



ICN Victoria

Greater Geelong Showcase

Thursday, 07 August 2024
GMHBA Stadium, Kardinia Park



Presentation overview

01. Built

Barwon Women's and Children's Hospital

02. Development Victoria

Nyaal Banyul Geelong Convention and Event Centre

Twelve Apostles Redevelopment

Regional Sporting Projects - Armstrong Creek Sports Centre

Regional Sporting Projects - Stead Park

03. Advanced Fibre Cluster

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08. Networking



ICN Victoria

Sam Majer Built

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Barwon Women's & Children's Project

ICN Greater Geelong Showcase 7 August 2024

Built THE NEW WAY
FORWARD

Sam Majer

Project Manager



Built

THE NEW WAY
FORWARD

Barwon Women's & Children's Main Works



Artist Impression

- About the Project
- The new Barwon Women's and Children's will integrate with existing University Hospital Geelong services within the University Hospital Geelong precinct. Providing more;
- maternity inpatient beds
- paediatric multi-day/same day inpatient beds
- birthing suites
- operating theatres
- expanded paediatric and maternity specialist (outpatient) facilities.
- new neonatal & parent care unit
- expansion of existing special care nursery
- Total Project Value \$500m+
- Main Works Commence Late 2024
- Main Works Completion 2029
- Project Progress
- Stage 1 Scope – Site Investigations, Design Development and Development of Enabling works to prepare the site for the Main Works Construction to commence.

Opportunities for Suppliers

Contribute to a significant project for Geelong and surrounding communities

- Procurement of key subcontractors
- Supply of materials via our trade contracting partners
- Supply of site consumables
- Regional and local supplier project obligations and targets
- Potential partnerships with key contractors to support large trade packages
- Broad opportunities due to the diverse nature of project which includes New Build and Refurbishment within the existing hospital
- Fit out and FF&E supply via trade contractors, direct to Built and direct to Barwon Health

Key to successful engagement

- Keep up to date on the ICN website for upcoming procurement
- Register an EOI on the ICN website

Contact details and questions

Project Primary Contact

- Name: Peter McCracken
- ICN Regional Manager - Barwon region
- 0407 505 477

Gateway by ICN – Project Page

- https://gateway.icn.org.au/projects/11092/pg-11092?scroll_pos=150





ICN Victoria

Benjamin Delaney Development Victoria

Thursday, 07 August 2024
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Geelong Projects

ICN Geelong Regional Showcase

Benjamin Delaney

Development Victoria

7 August 2024



At Development Victoria, we create places for people.

We're a government agency partnering with industry leaders and local communities to transform ambitious ideas into reality. And together, we deliver places that make a genuine difference to the people of Victoria.

Nyaal Banyul Geelong Convention and Event Centre

- A purpose-built convention and exhibition space, a 1000 seat venue, two large exhibition spaces, meeting rooms, conference facilities, flexible event spaces, food/beverage offerings and a 200-room hotel.
- Public-private partnership between Victorian Government and Plenary Conventions leading the development.
- Expected to open in 2026.
- The Victorian Government is contributing \$423 million to the project, with the Australian Government contributing \$30 million and \$3 million from the City of Greater Geelong – bringing the total commitment to \$456 million.



Twelve Apostles

The redevelopment includes:

- Visitor Experience Centre building and lookout with full universal access
- Integrated car and bus parking including emergency service connectivity
- Delivery of a high-quality Welcome Garden
- New road infrastructure and road upgrades
- Landscaping works to target pathways and road edging.

Once complete the Twelve Apostles Precinct will provide safer and universal access to one of nature's greatest attractions while protecting the environment and cultural history at this spectacular location.

Construction of the Twelve Apostles Precinct Redevelopment is expected to start in late 2024.



Armstrong Creek Sports Centre

The new build will include:

- Four indoor multi-sport courts
- A civic plaza
- Site car parking.

This new multi-sport facility will help increase sports participation among the Geelong community, support local businesses and create employment opportunities during the project's delivery.

The Schematic Design is complete and an Advanced Tender Notice for a Main Works Contractor was released on 2 August.

Head Contractors can register their interest via Buying for Victoria when the Expression of Interest is released on 19 August.



