



# Welcome

## Project Industry Briefing

### Suburban Rail Loop Initial & Early Works East





Andrew Bradley  
Senior Industry Liaison  
ICN Victoria



## Acknowledgement of Country

Our meeting is being held on the lands of the Boonwurrung people of the Kulin nation and I wish to acknowledge them as Traditional Owners. I would also like to pay my respects to their Elders, past and present, and Aboriginal Elders of other communities who may be here today.



## Event Content

**Scan the QR code for all of today's information**





Kym Ross  
Deputy Director  
SRL Authority &  
David Capp  
Project Director  
Laing O'Rourke



SUBURBAN RAIL LOOP MC WORKS

# INITIAL WORKS & EARLY WORKS

ICN Industry Briefing 11<sup>th</sup> May 2022

Box Hill

Burwood

Glen Waverley

Monash

Clayton

Cheltenham

Southern Stabling Yard



# ACKNOWLEDGEMENT OF COUNTRY

*Laing O'Rourke acknowledges Aboriginal and Torres Strait Islander Peoples as the Traditional Custodians and First Nations Peoples of Australia. We pay our respects to their ancestors and Elders, both past and present, and support those emerging. We thank them for enriching our nation with their cultural practices.*

The bottom of the slide features a horizontal banner. On the left, there is a black rectangular box containing the text 'LAING O'ROURKE' in white, with a yellow horizontal line above and a red horizontal line below the text. The background of the banner is a vibrant orange color, overlaid with traditional Aboriginal art patterns. These include a large, stylized sun or circular motif on the right, and various wavy, snake-like or cloud-like shapes in blue, red, and grey scattered across the orange field.

LAING O'ROURKE

# SRL overview

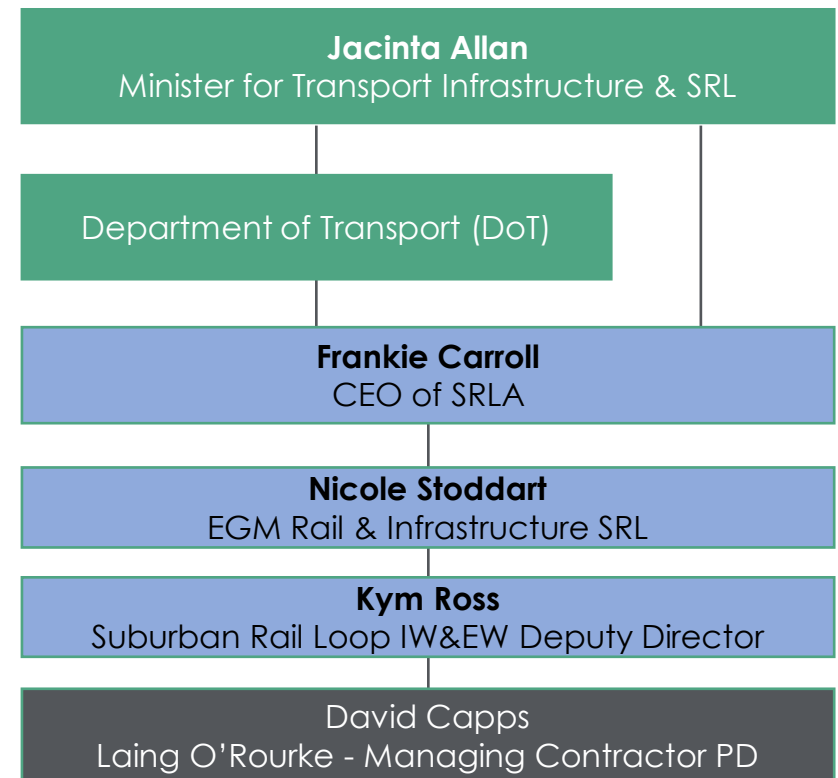


# Suburban Rail Loop Authority (SRLA)

- Laing O'Rourke's Client
- Established in 2018
- Authority set up specifically for the planning and delivery of Suburban Rail Loop (SRL)



## Governance

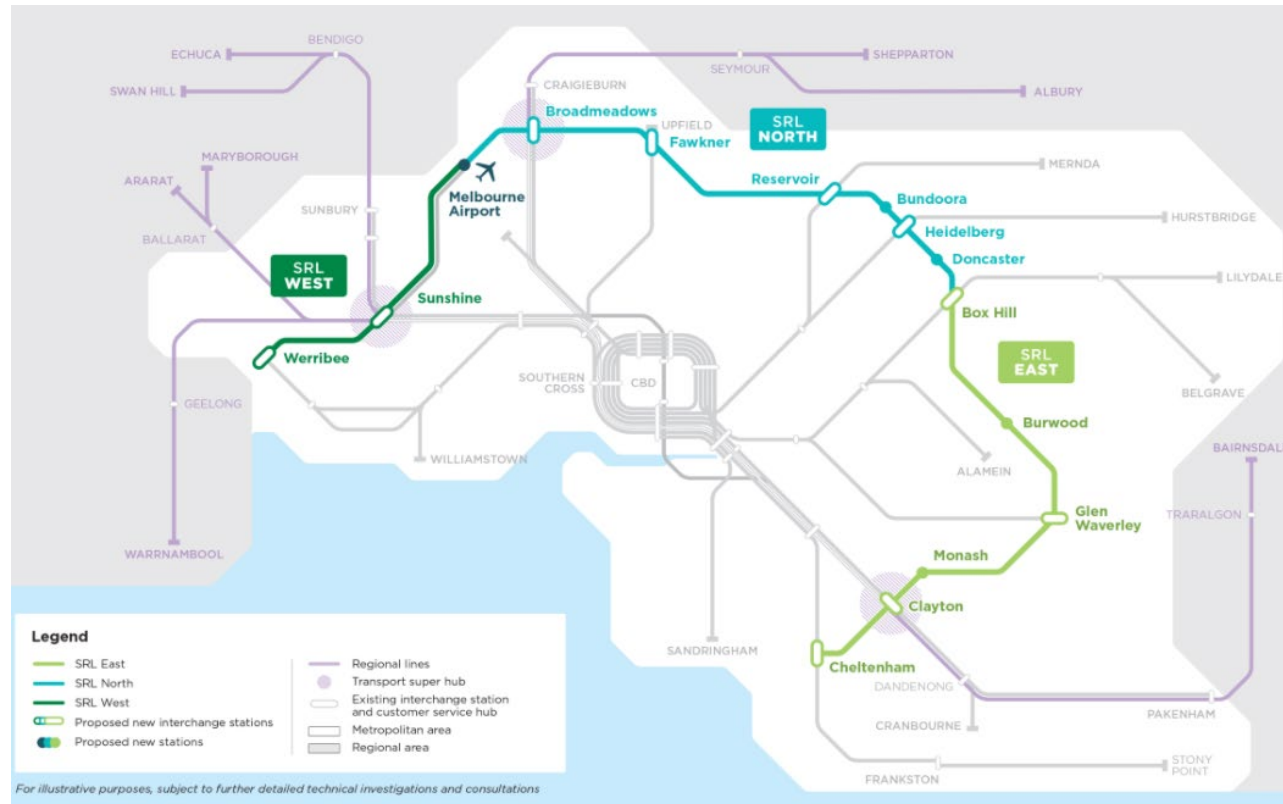


# Suburban Rail Loop (SRL)

- Once-in-a-generation opportunity to shape the future liveability, productivity and connectivity of Melbourne
- Largest infrastructure project in southern hemisphere and biggest infrastructure investment in Victorian history
- Will shape Melbourne and Victoria for future generations, ensuring Melbourne remains one of the world's most livable cities
- Delivered in stages over next 30 years
- 90km rail line will link every major rail line from the Frankston Line to the Werribee Line via Melbourne Airport, better connecting Victorians to jobs, retail, education, health services and each other
- Will connect regional services, so passengers outside Melbourne won't have to travel through the CBD to get to employment, hospitals and universities in the suburbs

