



Industry Capability Network

Ballarat Showcase

Hosted By ICN Victoria

icnvic.org.au

Our purpose: Help Local Win

We implement industry participation policies on behalf of the Victorian Government including Local Jobs First Policy (Vic. Industry Participation Policy and Major Projects Skills Guarantee), Building Equality Policy and Social Procurement Framework using our data and insights, supported by our data platforms, ICN VMC and Gateway by ICN.



Capability – mapping (sector, geographic, social or sustainable credentials), advising government on local content



Insights – market trends and policy trends



Connections – site visits, events, training and advisory.

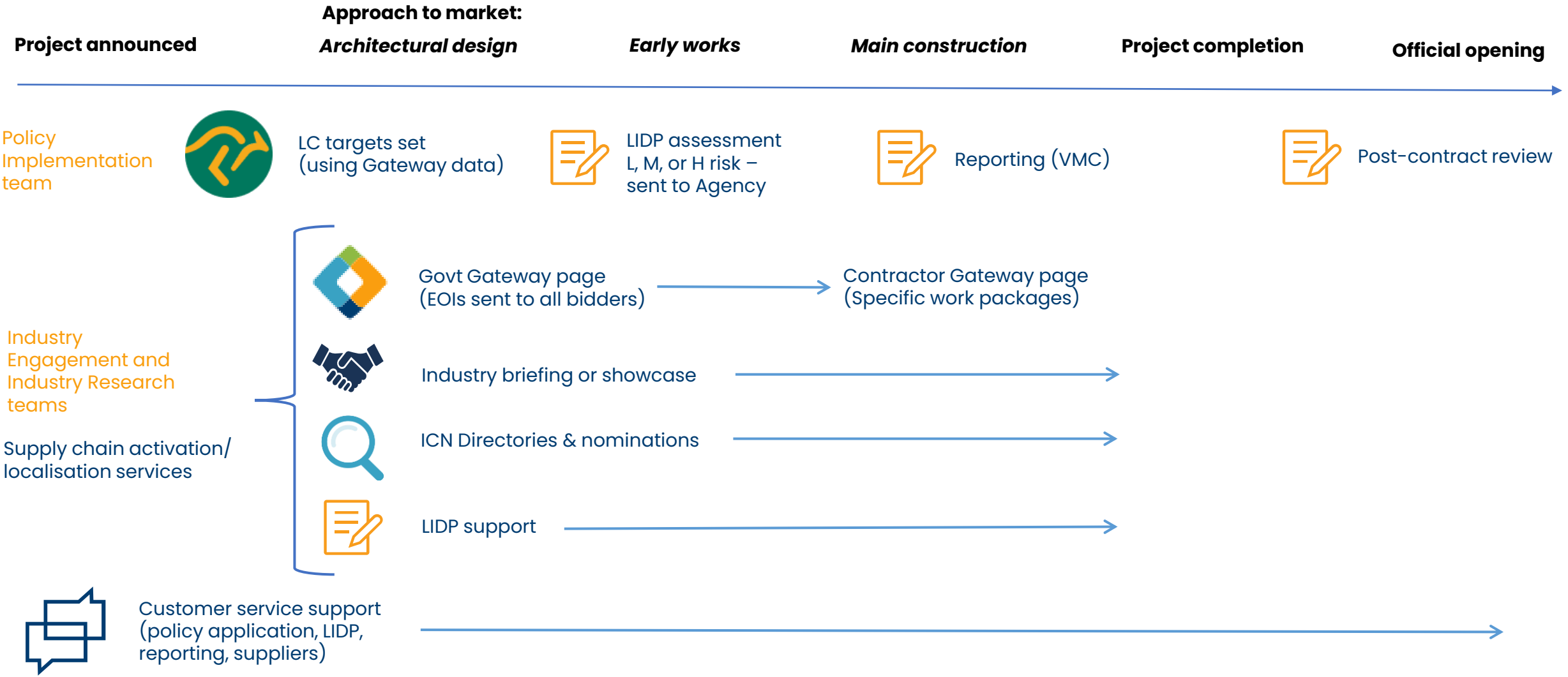


Gateway by ICN – digital platform to advertise project opportunities and promote 80,000 suppliers and connect the two



ICN VMC – digital platform used by agencies to register LJF projects, bidders to submit LIDPs and contractors to report on commitments

Helping Local Win.....in practice



Presentation overview

- 1. Project: Ballarat Base Hospital**
- 2. City of Ballarat and SOS – support for social benefit suppliers**
- 3. Project: Eureka Sports Precinct**
- 4. Project: Suburban Rail Loop Linewide Package**
- 5. Local Jobs First Commissioner**
- 6. Other project opportunities through ICN**
- 7. Networking**



Industry Capability Network

Matt Whittle – Built

Hosted By ICN Victoria

Built

for Ballarat Base Hospital

ICN Presentation - 14/05/2024

Project Overview | Ballarat Base Hospital Redevelopment Stage 3

- Built have been engaged by VHBA to deliver Stage 3
- (Main Works) of Ballarat Base Hospital. Upon completion the purpose-built health facility will be able to treat more patients within the Grampians region.
- The project will see the design and construction of an approximately 30,000m² in-patient tower to increase the hospital's capacity complete with front and back of house services, new loading dock, a new emergency department, maternity and special care nursery, a CSSD, 3 levels of
- in-patient units and a new helipad to replace the existing. This will deliver capacity for an additional 4,000 surgeries every year.
- Once completed, the upgraded hospital will have the capacity to treat at least 18,000 more emergency patients and an extra 14,500 in-patients per year. The redevelopment will be completed over multiple stages. Construction of the final stage is expected to be completed in 2027.



