSINESSES

5



BUSINESS  
SCALE

Most Large



BUSINESS  
SIZE

Most Large



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** Internal quality management system

**Previous clients:** Government agencies, major project contractors, PowerWater, defence contractors, mining industry, local councils, oil and gas industry

---

## WELDING CONSUMABLES

Electrodes, welding machines, grinding discs and gases – argon/acetylene/nitrogen/oxygen.



CAPABLE  
BUSINESSES

10



BUSINESS  
SCALE

Mix of Small,  
Medium and Large



BUSINESS  
SIZE

Mix of Small and  
Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central,  
Katherine

**Compliance:** ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001

**Previous clients:** Government agencies, major project contractors, PowerWater, defence contractors, mining industry, local councils, oil and gas industry

---

## WHOLESALE FOODS

Dry goods, meats, perishables, fresh fruit and vegetables.



CAPABLE  
BUSINESSES

12



BUSINESS  
SCALE

Mix of Small,  
Medium and Large



BUSINESS  
SIZE

Mix of Small  
and Medium



ABORIGINAL  
OWNED

0



REGIONAL  
DIVERSITY

Darwin, Central

**Compliance:** Internal quality management system

**Previous clients:** Government agencies, major project contractors, PowerWater, defence contractors, mining industry, local councils, oil and gas industry

# ABOUT THE STUDY

Undertaking a Supply Chain Mapping and Gap Analysis Study to support the Mining Equipment, Technology and Services (METS) sector requires an understanding of the industry capabilities needed within supply chains for new and existing mines throughout their exploration, construction and operational phases.

ICN engaged industry experts to ascertain requirements that industry must meet to be involved in the sector, and to identify any barriers to entry. The industry experts consisted of Minerals Council of the NT, NT Government Department of Primary Industry and Resources and a number of mining companies currently undertaking exploration, construction or operational mines throughout the NT.

The extensive information gathered from these experts was reviewed and disseminated by ICN into different classification tiers, scopes, accreditations and/or certification requirements that industry must comply with to engage in the sector. The experts verified this categorised information and provided further advice around the standard minimum requirements to classify capability against the scopes.

The report identifies businesses that hold the current capability to undertake each scope identified. ICN found that most businesses typically had a business size of small to large (5 – 200+ employees) who also had proven experience against each respective scope they are mapped to, and referenced their prior experience working on large scale projects.

## KEY REQUIREMENTS FOR INDUSTRY

The diverse METS sector is governed by numerous regulations at both a state and national level. The Minerals Council of Australia has commented that there are three broad METS segments. The service segment is the largest and ranges from the provision of exploration to contract mining services. The second largest segment is focused on equipment provision for mine development, mining and processing. The rapidly growing third segment is focused on the provision of highly specialised technology, equipment, software and related services.

The NTG's Mining and Energy division within the Department of Primary Industry and Resources manages the licencing and approvals for all mining operations and regulates the industry, including inspecting and auditing sites on a regular basis.

Mining operations in the NT must operate in accordance with the Mines Safety Control Act and the Mineral Titles Act (MTA). Contractors who have been contracted to carry out work on the mine site under their own contractor's license (either on a single job basis or on an on-going provision of labour and services basis) are required to complete and issue a Certificate of Compliance (CoC) in accordance with the Mines Safety Control Regulations.

As with all Territory workplaces, mining operations are also regulated under the Work Health and Safety (National Uniform Legislation) Act meaning that any person conducting a business or undertaking must ensure, so far as is reasonably practicable, that the health and safety of workers and others are not put at risk. A mine operator has the duty to submit a risk management plan to the regulator prior to allowing any mining or related activity to commence.

The above three segments include a comprehensive range of company capabilities that can provide specialised products and solutions, from mineral exploration, extraction and mining supply chains mixed with those that can undertake ground works and on ground construction. As the Territory's METS support sector is characterised by a high proportion of local SMEs (albeit at the larger end of the SME scale), and a few large local METS companies and strong participation from global OEMs, the requirements to work in the industry are quite diverse.

SME / Contractor requirements can range from having the correct recognised competency and licences to operate general and specialised machinery, to holding qualifications in specialist areas like mining engineering and meeting NATA Accreditation Criteria (NAC).

In step with other capital intensive industries, project owners and managers in the mining sector prefer to engage with businesses that carry a low-risk profile and prior experience with similar projects.





COMPLIANCE	DESCRIPTION
AS/NZS 3000:2007	Wiring rules
AS/NZS 4801:2001	Occupational health and safety
AS/NZS ISO 9001:2015	Quality management system
ASTM ISO 9001-00	Quality management system
BS OHSAS 18001:2007	Occupational health and safety
Building Practitioner Accreditation	Licenced building practitioner
Bus Operator Accreditation	Demonstrated ability of skills
CAL	Contractor Accreditation Limited
Federal Safety Accreditation	Federal occupational health and safety
Internal policies	Internal policies in place
ISO 14001:2004	Environmental management
ISO 9001:2008	Quality management system
National Association of Testing Authorities	Demonstrated ability of skills
National Heavy Vehicle Accreditation Scheme	Safety and management system







# FURTHER INFORMATION REQUIRED?

## ICN NT

Contact ICN NT for assistance identifying capable Northern Territory businesses that meet your specific project requirements.

101/12 Salonika Street, Parap NT 0820  
(08) 8922 9422 | [icnnt.org.au](http://icnnt.org.au) | [admin@icnnt.org.au](mailto:admin@icnnt.org.au)



---

## Northern Territory Government

The Department of Trade, Business and Innovation stimulates and supports the development of a competitive, responsible and productive business, industry and employment environment, and drives opportunities to grow private investment and create jobs.

For further information please contact the Department of Trade Business and Innovation or the Department of Primary Industry and Resources.



## Economic and Industry Development

The Economic and Industry Development Team work with industry to prepare for future economic opportunities. The unit is responsible for developing and leading the implementation of policies and initiatives that will accelerate the development of Northern Australia.

Development House 76 The Esplanade, Darwin NT 0800  
(08) 8999 6098 | [industrydevelopment@nt.gov.au](mailto:industrydevelopment@nt.gov.au)

## Department of Primary Industry and Resources

The Mining and Energy division sits within the Department of Primary Industry and Resources and manage the licencing and approvals for all mining operations and regulates the industry, including inspecting and auditing sites on a regular basis.

Darwin - Paspalis Centrepoint Building  
48-50 Smith Street, Darwin NT 0800  
(08) 8999 6528 | [mineral.info@nt.gov.au](mailto:mineral.info@nt.gov.au)

Alice Springs - Arid Zone Research Institute  
South Stuart Highway, Alice Springs NT 0851  
1300 308 144 | [mineral.info@nt.gov.au](mailto:mineral.info@nt.gov.au)

business.nt.gov.au

© Northern Territory Government 2018

Published by the Department of Trade, Business and Innovation

This work is available for your use under a Creative Commons CC BY 4.0 International Licence, with the exception of the Northern Territory Government logo and images. Creative Commons Attribution 4.0 International Licence is a standard form licence agreement that allows you to copy, communicate and adapt this work provided that you are attribute the work to the Northern Territory Government (Department of Trade, Business and Innovation) and abide by the other licence terms <http://creativecommons.org/licenses/by/4.0/>)

ISBN-13: 978-1-68454-781-4