SRL overview video:

<https://youtu.be/fq4zAbsqg5c>



# Initial Works & Early Works (IW&EW) Objectives



## SRL East Works

Initial Works & Early Works

Main Works (tunnels, stations, fit out and rolling stock)

2021

2022

2025

2035

# SRL Initial Works and Early Works (IW&EW) scope

**\$2.2bn**

publicly announced funding  
(including land acquisition)

**7**

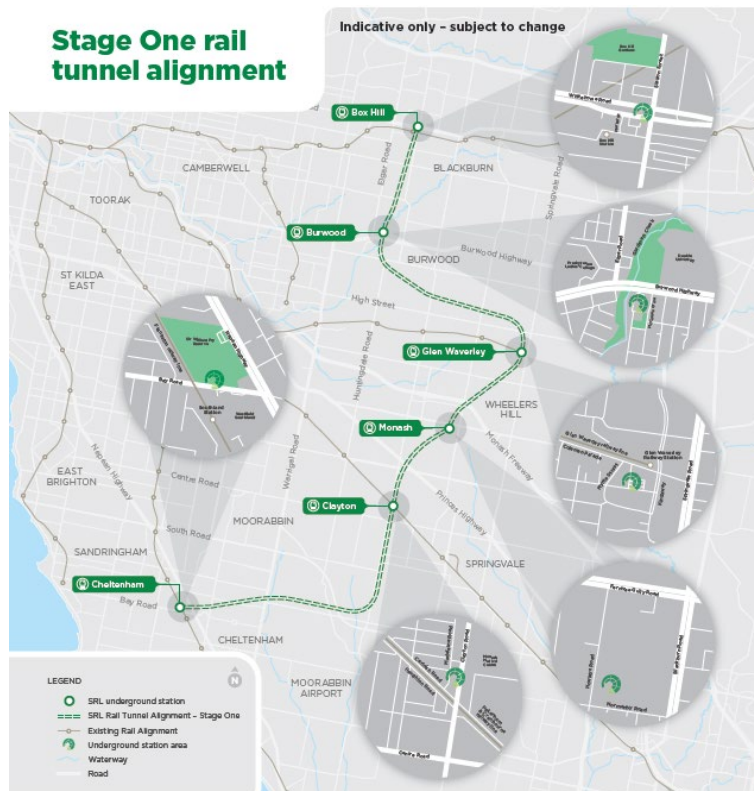
Site locations  
(6 x stations, 1 x stabling yard)

**11**

Zones (across the 7  
locations)

**5**

key client objectives  
(optimise, de-risk, minimise)



## Initial Works

- Investigative works
- Utility relocation and protection works
- Site establishment
- Road modifications
- Ground improvement works

EES &  
PSA

## Early Works

- Site establishment
- Road modifications
- Utility relocation and protection works
- Temporary bridging structures
- Tram works
- TBM launch shaft structures (2)
- Drainage and civil works



Aaron Osment  
Commercial Manager  
Laing O'Rourke



# Managing Contractor (MC) overview



# What is a Managing Contractor?

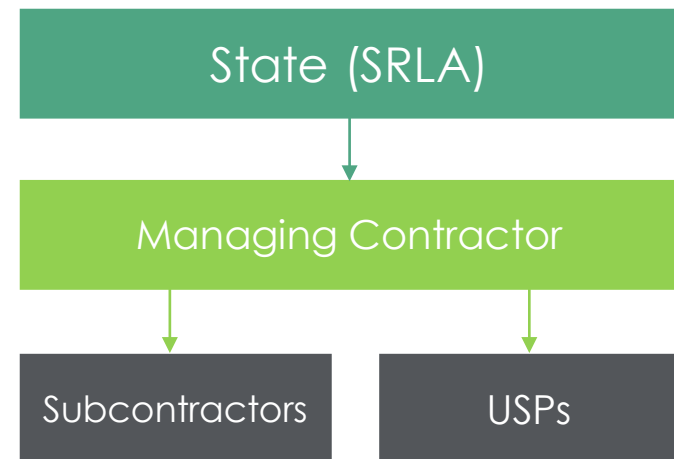
## Definition

A Managing Contractor (MC) operates as the agent of a client/owner to manage design and construction of a project (limited self-delivery).

## Key roles and responsibilities on IW&EW

- Project and contract management
- Procurement
- Management of sub-contractors
- Management and oversight of third party/non-contestable contractors
- Design development and approvals
- Cost management
- Program management
- Quality, safety and environmental management
- Stakeholder management

## Contract model structure





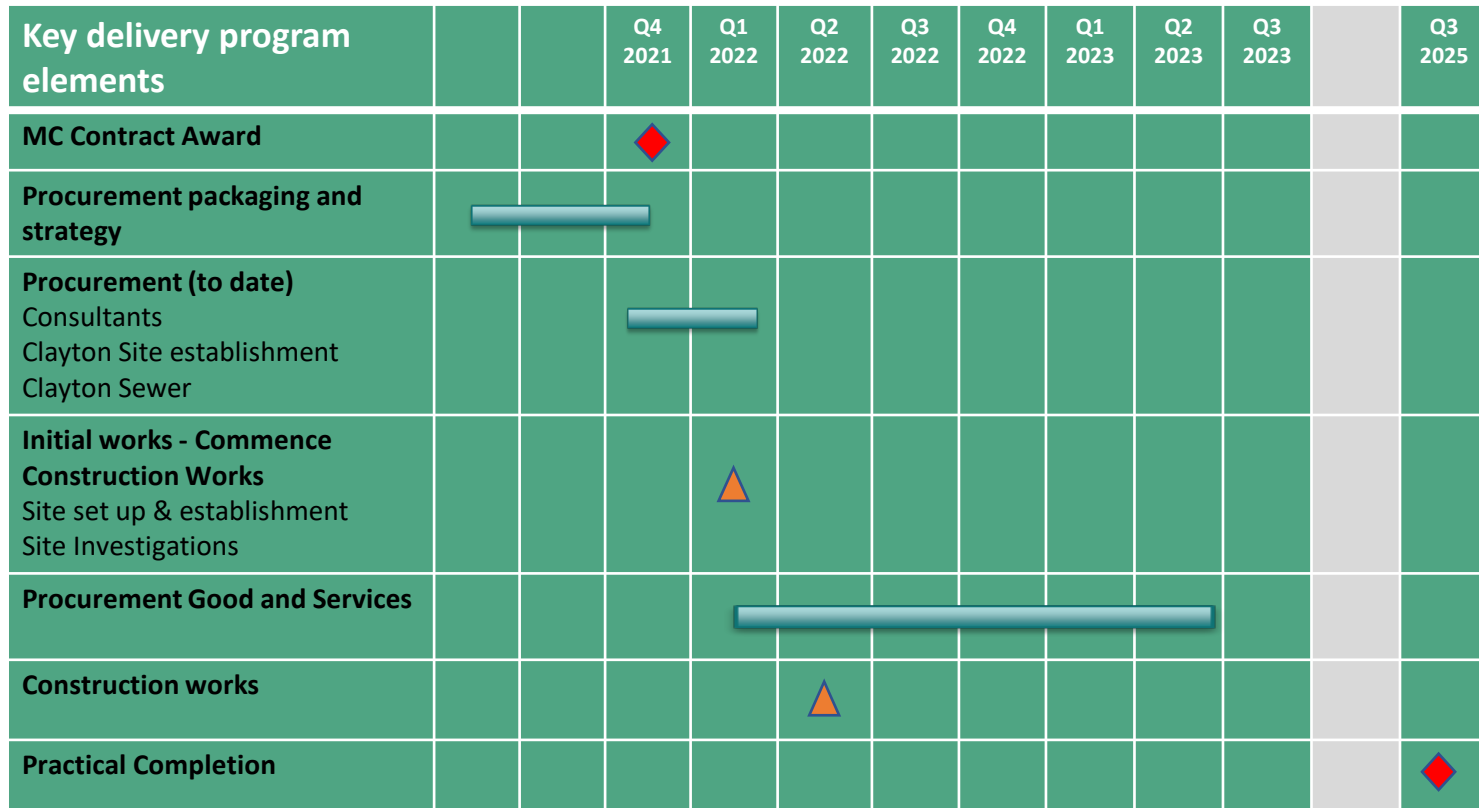
Peter Bolanis  
Senior Procurement  
Manager  
Laing O'Rourke