Opportunities for Suppliers

Opportunities for Aboriginal businesses and social benefit providers
With a total project spend of 2%

Local procurement With a minimum of 91.3% for building, 41.7% for FFE and 94.6% for steel

Implementation of initiatives to attract social benefit suppliers and subsequent engagement within Built's supply chain

CTA and Contact Details



Matt Whittle
Senior Project Manager

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Questions



Industry Capability Network

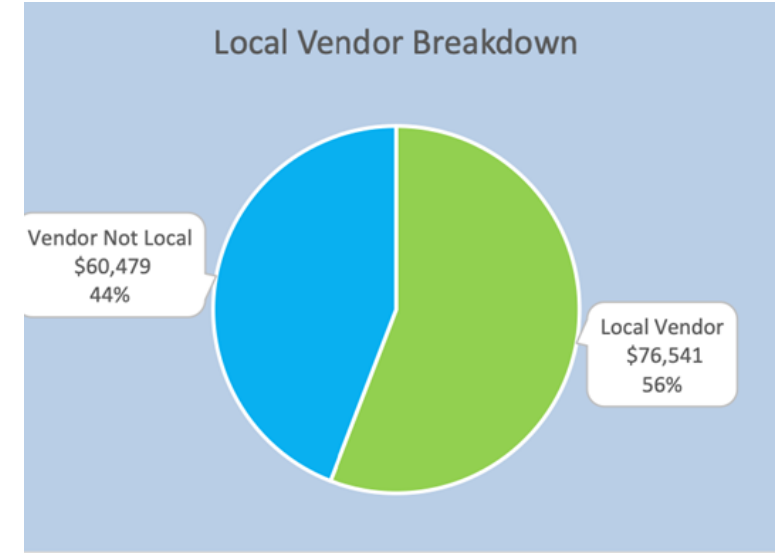
Kelli Moran – City of Ballarat Lucretia de Jong – SOS

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Our Sustainable Procurement Commitment



**23/24 Fin year to end
March 2024:**



Sustainable procurement sits within our Procurement Policy
Our mandated approach evaluates the following, which can add up to 25% to the final tender evaluation score

- Support of local business
- Social benefit
- Aboriginal and Torres Strait Islander supplier diversity
- Environmentally sustainable business practices

How do we optimise Community Wealth Building?



The Problem:

How do we create visibility of local social / sustainable suppliers to build their capability, capacity and simplify social procurement engagement for industry?



The Opportunity:

For organisations such as ICN and City of Ballarat to identify local Ballarat businesses and projects, who can deliver on social benefit targets



The Project:

To explore potential social procurement pathways within Ballarat, and provide implementation support across industry and social benefit suppliers, to increase their awareness, understanding and meaningful engagement





SOCIETAL OUTCOME SOLUTIONS

OUR SOCIAL MISSION

The Currency for Social Change

Societal Outcome Solutions is a certified Social Enterprise that exists to build commercial capability and provide FREE support for all social benefit suppliers we work with.

Our social mission, is to identify, innovate and support the implementation of sustainable opportunities, for those who are most disadvantaged in the community.

