



CITY OF GREATER  
**BENDIGO**



Industry Capability Network

# Greater Bendigo Showcase

# Presentation overview

1. **Council: City of Greater Bendigo**
2. **Project: Sewer and Water Program Summary – Coliban Water**
3. **Project: Bendigo Stadium & Bendigo Showgrounds– Development Victoria**
4. **Project: Agnico Eagle – Fosterville Gold Mine**
5. **Project: Community Safety Building Authority – CSBA**
6. **ICN Overview & Gateway By ICN**
7. **Other project opportunities through ICN**
8. **Closing remarks by ICN**
9. **Networking**



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**Brian Westley – City of Greater Bendigo**

# The City of Greater Bendigo

## People

**Residents:** 124,174\*

**City Employees:** 1083\*(784 FTE)

**Regions Employment:** 55,242 jobs in Greater Bendigo\*

61.3% of Bendigo's total population actively participates in the wider workforce.

## Assets

- The City owns \$2B and manages \$2.7B worth of assets.
- Challenge: Balancing new infrastructure demands with maintaining/upgrading existing assets to meet community needs.

## Economic Overview

- Bendigo has 8,255 registered businesses.
- The total output/gross revenue estimate for Greater Bendigo (C) is \$20.680 billion
- Victoria's Third largest economy
- **Largest employing industries:**
  - Healthcare and social assistance
  - Retail trade
  - Construction
  - Education and training
  - Manufacturing

# Budget Opportunities 2024/25

Key Themes:



Renewal of Assets



New Capital Works Prioritisation



Community services and facilities

## CapEx Renewal Budgets by Asset FY24/25

Asset Type	Budget (\$'000)
Bridges	1,214
Buildings & Structures	5,574
Drainage	2,800
Land Improvements	3,691
Pathways	1,600
Plant Equipment	5,156
Public Furniture	2,046
Sealed Roads	11,874
Unsealed Roads	3,300

# Pipeline Projects 2024

## Bendigo Bowls & Croquet Club



- This project is funded by Sport and Recreation Victoria under the Regional Sports Infrastructure Program with the City managing the delivery of the project
- Refurbishment: 4 lawn bowls greens and 2 croquet greens.
- Refurbishment of existing clubhouse.
- Accessibility: Accessibility and circulation improvements
- Benefits: Enhancing community facilities, Promoting social interaction and community well-being, Boosting local economy
- The project is planned to be delivered in various packages of works including: civil construction, building design, building construction, demolition and green construction



## Bendigo Low Line Project

- This project is funded by the Victorian Government's Council Support Package with the City managing the delivery of the project
- The project is a key part of City of Greater Bendigo's Reimagining Bendigo Creek plan. It will transform the Bendigo City Centre, extending the Bendigo Creek channel walkway between Golden Square, White Hills and the Bendigo town Centre.
- Fills a key missing section of the 20km Bendigo Creek Trail, which connects Crusoe Reservoir near Big Hill with the Huntly Streamside Reserve
- Will feature wayfinding, directional and safety signage
- Estimated spend: \$8M over 5 years



- Other Community Projects to note \$:
- Marong Kindergarten ~ \$5m
- Heathcote Civic Centre ~ \$5m
- Mundy Street Shared User Path ~ \$4m

WORK WITH US



# VendorPanel

## OPEN TENDERS

You can search for and review open tenders and awarded contracts on our online tender management systems.

VendorPanel is an entirely free service for suppliers and provides you with an easy-to-use tool to manage your quotes and tenders.

## BECOMING A CONTRACTOR

Contractors must become prequalified before commencing any works or onsite consultancy with the City of Greater Bendigo.

Information on this process will be provided to contractors during the tender process or prior to engagement.



[www.bendigo.vic.gov.au/building-and-business/doing-business-us](http://www.bendigo.vic.gov.au/building-and-business/doing-business-us)

# TENDERING ESSENTIALS WORKSHOP 2.0

Hosted by Shipley Asia Pacific and proudly supported by Be.Bendigo and the City of Greater Bendigo

Don't miss out!