# Supply Chain Opportunities



# Delivery program overview



# Procurement opportunities

Procurement opportunities exist for a range of preparatory works during the Initial Works and Early works.

## **Initial Works**

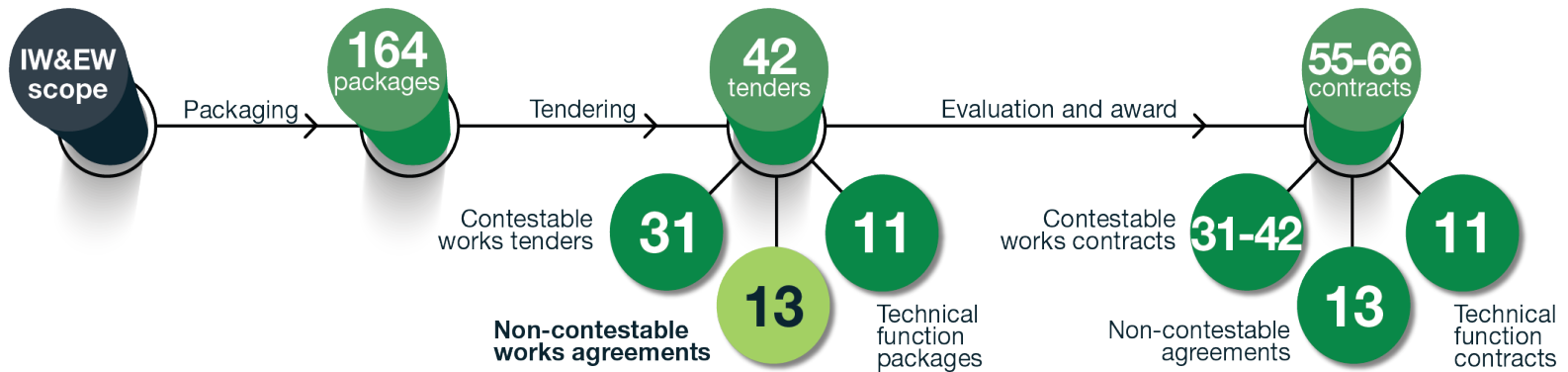
- Investigative works – Geotechnical and environmental investigations
- Utility Relocation & Protection works
- Site establishment – Site clearance, fencing, site access improvements
- Road modifications – Minor kerb modifications
- Ground improvements – Earthworks & ground improvement trials

## **Early Works**

- Site establishment – Site clearance, fencing, Demolition
- Road modifications – upgrade existing intersection / construction new intersections, Traffic management
- Utility Relocation & Protection works
- Temporary Works – temporary utility and traffic building structures
- Tram works – Relocation/modification of existing tram network assets
- TBM launch shaft - Tunnel access Shaft structures
- Drainage and Civil works – Drainage diversions and associated minor civil works

# High Level Procurement and package Strategy

The works are located at seven location between Cheltenham to Box Hill.



# Procurement

## **What to expect**

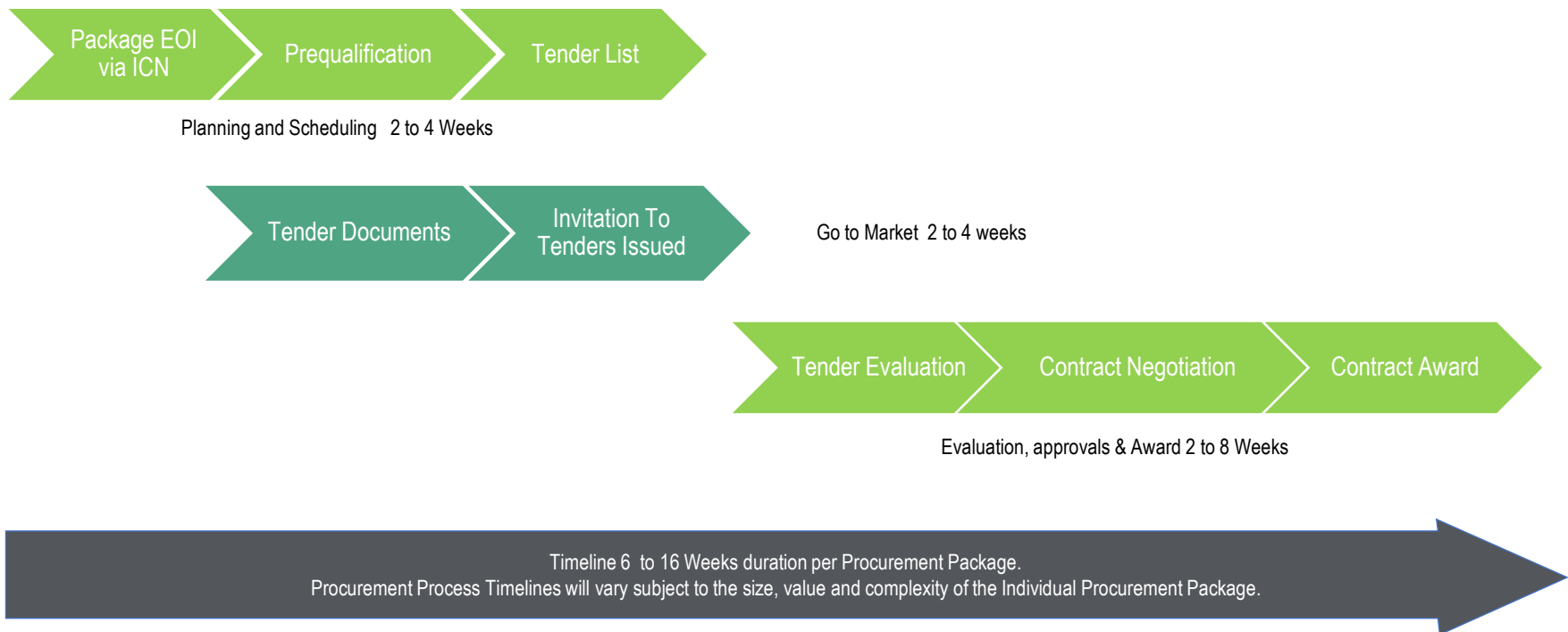
- ICN gateway
- Scope of works, program dates, drawings and specifications, Schedules, Form of Contract - Issued via Asite
- Packaged scopes split and combined pricing for each area – separable portions
- Competitive tender process