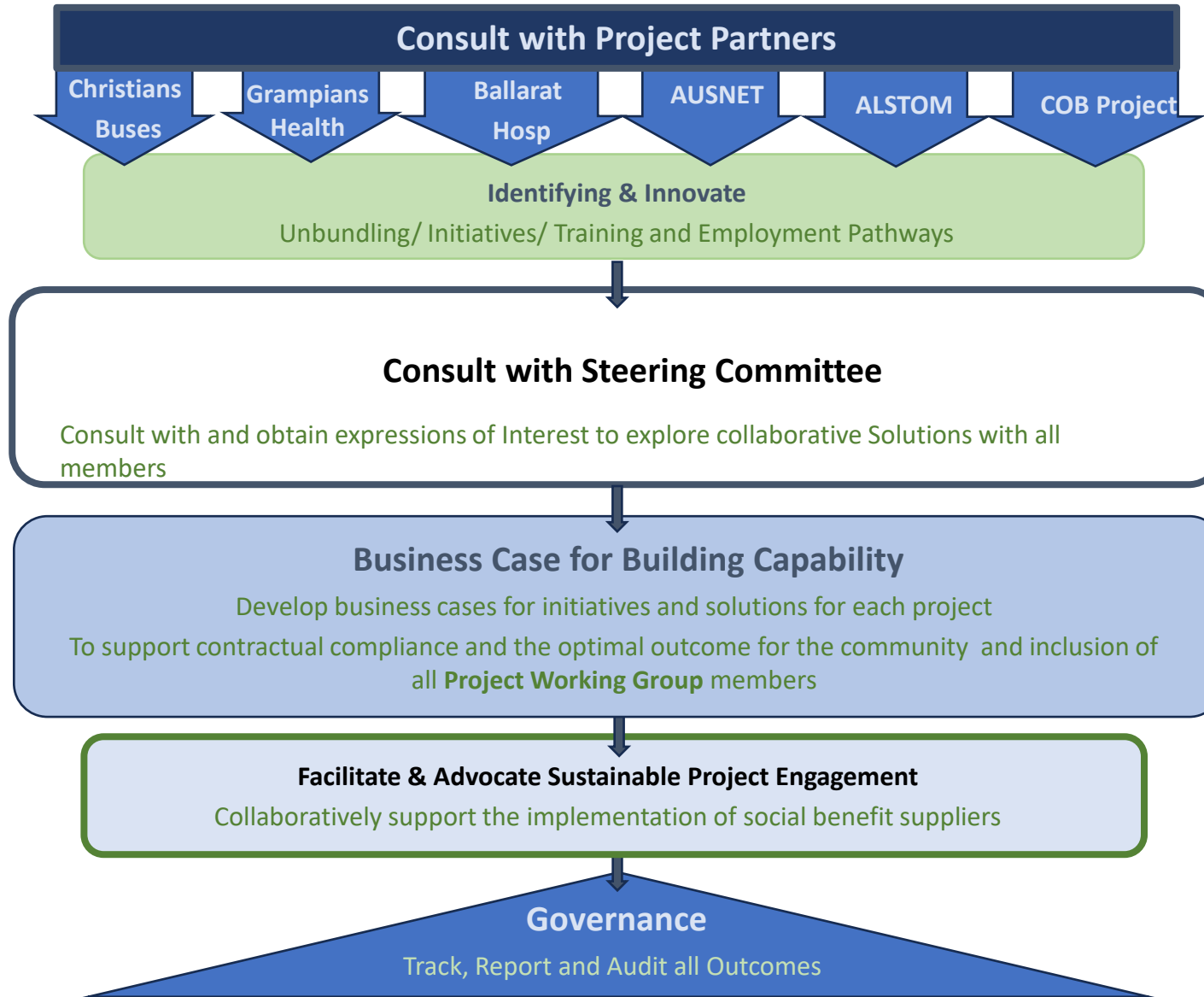
We understand capability and scale can only be achieved through FREELY available education, mentoring, advocacy.

SOS supports social benefit suppliers and industry to build capability through commercial expertise, social innovation and initiatives, delivered through socially equitable and commercially viable opportunities.

The SOS Marketplace Platform serves our social enterprise to scale our social mission, by providing a simplified global tool, that eliminates barriers and builds capability of both communities and Industry, by addressing the needs of all stakeholders.



Process Flow Chart



Strategy to Overcome Market Barriers

01 REDUCING BARRIERS

Social Benefit Suppliers need consistent and freely available support to build capability

Development of local pathways to build capability, with wrap around supports

02 DUTY OF CARE

Confused, frustrated and contractual targets

Educate projects and industry stakeholders on best practice, delivered through a uniform process to inform, identify and track outcomes

03 BUILDING CAPABILITY

Historical unsustainable contracts limiting social benefit supplier's capability

Collectively create procedures and processes for industry engagement, oversight and advocacy

04 VISIBILITY

Inability to identify local social benefit suppliers for regional infrastructure projects

Quick and simplified access, evaluation and engagement of ALL local and 'fit for purpose' social benefit suppliers

05 TRANSPARENCY & ACCOUNTABILITY

No Accountability of Govt spend and outcomes

City of Ballarat governance process to support transparency & track accountability

06 TRAINING & EMPLOYMENT

Significant skills gaps and barriers

Collectively create pathways to remove barriers through industry and community support and education