## INTERACTIVE ONE-DAY WORKSHOP

ALL SEASONS RESORT HOTEL

- Wednesday July 17  
or
- Thursday July 18  
9:00am - 5:00pm

### MORE INFO

- Understand customer tender process
- Define critical steps in tender preparation
- Use Bidder Comparison Matrix for analysis
- Practical Cost solution
- Ensure proposal compliance with Compliance Checklist
- Understand persuasive proposal writing
- Use graphics effectively
- Manage time for timely submission

Following the Greater Bendigo Showcase on June 26, we are offering this workshop at a heavily subsidised price.

NOW  
**\$385**  
NORMALLY  
\$1500

Lunch and refreshments provided.



BE.BENDIGO



Jack Sullivan  
Shipley Asia Pacific

LIMITED SPACES!



REGISTER NOW!

## SOCIAL PROCUREMENT SUPPLIER EXPO



**Date:** Wednesday, July 24, 2024

**Time:** 11:00 AM - 2:00 PM AEST

**Location:** 91 Inglis St, West Bendigo, VIC 3550, Australia

**Price:** FREE

The Social Procurement Supplier Expo is a must attend event for local businesses interested in contributing to a sustainable and inclusive economy.

This expo provides a unique opportunity to connect with key stakeholders, gain valuable insights, and learn best practices in social procurement.

### Who Should Attend?

- Local businesses seeking social procurement opportunities
- Companies addressing labour market challenges
- Businesses interested in networking with other stakeholders

<https://events.humanitix.com/social-procurement-supplier-expo>





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**Josh Pugh – Coliban Water**

# Our Region

## Coliban Water service area

### Water supply systems

- Coliban (Northern)
- Coliban (Southern)
- Goulburn
- Loddon Wimmera
- Campaspe
- Murray
- Elmore Groundwater
- Trentham Groundwater
- Water
- Sewer
- Recycled Water
- Not Potable Water (Untreated)

### Traditional Land Owners

- Dja Dja Wurrung Clans Aboriginal Corporation
- Taungurung land and water council (Aboriginal Corporation)(TLAWC)
- Yorta Yorta Nation Aboriginal Corporation
- Currently not represented by a registered Aboriginal corporation



# What we do



177,582  
customers  
(average age 48-years)

34  
RESERVOIRS  
AND SERVICE  
BASINS



One recycled  
water factory

914  
RECYCLED WATER  
CONNECTIONS

62  
kilometres of  
recycled water  
infrastructure

12,833  
megalitres of  
drinking water  
supplied



\$2.16 BILLION  
net book value of infrastructure assets,  
property, plant, and equipment

80,865  
WATER  
CONNECTIONS

73  
WATER PUMP  
STATIONS



Approximately  
260



megalitres of  
recycled water  
supplied



2,391  
kilometres on  
water mains



19  
WATER  
TREATMENT  
PLANTS

1,428  
kilometres of rural  
channels and mains



Carbon emissions  
22.7% lower  
in 2022/23 than the  
previous year

50+  
COMMUNITY  
EVENTS

73,856  
sewerage  
connections

16,233  
megalitres of  
sewage collected,  
transported and  
treated

184  
SEWER PUMP  
STATIONS

16  
WATER  
RECLAMATION  
PLANTS



On track to reach  
carbon net  
zero by 2030

Targeting  
100%  
renewable energy  
from 2025



Almost  
3,000  
junior water heroes  
recruited through  
our education  
programs

2,071  
kilometres of  
sewer mains



30%  
of our  
customers have  
a concession card

\$279,906  
in support payments to customer accounts



2,084  
customers helped  
through our Coliban  
Assist program

100%  
of participating  
students and teachers  
recommend our  
education programs

A blue-tinted photograph of a construction site. In the foreground, a large concrete structure is being worked on, with a worker in a white hard hat and safety vest visible. In the background, another worker in an orange safety vest and white hard hat stands near a large piece of machinery. The scene is filled with dirt, pipes, and construction equipment.