## **What we expect**

- Submission as per the tender close date
- Returnable schedules fully completed
- Best VfM solutions
- Open communication and collaboration

# Typical procurement process overview

## Planning to Award



# Typical procurement criteria

Criteria	Sub-criteria
<b>Mandatory participation criteria</b>	<ul style="list-style-type: none"> <li>• Health and Safety Declaration</li> <li>• Anti-Bribery and Corruption Declaration</li> <li>• Local Industry &amp; Content Declaration</li> <li>• Industrial Relations Declaration</li> <li>• Compliance Declaration</li> </ul>
<b>Commercial evaluation</b>	<ul style="list-style-type: none"> <li>• Contract Terms</li> <li>• Tender Price</li> <li>• Estimated Risk Value</li> <li>• Insurances</li> </ul>
<b>Technical evaluation</b>	<ul style="list-style-type: none"> <li>• Program certainty</li> <li>• Approach to health, safety and wellbeing</li> <li>• Disruption management approach</li> <li>• Quality and completions approach</li> <li>• Recycled First Plan compliance and innovations</li> </ul>
<b>Local Participation and Social Performance evaluation</b>	<ul style="list-style-type: none"> <li>• Local content commitment</li> <li>• Major Project Skills Guarantee (MPSG) commitment</li> <li>• Social procurement expenditure</li> <li>• Aboriginal Employment Target and Priority Job Seeker participation</li> </ul>
<b>Collaboration and partnership evaluation</b>	<ul style="list-style-type: none"> <li>• Collaborative working philosophy</li> <li>• Proposed resources</li> <li>• Current and future client commitments</li> <li>• Previous performance and ease of doing business</li> </ul>
<b>Sustainability and Recycle First</b>	<ul style="list-style-type: none"> <li>• Environmental sustainability performance &amp; response questionnaire.</li> <li>• Registered provider with product in accord with Recycle First Policy.</li> </ul>

# Procurement actions

## **Simplify the Process**

- Implement a fair, collaborative, framework, provides value for money and supports local, social SMEs.
- Consideration of at least one competitive social benefit supplier, where social benefit business have proven capability
- Close the gap and make the process more accessible to SME
- Utilise ICN Gateway to publish packages and prequal requirements
- Local industry and social procurement built into the tender documents.
- Opportunities – Supply direct, supply indirect.

# In delivery.....

## **Our commitment:**

- Pay on time
- Mutually beneficial relationships
- Keeping you informed of opportunities
- Fair, honest and simplified procurement
- Feedback on performance
- Respecting your workforce like our own
- Meeting our obligations under contracts, payments on time etc.
- Support to build your capability and capacity
- Dealing with issues escalated promptly and fairly

## **Our expectations:**

- Investment in mutually beneficial relationships
- Meaningful, accurate pricing, methodology and programs
- Ideas, innovation and value add opportunities
- Support for our Inclusion and Wellbeing Framework
- Willingness to build own capability in social procurement
- Support us to meet quality, completions, social procurement and sustainability requirements and targets
- Feedback on our performance



# Craig Lewis

## Laing O'Rourke



Safety



# Unrivalled health and safety performance



# Health and Safety: Inclusion & Wellbeing

Our Inclusion & Wellbeing framework helps to ensure safety is integrated into every aspect of our business and remains our highest core value. It ensures our focus on safety is not on risk alone, but rather that we invest in our people's overall wellbeing. Inclusion & Wellbeing has three core areas of focus:

- **Engineered Safety** — we will work with our designers, clients, and suppliers to 'engineer out risk' and 'engineer in wellbeing' at every stage of a project's lifecycle.
- **Delivery Excellence** — we will focus on people using their strengths, skills, knowledge, and Laing O'Rourke's power of experience to improve all elements of physical and mental wellbeing. This is where we will ensure the unrivalled successes and key learnings of our Next Gear safety program are evolved to ensure industry leading outcomes.
- **Human Performance** — we will provide our people with a supportive and psychologically enriching work environment that allows them to perform consistently at their best. This continues to build on and foster a positive and inclusive safety culture that places our people at the heart of everything we do.





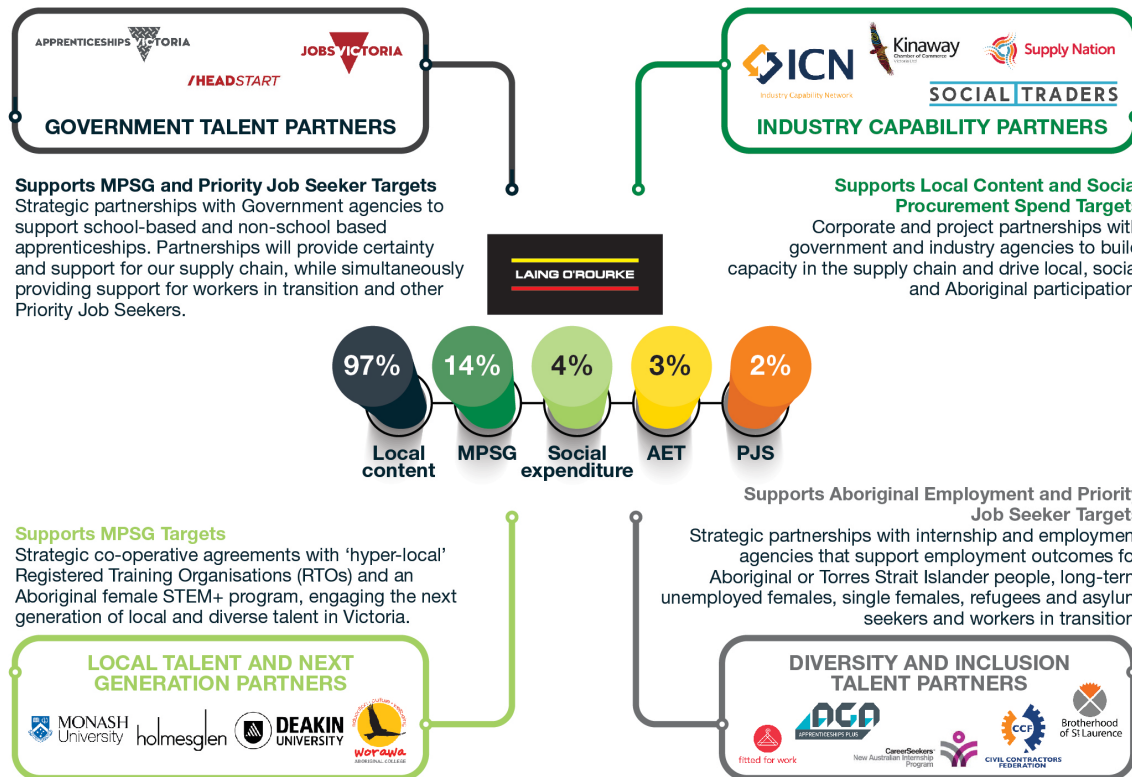
# Emily Trevaskis People Lead Laing O'Rourke



An aerial photograph of a bridge construction site at dusk. A large crane is positioned on the left, lifting a long bridge girder. The girder is being placed onto a concrete support structure. In the background, a multi-lane highway with traffic is visible, along with some buildings and trees. The scene is illuminated by streetlights and the crane's lights.