Social Benefit Supplier Capability

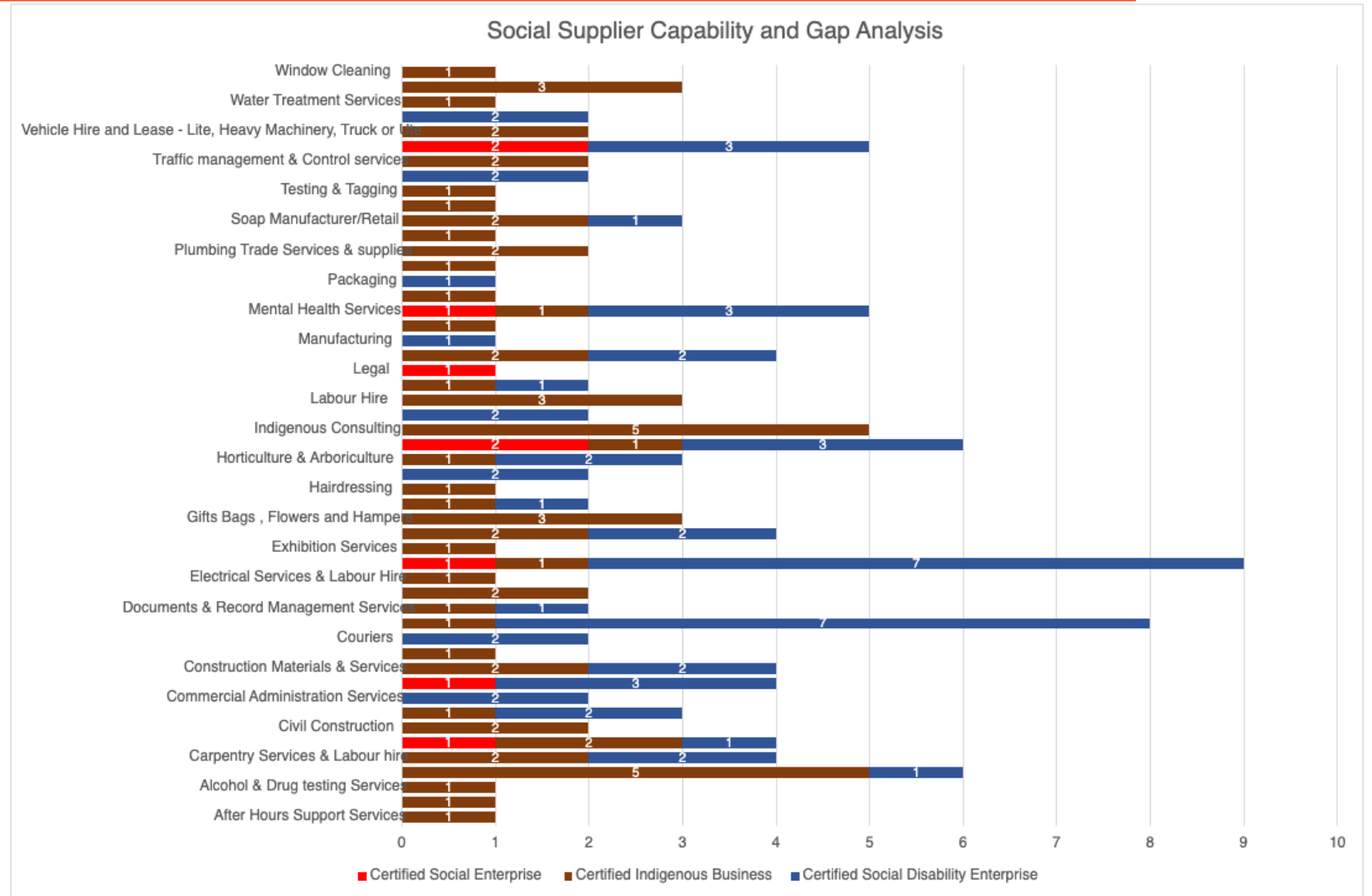
Social Enterprise - Indigenous Business - Disability Social Enterprise

Social Procurement Capability

- Excellent depth of capabilities and capacity across all potential major infrastructure projects
- Social procurement targets can be met locally, from available (local) social benefit suppliers

Social Supplier Strengths

- labour hire, training & employment, cleaning, administration, construction trades, hire, traffic management, assembly, civil and consulting works, paint, recycling



Support for Suppliers

Building Capability through FREE support for ALL Social Benefit Suppliers



Ballarat Social Procurement Project



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Please reach out to discuss how this project can provide free support for your project to identify, engage and implement opportunities for local social benefit suppliers



Jiga Jiga Paint

- 1st of it's kind. Supply Nation Registered Indigenous paint brand.
- Majority (80%) Indigenous Owned. Backed by Haymes Paint (20%)
- Create employment and business opportunities for Aboriginal and Torres Strait Islander people from remote and regional communities.
- Government and Corporations – assist to meet Social Procurement obligations





Industry Capability Network

Paul Bucci – Development Victoria

Hosted By ICN Victoria

Eureka Sports Precinct

ICN Ballarat Regional Showcase

Paul Bucci, Senior Project Manager

Development Victoria

14 May 2024

At Development Victoria, we create places for people.

We're a government agency partnering with industry leaders and local communities to transform ambitious ideas into reality. And together, we deliver places that make a genuine difference to the people of Victoria.



Regional Sporting Infrastructure Program

The Victorian Government is delivering 15 new and upgraded sports facilities across five key Victorian regions.

Development Victoria is the delivery organisation for a number of these projects. Local councils will deliver the remaining projects.

Ballarat – Eureka Sports Precinct upgrades

Bendigo – Bendigo Showgrounds and Bendigo Stadium upgrades

Gippsland – Upgrades to Gippsland Sports and Entertainment Park, and Morwell Gun Club



Project Overview

Development Victoria is looking forward to delivering a range of important upgrades at Eureka Stadium and the wider Eureka Sports Precinct as part of the Ballarat Sports Package.

A design team has been engaged and has completed the design for the precinct.