# Sewer and Water Main Program

Includes design and construction

## **Gravity sewer mains**

Including inflow/infiltration reduction projects

## **Sewer rising (pressure) mains**

## **Sewer pump stations**

## **Water pipelines**

## **Water pump stations**

## **Trunk (large) water main renewals**

# Project objectives and opportunities for suppliers

- Upgrade, extend, renew and augment key parts of our sewer and water network.
- Minimise disruption to the community, environment, cultural heritage and stakeholders.
- Maintain a high level of customer satisfaction.
- Continue to improve safety, quality, timeliness, and value for money.

2

We're seeking to engage two partners for design and construction across the region.





Learn more about our projects  
[www.connect.coliban.com.au](http://www.connect.coliban.com.au)

Packages of work  
[www.tenders.vic.gov.au](http://www.tenders.vic.gov.au)





Industry Capability Network

# Amanda Harris – Development Victoria

# At Development Victoria, we create places for people.

We're a government agency partnering with industry leaders and local communities to transform ambitious ideas into reality. And together, we deliver places that make a genuine difference to the people of Victoria.





# Regional Sports Infrastructure Program

The Victorian Government is delivering 15 new and upgraded sports facilities across five key Victorian regions.

Development Victoria is the delivery organisation for a number of these projects.

Local councils will deliver the remaining projects.

## We are delivering:

**Ballarat** – Eureka Sports Precinct upgrades.

**Bendigo** – Bendigo Showgrounds and Bendigo Stadium upgrades.

**Geelong** – A new sports facility at Armstrong Creek and upgrades to Stead Park.

**Gippsland** – Upgrades to Gippsland Sports and Entertainment Park, and Morwell Gun Club.



# Bendigo Stadium

The upgrades will include:

- New two court annex
- Refurbishment of two existing courts
- Utility upgrades, solar panels and backup generator
- Lighting to outdoor netball courts
- Carpark and accessibility improvements.

The upgrades will boost local jobs, businesses and attract more visitors to the Bendigo region, with design commencing in July 2024 and works on site set to begin mid next year.



# Bendigo Showgrounds

The upgrades will include:

- Upgrades to grass arena and lighting
- New Market/Multipurpose Pavilion
- Upgrade four entrances and perimeter fencing.

The upgrades will boost local jobs, businesses and attract more visitors to the Bendigo region, with design commencing in July 2024 and works on site set to begin mid next year.



# Opportunities

## Project opportunities

- Site investigation works
- Local material and product specification
- Head Contractor (EOI Sept 2024, RFP Feb 2025)

## Timelines

- Head Contractor award mid 2025
- Anticipated construction start mid 2025

## Local Jobs First

We support Victorian businesses and workers by ensuring that small and medium size enterprises are given a full and fair opportunity to compete for both large and small government contracts.



# How to get involved

If you would like to find out more about the projects we are delivering across the state visit our website:

[www.development.vic.gov.au/projects](http://www.development.vic.gov.au/projects)

Visit us today at our table, where we can also answer questions around the Bendigo projects.

## Suppliers

If you are interested in providing goods or services, please register on the ICN Gateway Page.

Our Head Contractor partner will be provided with your details, and you will also be provided with the shortlisted contractors prior to contract award.





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# Michael Power Agnico Eagle – Fosterville Gold Mine



# Fosterville Gold Mine Today



Victoria's largest gold produced



Over **800** people employed



Contributed over **\$300 million** to the local economy in 2023



Mining contributes over **10%** to the Greater Bendigo economy



Engage over **640** Victorian businesses, to the value of around **\$168 million** per year



Over the past **10 years** FGM has invested over **\$2 million** back into the community