## Workforce Development and Social Procurement Commitments

# Social outcomes and workforce development



# Important Definitions

Term	Definition
Indigenous Business	<p>A business that:</p> <ul style="list-style-type: none"> <li>• is registered as an Indigenous business by Supply Nation; or</li> <li>• is certified as an Indigenous business by the Indigenous Chamber of Commerce in the state the business is located (Kinaway); or</li> <li>• meets the definition of an Indigenous enterprise under the definition used in the Australian Government's Indigenous Procurement Policy</li> </ul>
Social Enterprise	<ul style="list-style-type: none"> <li>• A business that trades to intentionally tackle societal and/or community related problems. <b>Derive a substantial portion of their income from trade,</b></li> </ul>
Workforce	<ul style="list-style-type: none"> <li>• All workers employed directly or contracted by the Contractor or any Subcontractors inclusive of management and professional, technical and trade positions but does not include a worker directly employed by or contracted to any Specialist Subcontractor or Supplier.</li> </ul>
Cadets	<ul style="list-style-type: none"> <li>• Undergraduate university students studying a bachelors degree (is not a Graduate)</li> </ul>
Trainee	<ul style="list-style-type: none"> <li>• An individual undertaking a diploma or a certificate at a registered training organisation. Traineeships usually last between nine to 48 months, depending on the vocation and certificate level</li> </ul>
Apprentice	<ul style="list-style-type: none"> <li>• An individual undertaking structured trade training arrangement of usually 3.5 or four years duration. The training combines practical experience at work with complementary off-the-job training with a Registered Training Organisation (RTO).</li> </ul>
Priority Job Seeker	<ul style="list-style-type: none"> <li>• Aboriginal Victorians</li> <li>• Victorians with disability</li> <li>• women</li> <li>• long-term unemployed people</li> <li>• disengaged youth</li> </ul> <ul style="list-style-type: none"> <li>• single parents</li> <li>• migrants</li> <li>• refugees and asylum seekers</li> <li>• workers in transition</li> <li>• people in regions with entrenched disadvantage</li> </ul>

# Workforce Development and Social Procurement Commitment Schedule

Policy	Plan	Purpose
Social Procurement Framework	Social Procurement Commitment Schedule	The purpose of this schedule is to detail LOR's approach and methods for achieving, monitoring, and measuring social outcomes for defined social procurement targets over the life of IW & EW
Local Jobs First Policy	Local Industry Development Plan (LIDP)	The purpose of this schedule is to detail LOR's approach and methods for achieving, monitoring, and measuring <b>local content</b> inclusive of material, supply, employment.  <b>Major Project Skills Guarantee</b> – Our approach to achieving and/or exceeding government target of 10% of total deemed hours being worked by apprentices, trainees and/or cadets.
	Local Content	
	MPSG	

# Social Procurement Commitment Overview

Requirement	Sub-requirement	Minimum SRLA target	Laing O'Rourke commitment and target	Delivered Social Procurement outcome
Social Procurement Commitment Proposal	Social Procurement Spend (SPS)	2% Target Budget invested on Social Benefit Suppliers	4%	Circa \$20m spent with SBS between 2022-2025
	Aboriginal Employment Target	2.5% total labour hours performed by Aboriginal or Torres Strait Islander people	3%	Approximately 15 AEE roles created for Aboriginal or Torres Strait Islander people between 2022-2025
	Priority Job Seeker Target	% total labour hours performed by Disadvantaged Victorians (bid back)	2%	Approximately 10 AEE roles created for Disadvantaged Victorians between 2022-2025
MPSG	MPSG	10%	14%	Circa 146,000 hours worked by apprentices, trainees, cadets

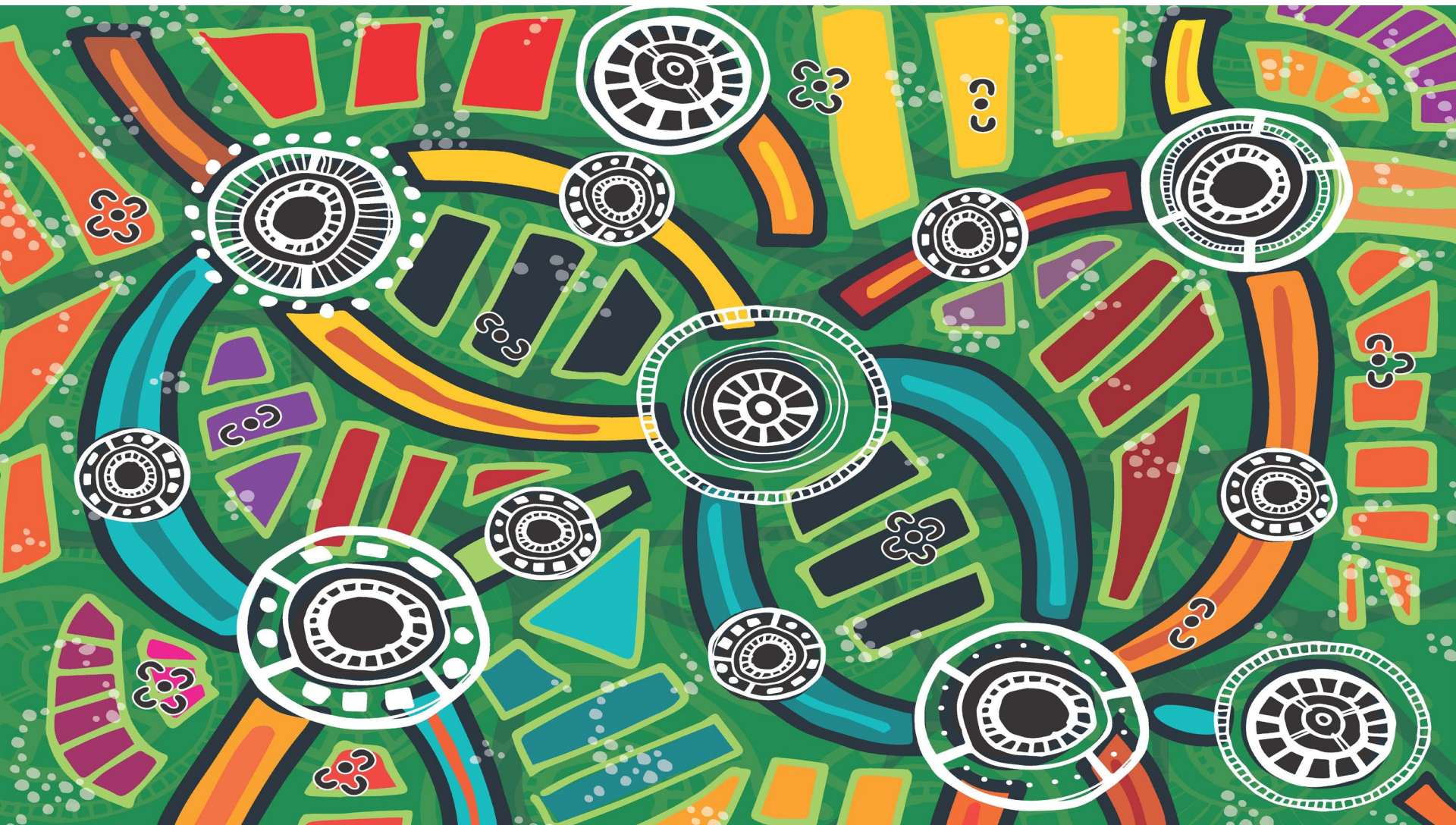
# Contact

General Supply Chain Email:

[srliwew@laingorourke.com.au](mailto:srliwew@laingorourke.com.au)

Peter Bolanis – Senior Procurement Manager

[pbolanis@laingorourke.com.au](mailto:pbolanis@laingorourke.com.au)





# Miranda Campbell

## Social Procurement Advisor

## Social Traders

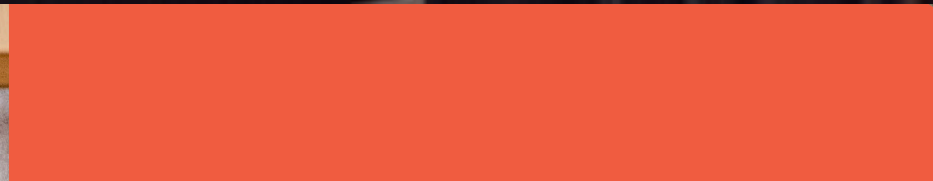


**Social**

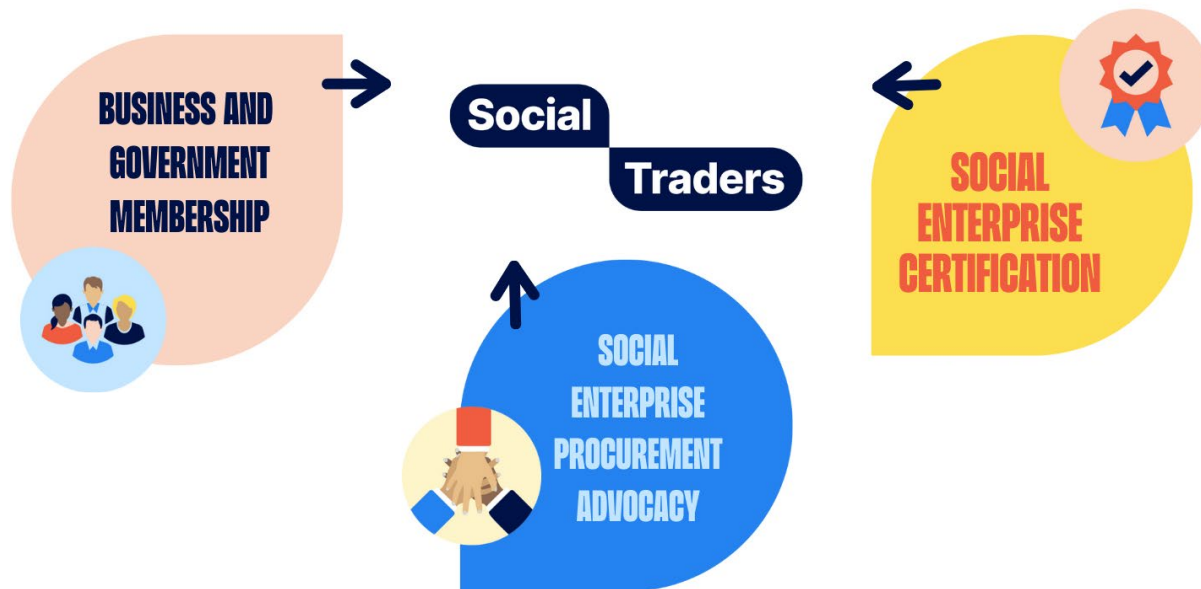
# An introduction to Social Traders

**ICN Suburban Rail Loop industry briefing**

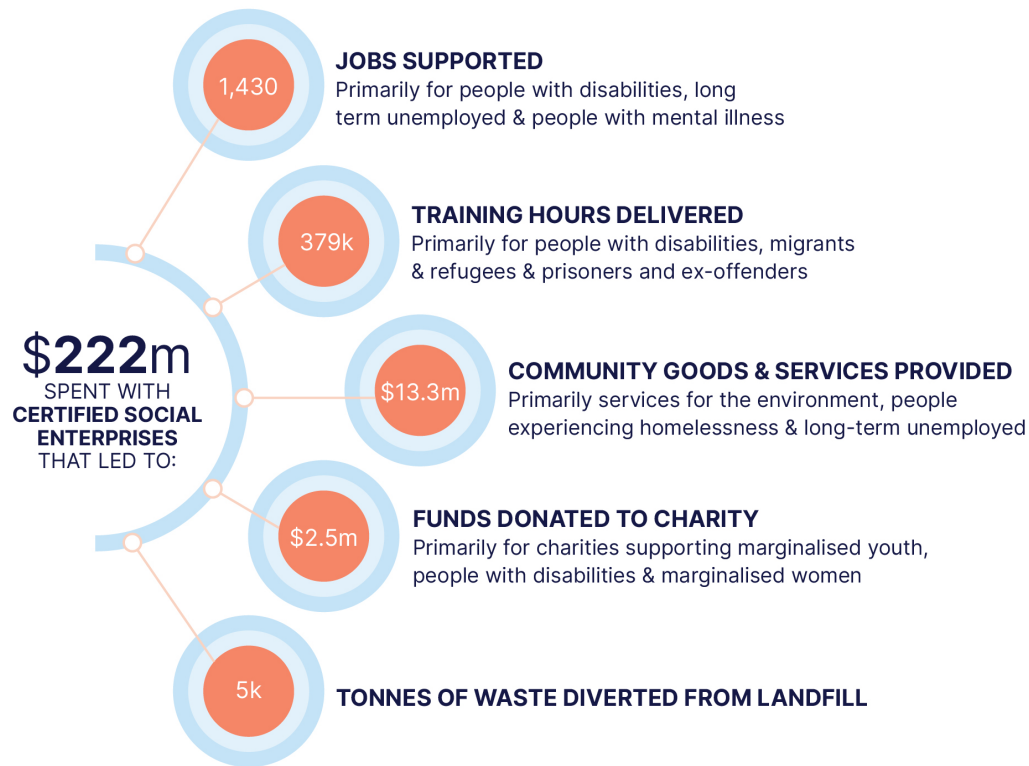
**May 11 2022**



# Our role as a connector



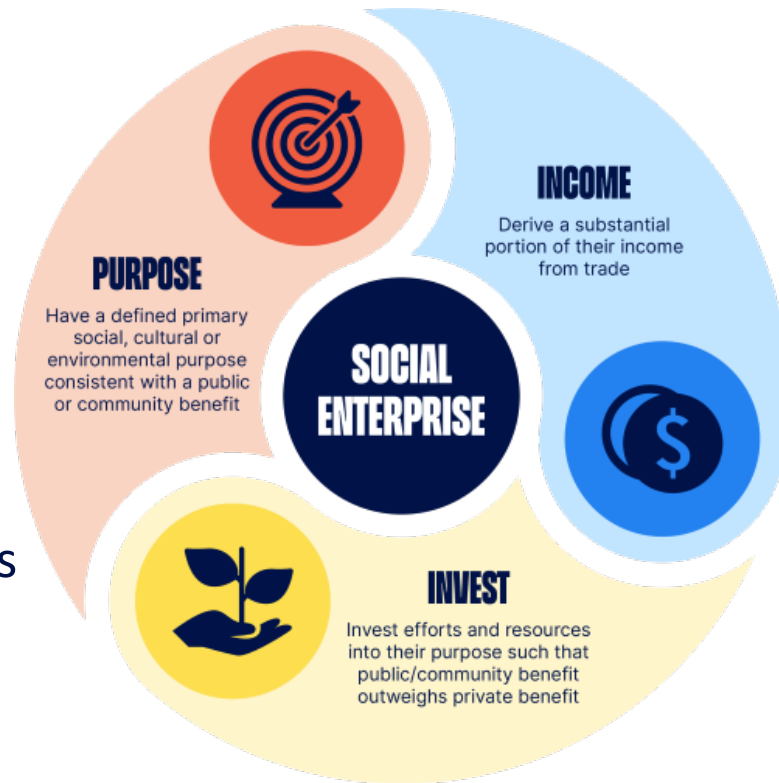
# Our impact FY18-20



# What is Social Enterprise?

Social Enterprises are an innovative breed of businesses that exist to create a fairer and more sustainable world.