The upgrades will include:

- 5,000 additional seats, new amenities under this stand, and retention of the south-western standing area.
- A new Athletics Track and Pavilion including additional elements such as light towers, landscaping and a storage shed.
- Accessibility improvements throughout the precinct including landscaping and accessible pathways.

The upgrades will boost local jobs, businesses and attract more visitors to the Ballarat region, with works set to begin later this year.



Opportunities for Suppliers

Project Opportunities

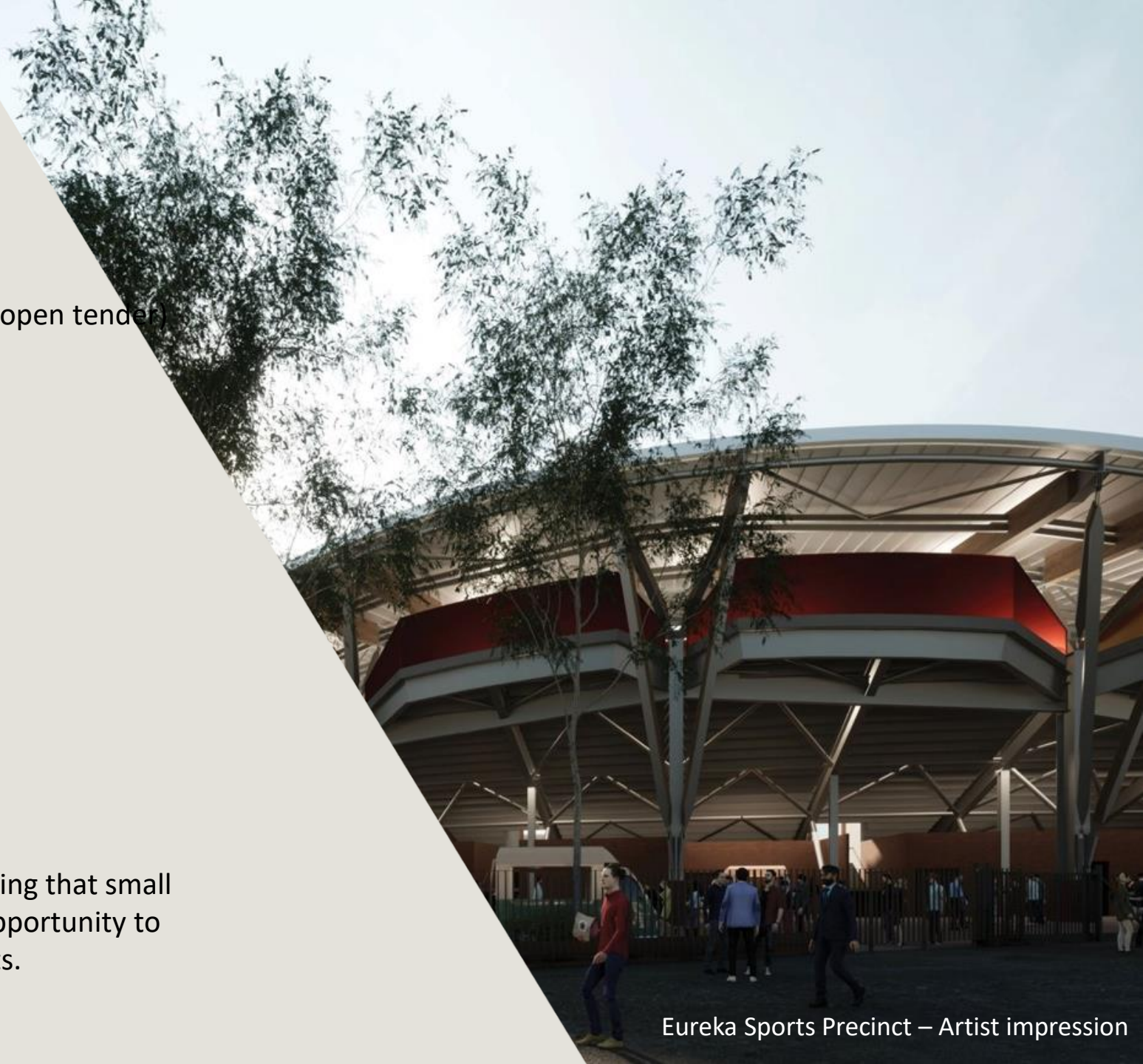
- Demolition Contractor (currently out to market via open tender)
- Head Contractor (EOI closed 14 May 2024)

Timelines

- Demolition Contractor award July 2024
- Head Contractor award late 2024
- Anticipated construction start early 2025

Local Jobs First

We support Victorian businesses and workers by ensuring that small and medium size enterprises are given a full and fair opportunity to compete for both large and small government contracts.



Eureka Sports Precinct – Artist impression

How to get involved

Development Victoria

If you would like to find out more about the projects we are delivering across the state visit our website:

<https://www.development.vic.gov.au/projects>

Visit us today at our table, where we can also answer questions around the Eureka Sports Precinct project.

Suppliers

If you are interested in providing goods or services, please register on the ICN Gateway Page.