Contributed approx. **\$5 million** per year the last three years via the CPP

# Fosterville Opportunities

				
<b>Exploration and Discovery</b>	<b>Mining</b>	<b>Processing</b>	<b>Transportation</b>	<b>Support services</b>
<ul style="list-style-type: none"> <li>• Drilling contractors</li> <li>• Geology and geophysical contractors</li> <li>• Analytical laboratories</li> <li>• Surveying</li> <li>• Earthmoving contractors</li> <li>• Environmental and water consultants</li> </ul>	<ul style="list-style-type: none"> <li>• Mining and haulage contractors, plant and equipment</li> <li>• Cement and ground support supply</li> <li>• Explosives supply and blasting services</li> <li>• Fleet, maintenance, parts and equipment</li> <li>• Fuel, oil and tyre supply</li> <li>• Blasting software and consultants</li> <li>• Mining communication</li> <li>• Geotechnical services</li> </ul>	<ul style="list-style-type: none"> <li>• Operations and maintenance contractors</li> <li>• Supply of grinding media</li> <li>• Chemicals and reagents supply</li> <li>• Laboratory services</li> <li>• Civil contractors</li> <li>• Liner and Tailings</li> <li>• Electrical and General Consumables</li> </ul>	<ul style="list-style-type: none"> <li>• Freight services</li> <li>• Haulage services</li> <li>• Shipping</li> <li>• Port / Customs services</li> <li>• Air charter services</li> <li>• Travel service</li> </ul>	<ul style="list-style-type: none"> <li>• Power, communication and IT services</li> <li>• Insurance</li> <li>• Employee benefits</li> <li>• PPE and PPC</li> <li>• Legal and specialist support</li> <li>• Medical, health and safety services</li> <li>• Labour supply</li> <li>• Water and waste management</li> <li>• Fuel and gas supply</li> <li>• Health and Safety specialists</li> <li>• Cleaning services</li> <li>• Audit and tax services</li> </ul>
<p><b>Total Cost of Ownership (reliability, quality, performance, service)</b></p> <p>Not just up-front price</p> <p>Delivery when we need it to meet or exceed our expectations</p>				



## Upcoming Tenders

- Heavy Vehicle Workshop extension
- Supply of Paste Haulage
- Supply of Electrical Consumables
- Supply of Poly Piping
- Supply of Water Pumps
- Supply of High Voltage Cables
- Supply of Liner Supply & Installation
- Supply of Ground Support materials
- Supply of Vent bags

## How to engage with Fosterville

- Currently, our tender processes invite known suppliers to participate.
- Best way to get on these invite lists is to share Capability Statements and Expressions Of Interest with Fosterville.

**[fgm.contracts@agnicoeagle.com](mailto:fgm.contracts@agnicoeagle.com)**



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# Sonia Meloni & Billy Youssef – Community Safety Building Authority



## Who we are

**The Community Safety Building Authority (CSBA)** within the Department of Justice and Community Safety (DJCS) manages the planning, design, procurement, and construction of infrastructure across the Justice and Community Safety portfolio. (*Corrections Victoria, Youth Justice, State Emergency Services, Country Fire Authority, Life Saving Victoria, Vic Institute of Forensic Medicine*)

**The Fire Services & Emergency Services** within CSBA manages and delivers infrastructure projects on behalf of the Country Fire Authority (CFA), State Emergency Services (SES), Lifesaving Victoria (LSV) and Marine Search and Rescue (MSAR).

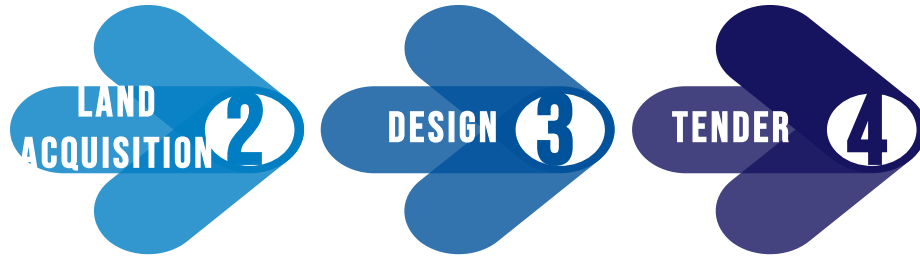
The **Country Fire Authority (CFA)** is a [volunteer fire service](#) responsible for fire suppression, rescues, and response to other accidents and hazards across most of [Victoria](#). CFA comprises over 1,200 brigades organised in 21 districts.