Social Enterprises do three things



# How might we ... on-site



**Miranda Campbell**

Social Procurement Advisor

[Miranda.Campbell@socialtraders.com.au](mailto:Miranda.Campbell@socialtraders.com.au)

**Ralph Fallows**

National Sales Manager

[Ralph.Fallows@socialtraders.com.au](mailto:Ralph.Fallows@socialtraders.com.au)

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[socialtraders.com.au](https://socialtraders.com.au)





Kim Keen - Corporate  
Relationship Manager /  
Kim Schubert -  
Aboriginal Employment  
Broker  
Kinaway



# ACKNOWLEDGEMENT

Kinaway acknowledges the traditional custodians of the Kulin Nation and all across the land and sea. We pay our respects to the elders; past, present and our future elders.



**Kinaway**  
Chamber of Commerce  
Victoria Ltd

# ***Introduction to Kinaway***

# Aboriginal Business

What is an Aboriginal Business?



# Social Procurement



**Social procurement is when organisations use their buying power to generate social value above and beyond the value of the goods or services.**



Ronnie Webster  
Demonstration Project  
Manager  
Apprenticeships Victoria



# Suburban Rail Loop – Early Works Big Build Integration Model (BBIM)

# Developing the people that power Victoria's Big Build.

Overview

# Apprenticeships Victoria Overview

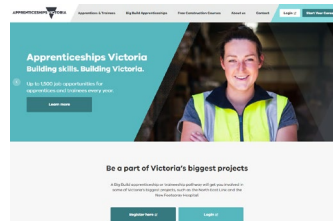
- Apprenticeships Victoria (AV) is a division of the Department of Education and Training (DET). AV works in partnership with Victorian Government departments, major project employers, and the TAFE and training system to deliver more job opportunities for apprentices and trainees looking to start a career in the construction and infrastructure sector.
- AV is responsible for a portfolio of apprenticeship and traineeship policy and programs including:
  - **Big Build Apprenticeships (BBA)**
  - Demonstration Projects
  - Higher Apprenticeships
  - Apprenticeships Growth Strategy
- This presentation focuses on BBA and how it will be applied to your project.

# Big Build Apprenticeships

- **Big Build Apprenticeships** address two key planks of Victoria's economic recovery:
- providing employment and training opportunities for more apprentices and trainees through the Group Training Organisation model.
- ensuring a pipeline of skilled workers to deliver the Government's Big Build program.
- Up to **1,500** opportunities for apprentices and trainees will be created each year.
-

- **Big Build Apprenticeships will:**

- work with **industry** and **Group Training Organisations** (GTOs) to supply apprentices and trainees to help deliver Big Build projects. BBA leverages the GTO network to employ and support apprentices and trainees
- centre on **TAFE as the training provider**
- offer opportunities to apprentices and trainees from **priority cohorts** including COVID-displaced workers, young people, women, older workers re-training and for those most at risk of unemployment through our **dedicated Expression of Interest** site (in line with Social Procurement Framework)
- **support contractors** to meet Major Projects Skills Guarantee (MPSG) requirements



# GTO leveraged employment

- BBA is an innovative approach to help contractors and subcontractors meet their MPSG and BEP requirements
- GTO is the legal employer of the apprentice / trainee. This is a game changer for major projects, providing job security and training continuity for apprentices and trainees and flexibility for employers, without relying on casual labour hire
- This GTO approach is supported by data showing completion rates in Victoria on average 10% higher when a GTO is used compared to direct hire (NCVER 2019).
- Ensuring the Government's infrastructure investment leads to jobs for Victorians and provides a skills legacy and pipeline of workers for future projects.

## BBA & Training Providers

- Under the BBIM, AV will identify the most appropriate TAFE Institutes and Dual Sector Universities. The Core Offer is essentially advice around pathways to training taking into account the following factors:
- proximity to the Project Site
- quality/capability
- capacity
- pre-existing relationships with employers (if applicable).
- While TAFE is the preferred training provider through the BBIM, contractors can engage directly with other Registered Training Organisations (RTO) (outside of these 'in scope' training providers), however, AV is available to provide advice regarding the capability of these RTOs to support contractors in meeting training requirements/MPSG.
- Contractual levers are applied & enforced for noncompliance of contractual obligations by TAFE's and other Skills First training providers.

## Apprenticeships Victoria role – project delivery

- Apprenticeships Victoria has established the Major Project Unit comprising senior staff members to support this work across the life of the project.
- Major Project Unit will work closely through a dedicated Senior Project Manager to ensure that the workforce skills and training needs of the project is realised.
- Apprenticeships Victoria will provide support and assistance in the coordination of the training and skills activities which may involve:
  - Contractors / Subcontractors
  - Group Training Organisations / AEN
  - TAFEs
  - Procuring Agency

## Desired Outcomes

- Victorian Big Build and other Major Projects to be supported by quality training and employment opportunities for all Victorians.
- This is to be achieved by:
- providing transparent and seamless training and created employment pathways through the **GTO network** for people interested in working on Major Infrastructure Projects
- anticipating the **pipeline of skills** needed to deliver on the Government's infrastructure agenda to create a legacy of skilled workers for future projects
- improving job opportunities for **priority cohorts** specific to the project (in line with Social Procurement Framework).
- supporting contractors to meet Major Projects Skills Guarantee (**MPSG**) requirements.
- connecting existing workers on Major Infrastructure Projects with **upskilling** opportunities

- Andrew is completing a Certificate III in Carpentry
- “I started later in my life with my apprenticeship. There’s always room for learning, doesn’t matter how old you are.”



## Contact details

- **Ronnie Webster**
- Demonstration Project Manager
- E: [Ronnie.webster@education.vic.gov.au](mailto:Ronnie.webster@education.vic.gov.au)
- M: 7022 1911



# ICN Victoria

## Helping Local Win





## ICN Victoria

1

Who We Are and Our Role

2

Local Jobs First & Policy Implementation

3

Local Industry Engagement

4

Social Procurement Framework

5

Contacts and channels



## Who We Are and Our Role

ICN Victoria, supported by the Victorian Government, has been working for local industry since 1984.

i

**Founded on the principle that local Small and Medium Enterprises should be given full and fair opportunities to compete for work on projects, aided by local content considerations**

**This will help to create jobs by encouraging industry to first think local and social in all procurement decisions**

i

**Trusted government procurement partner**

**Administering the Local Jobs First Policy**

**Supporting the social and sustainable frameworks**

**Engaging and stimulating local industry and connections**

***WE HELP LOCAL WIN!***





## Local Jobs First (VIPP and MPSG)

From 2014 to mid 2022, the Local Jobs First Policy has been applied to:

**253 Strategic Projects**  
**worth \$145.26 billion**

Local Jobs First projects awarded in  
2021-2022 supported:

- **54,326 opportunities for SMEs and**
- **2,722 opportunities for apprentices, trainees and cadets**