Our Head Contractor and Demolition partners will be provided with your details, and you will also be provided with the shortlisted contractors prior to contract award.



How to connect – Gateway by ICN

The screenshot shows the 'gateway by ICN' website. The top navigation bar includes 'Home', 'How it works', 'About', 'Success Stories', and 'Resources'. A search bar is on the right with 'Book A Demo', 'Login', and 'Join Now' buttons. The main content area features a dark blue header with a 'Back to search results' link, the text 'Development Victoria', and 'EUREKA SPORTS PRECINCT' with a location pin for 'VIC Australia'. Below this is a 'Project Primary Contact' section for Michael Smith, an Industry Adviser, with a phone number +61 447 330 836.

The screenshot shows the 'Work Packages' section of the system. It features a 'Total work packages' summary with a 'Show me' dropdown menu set to 'Select Status'. Below this is a table with three columns: 'WORK PACKAGE', 'FULL SCOPE EOI', and 'PARTIAL SCOPE EOI'. The 'STATUS' column contains a green circle and the text 'Open' with a dropdown arrow. The table lists three work packages: 'Any Opportunities', 'Furniture, Fittings and Equipment', and 'Steel', all with a date of '27 Sep 2024'.

WORK PACKAGE	FULL SCOPE EOI	PARTIAL SCOPE EOI	STATUS
Any Opportunities	27 Sep 2024		Open
Furniture, Fittings and Equipment	27 Sep 2024		Open
Steel	27 Sep 2024		Open



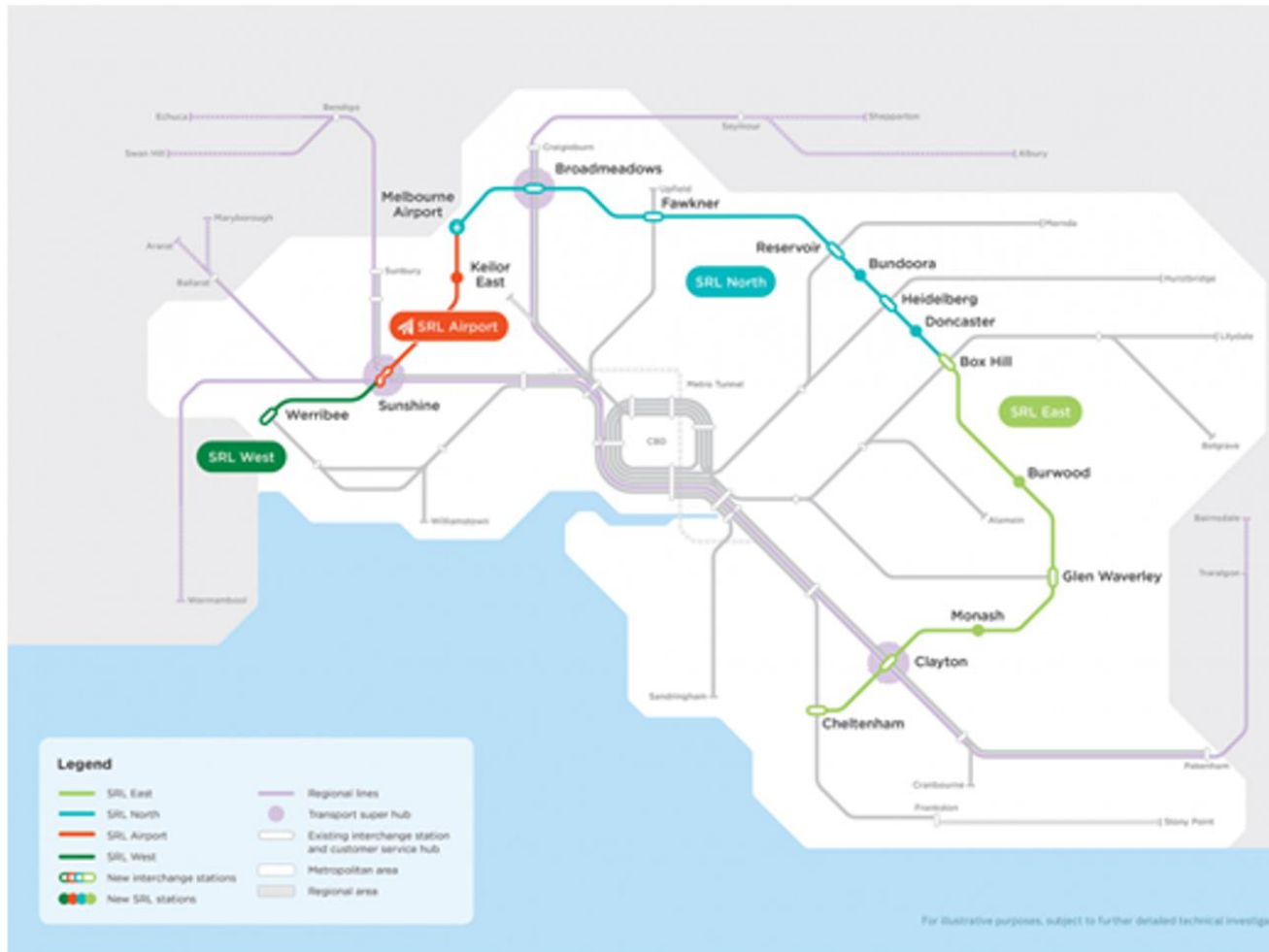
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Dafydd Roberts – UrbanLeap