**Victoria State Emergency Services (VICSES)** is a volunteer-based organisation, providing emergency assistance to minimise the impact of emergencies and are the control agency for flood, storm, earthquake, tsunami and landslide and provide the largest road crash rescue network in Victoria. The SES covers all of Victoria, via 150 units across six regions.

**Life Saving Victoria (LSV)** is a peak agency for water safety with more than 37,000 members across 56 locations.

# Upcoming CFA/ES/LSV Projects

## Prioritised projects



1. Dartmoor
2. Kinglake West
3. **Heathcote (CFA, VICSES)**
4. **Rochester (CFA, VICSES)**
5. Kilmore (VICSES)
6. Bannockburn (VICSES)
7. Kalkallo (VICSES)
8. Wyndham Vale (VICSES)

1. **Wyndham Vale**
2. **The Basin**
3. **Metcalfe**
4. **Serpentine**
5. **Riddells Creek**
6. **Clyde**
7. **Raywood**
8. Hoddles Creek
9. Leitchville
10. Winnindoo
11. Yarram
12. Wonthaggi (LSV)
13. Devon Meadows (SES)

1. **Newborough**
2. **Mallacoota**  
(VICSES, LSV, MSAR)

## Challenges



Budgets and escalating costs



Land search and acquisition



CHMP & whole of government policy



Planning, Council, DoTP, Utility requirements



Small regional projects spread across the State



Market interest/capacity



Innovation

## Improvements

- Development of detailed costs plans & benchmarking
- Improved network engagement for land identification
- Early market engagement
- Updated design brief and typologies driving value for money
- AS2124 contract (Construct Only)– Unamended Department of Treasury and Finance (DTF) Contract
- Social Procurement, Local Jobs First application
- Environmentally Sustainable Design and whole of government policy implementation (net zero omissions)
- OH&S – Active Client Approach

# Location MAPS CFA, SES and HUBS





# CSBA Key Contact Points

CSBA Procurement: Tracey Cawsey  
[csba-procurement@justice.vic.gov.au](mailto:csba-procurement@justice.vic.gov.au)

CSBA Fire Team: Shea Bailey  
[shea.bailey@justice.vic.gov.au](mailto:shea.bailey@justice.vic.gov.au)

CSBA Design Manager: Billy Youssef  
[billy.youssef@justice.vic.gov.au](mailto:billy.youssef@justice.vic.gov.au)



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**Katherine Smith – ICN Victoria**

# Our purpose: Help Local Win

We implement industry participation policies on behalf of the Victorian Government including Local Jobs First Policy (Vic. Industry Participation Policy and Major Projects Skills Guarantee), Building Equality Policy and Social Procurement Framework using our data and insights, supported by our data platforms, ICN VMC and Gateway by ICN.