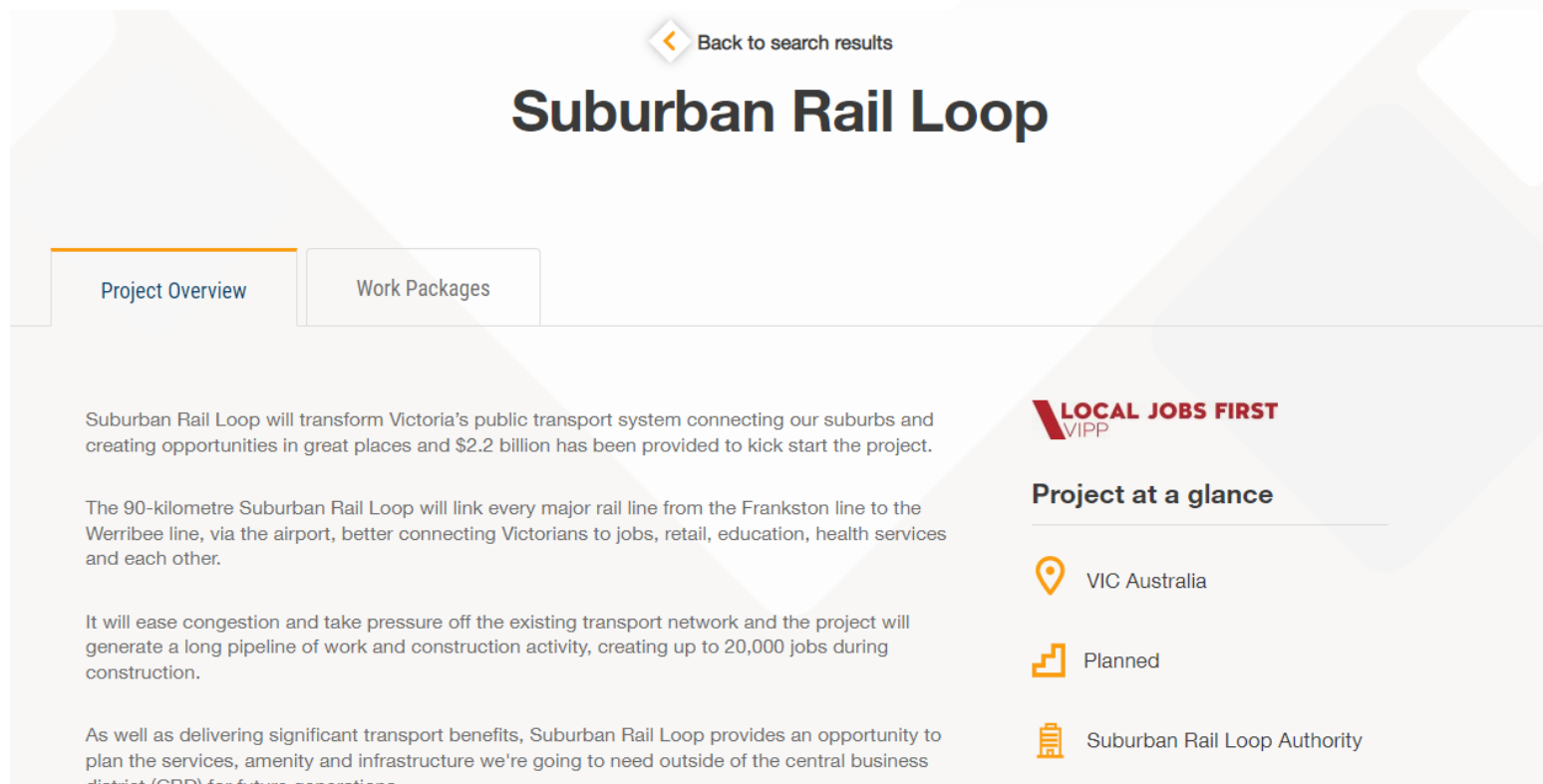
# Social Procurement Framework

We can help to

- ❖ Review your strategy
- ❖ Understand your social and sustainable capability
- ❖ Facilitate opportunities for competitive social and sustainable suppliers
- ❖ Measure impact delivered through VMC



## How To Connect – ICN Gateway



The screenshot shows a web page for the 'Suburban Rail Loop' project. At the top, there is a 'Back to search results' link with a left-pointing arrow. The main title 'Suburban Rail Loop' is prominently displayed. Below the title, there are two tabs: 'Project Overview' (which is active) and 'Work Packages'. The 'Project Overview' tab contains three paragraphs of text. The first paragraph states that the project will transform Victoria's public transport system, connecting suburbs and creating opportunities, with \$2.2 billion provided to kickstart the project. The second paragraph describes the 90-kilometre loop linking major rail lines from Frankston to Werribee, via the airport, to better connect Victorians to jobs, retail, education, and health services. The third paragraph mentions that the project will ease congestion, take pressure off the existing transport network, and generate a long pipeline of work and construction activity, creating up to 20,000 jobs during construction. The fourth paragraph notes that the project provides an opportunity to plan services, amenity, and infrastructure for future generations outside the central business district (CBD). On the right side of the page, there is a 'LOCAL JOBS FIRST' logo with 'VIPP' underneath. Below this is a section titled 'Project at a glance' which lists three items: 'VIC Australia' with a location pin icon, 'Planned' with a calendar icon, and 'Suburban Rail Loop Authority' with a building icon.

[Back to search results](#)

# Suburban Rail Loop

**Project Overview** | Work Packages

Suburban Rail Loop will transform Victoria's public transport system connecting our suburbs and creating opportunities in great places and \$2.2 billion has been provided to kick start the project.




The 90-kilometre Suburban Rail Loop will link every major rail line from the Frankston line to the Werribee line, via the airport, better connecting Victorians to jobs, retail, education, health services and each other.

It will ease congestion and take pressure off the existing transport network and the project will generate a long pipeline of work and construction activity, creating up to 20,000 jobs during construction.

As well as delivering significant transport benefits, Suburban Rail Loop provides an opportunity to plan the services, amenity and infrastructure we're going to need outside of the central business district (CBD) for future generations.

**LOCAL JOBS FIRST**  
VIPP

### Project at a glance

-  VIC Australia
-  Planned
-  Suburban Rail Loop Authority

Suburban Rail Loop Project Page can be found on ICN's Gateway - Click [HERE](#)



## How To Connect – ICN Gateway

Project Overview		Work Packages		
Work Package	Documents	Full Scope EOI	Partial Scope EOI	Status
— General				
+ Any Opportunities		→ Create EOI Closes: 17 Dec 2022	→ Create EOI Closes: 17 Dec 2022	● Open
— Miscellaneous				
+ Initial and Early Works		→ Create EOI Closes: 17 Dec 2022	→ Create EOI Closes: 17 Dec 2022	● Open



# ICN Gateway

- ❖ General Business Information
- ❖ Products and Services
- ❖ Capability
- ❖ Value Add



# ICN Gateway Profile Improvement Workshop

Upcoming webinar - learn how to create a comprehensive company profile and maximise your job opportunities on ICN Gateway

Thursday 26 May 2022  
10:00am - 11:00am AEST  
FREE - Register here



## Key contacts and channels:



Tijana Gibson  
Senior Client Services Officer  
tgibson@icnvic.org.au  
0428 715 319



Glenn Renshaw  
Industry Adviser  
grenshaw@icnvic.org.au  
0419 251 640



[icnvic.org.au](https://icnvic.org.au)



[LinkedIn](#)





# QUESTION TIME



Thank you