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Coming Together

Overview of SRL



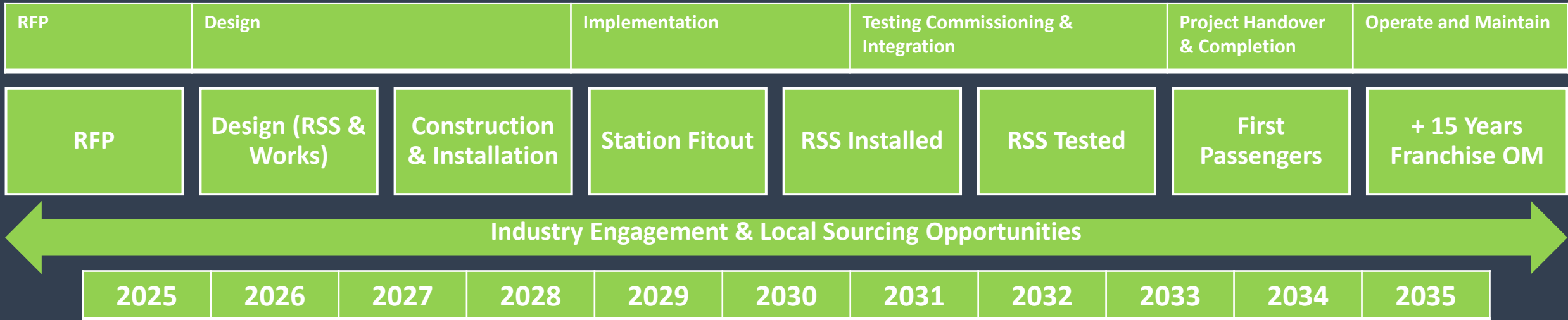
The Suburban Rail Loop (SRL) is a 90km orbital rail line from Cheltenham to Werribee.

SRL East, from Cheltenham to Box Hill, is the first collection of seven tenders to come to market.

SRL East comprises:

- Approx. 26km of twin tunnels
- Six new underground stations
- A train stabling yard and maintenance facility
- An emergency support facility

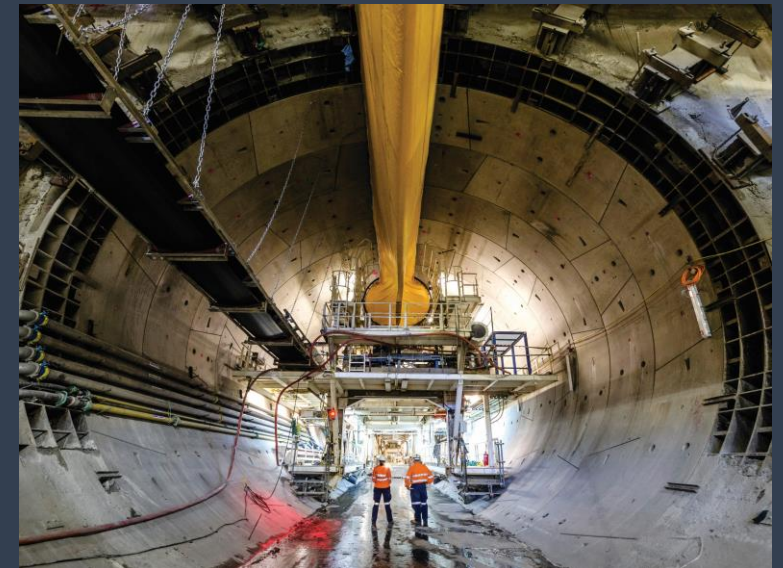
Delivery Strategy Overview



Work Package G - Scope

Wide ranging scope and opportunities for Victorian supply chains

- Tunnel fit out and SSY construction (Gamuda) - 100% local steel
- Signalling including Platform Screen Doors (Siemens)
- Rolling Stock Supply (Downer / Hyundai Rotem)
- Operate & Maintain (Keolis Downer)



Engage with UrbanLeap:

Register your interest for the project via Gateway by ICN

The screenshot shows the Gateway by ICN website interface. At the top left is the logo for 'gateway by ICN'. To the right are navigation links: 'Book A Demo', 'Login', and a blue 'Join Now' button. A search icon is also present. The main content area has a dark blue background with the following text: 'GAMUDA ENGINEERING PTY LTD' in orange, 'URBANLEAP – SRL EAST – WORK PACKAGE G' in white, and 'REQUEST FOR PROPOSAL' in white. A location pin icon and 'VIC Australia' are visible on the right. Below this is a navigation bar with 'Overview' (underlined) and 'Work Packages'. At the bottom of the page is a large light grey box containing the 'UrbanLeap.' logo.