**Capability** – mapping (sector, geographic, social or sustainable credentials), advising government on local content



**Insights** – market trends and policy trends



**Connections** – site visits, events, training and advisory.



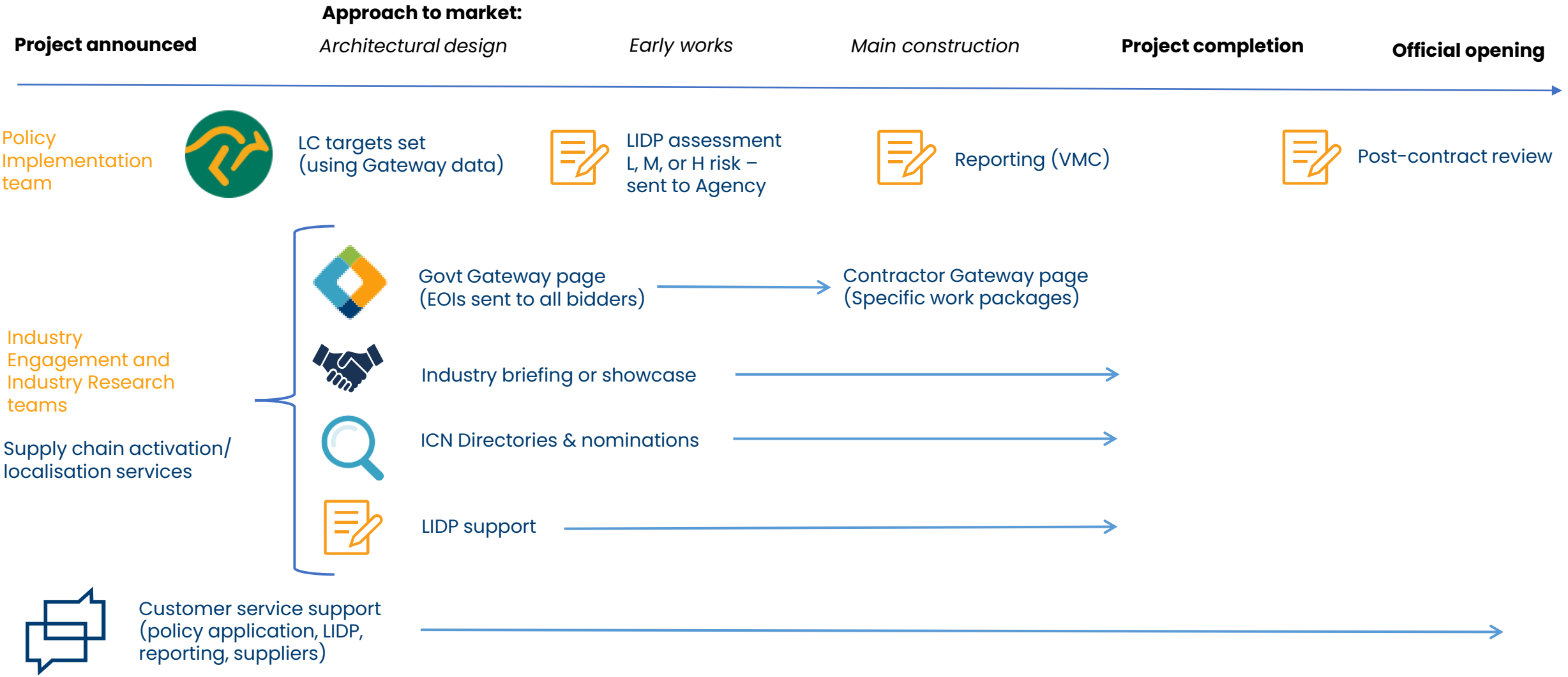
Gateway by ICN – digital platform to advertise project opportunities and promote 80,000 suppliers and connect the two



ICN VMC – digital platform used by agencies to register LJF projects, bidders to submit LIDPs and contractors to report on commitments



# Helping Local Win.....in practice



# Gateway By ICN

[Coliban Water](#)