Questions





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Moana Weir – Local Jobs First Commissioner

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Other project opportunities

Cohuna Public Sector Residential Aged Care Service

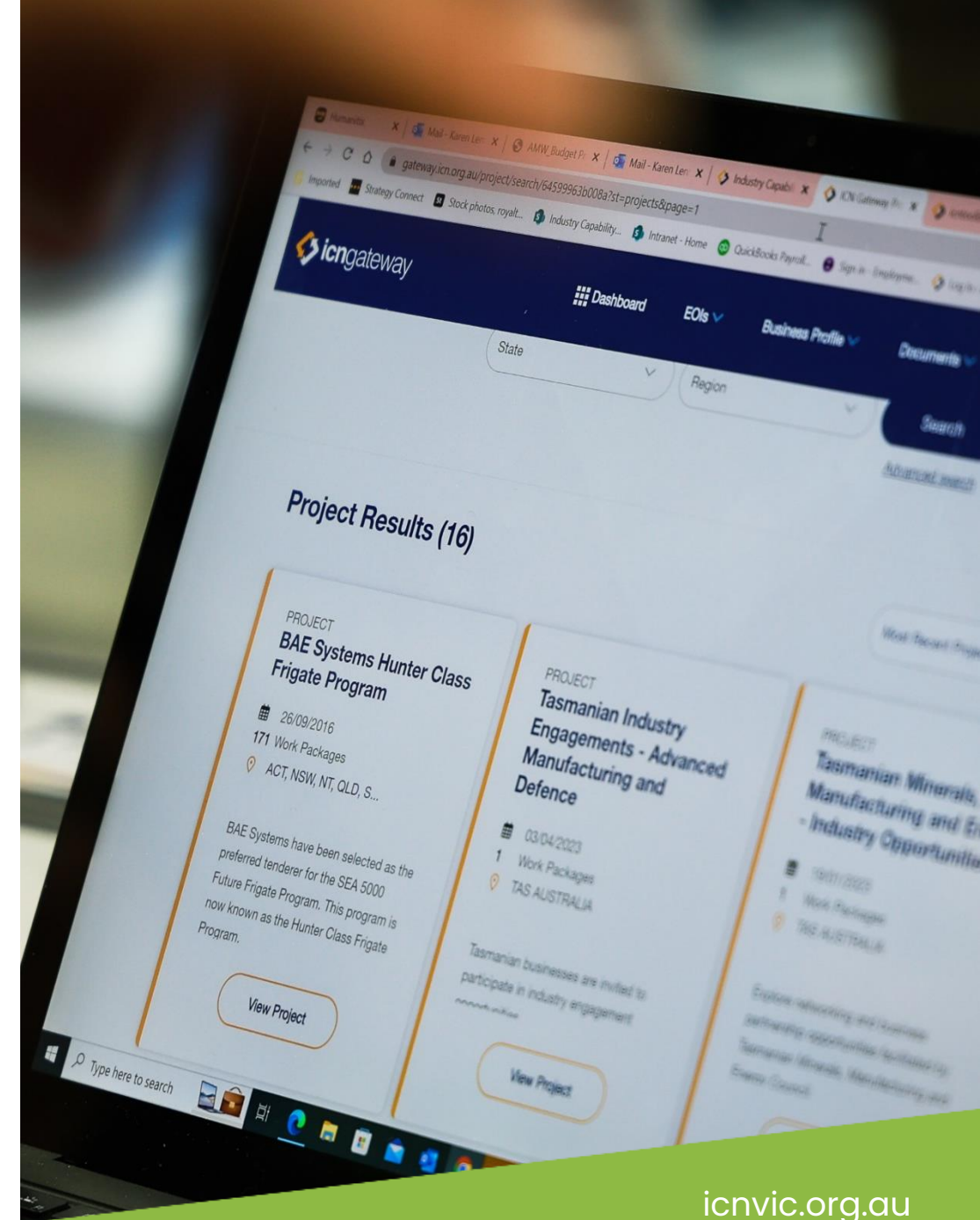
Barwon Women and Children's Hospital

Goschen Rare Earths and Mineral Sands Project

Mansfield Public Sector Residential Aged Care Service

Bendigo Water Reclamation Plant Solids Handling Facility (Coliban Water)

Casey Hospital Emergency Department Expansion



George Western Foods & Mauri Ballarat Flour Mill Project

Facility

- Greenfield state-of-art flour milling facility
- Replacing North Melbourne Flour Mill in new mill Ballarat
- Scope now includes warehouse, packing & mixing facility
- Located in BWEZ adjacent to planned Rail Freight Hub

Status

- Process and construction design complete
- Core processing equipment ordered
- Tendering for construction in process via BESIX Watpac
- Final council approval expected by mid-May 2024

Planned Timing (TBC)

- Early works earthworks planned mid-2024
- Construction targeting to start by Q4 2024
- Installation Q4 2025
- Production ramp up Q3 2026
- 34 work packages open on ICN Gateway page





Industry Capability Network

Networking
THANK YOU!