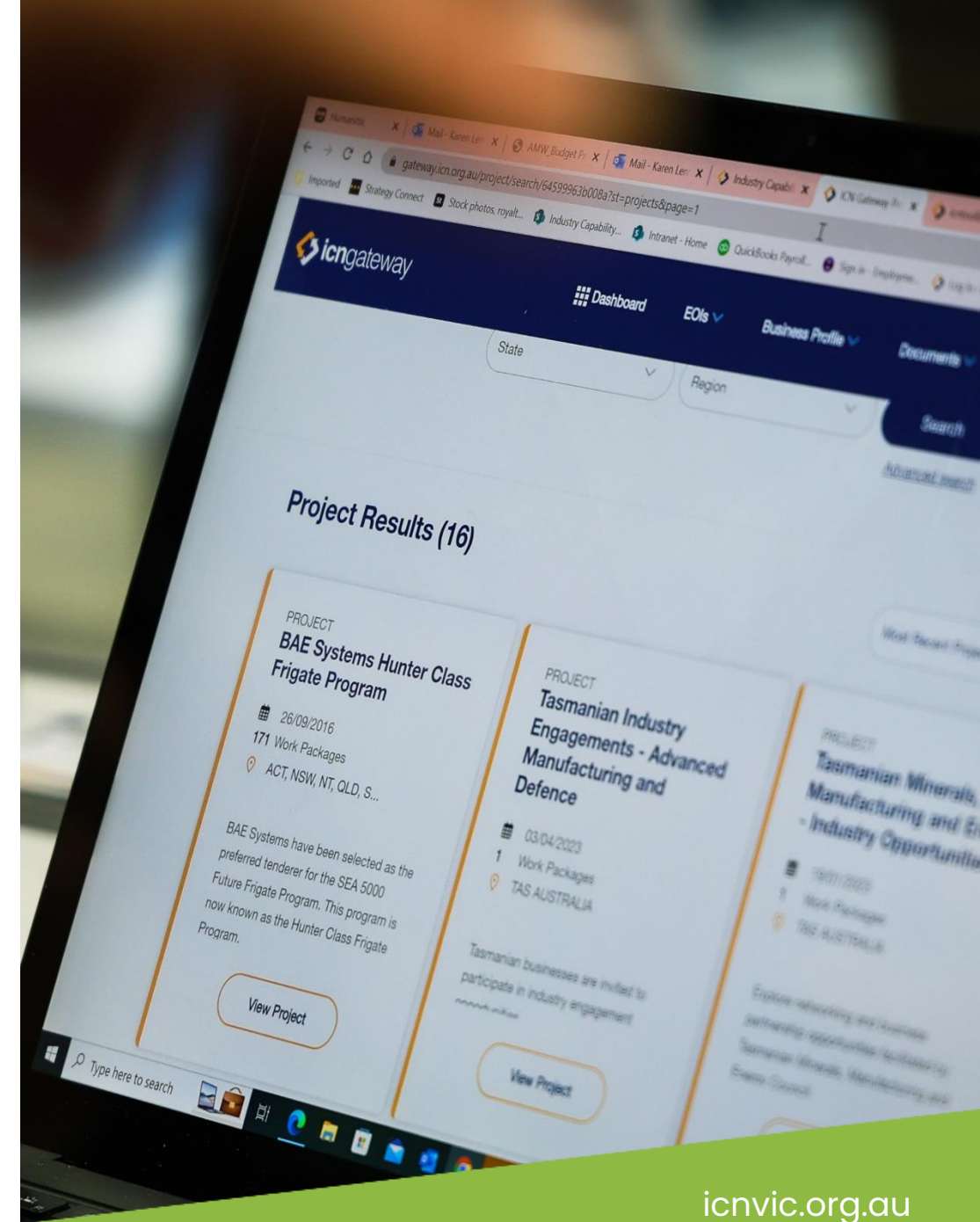
## Other project opportunities

[Cohuna Public Sector Residential Aged Care Service](#)

[Goschen Rare Earths and Mineral Sands Project](#)

[Casey Hospital Emergency Department Expansion](#)

[Eureka Sports Precinct](#)



# Hanwha Defense Australia (HDA) - Major Programs



AS9 Self-Propelled Howitzer  
(Huntsman)



AS10 Armoured Ammunition  
Resupply Vehicle



AS21 Redback Infantry  
Fighting Vehicle\*

\*Hanwha Defense Australia's Redback Infantry Fighting Vehicle is the preferred tenderer LAND 400 Phase 3.

## How to connect with HDA

1. **Setup a Company Profile** on our Australian Industry Portal (AIP)
2. **Complete all required paperwork.** Listing your capabilities and current points of contact is key!
3. **Monitor AIP** for notifications for EoI/work package matching updates
4. Regardless of outcome - **wait for HDA to respond**
5. If you have questions meanwhile, please send an email to **aip@hanwha-defence.com.au**

Important: if you would like to receive work requests from Hanwha, you **must** register on the Australian Industry Portal (AIP).

You can sign up to the AIP at <https://hanwha.benchon.com> or scan the QR code below.





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Networking  
**THANK YOU!**