Armstrong Creek Sports Centre Exterior
Artist Impression

Stead Park

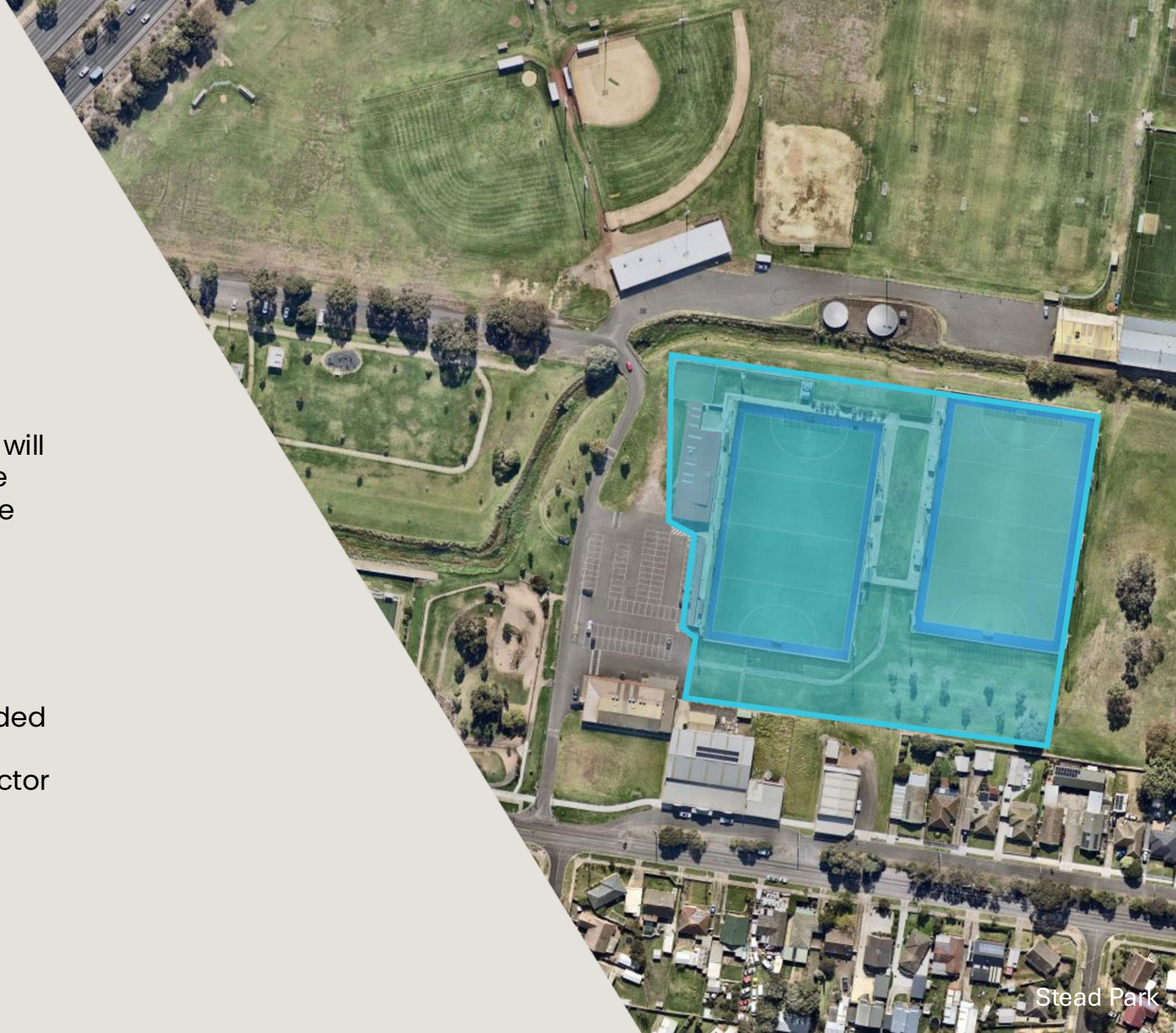
The upgrades will include:

- An upgraded hockey pitch
- A new pavilion
- More seating.

During the project's delivery, local businesses will be encouraged to get involved, creating more employment opportunities and supporting the local community.

This redevelopment will also allow for more community and high-performance sport pathways in the Geelong region.

A Principal Design Consultant has been awarded and the Concept Design Phase will begin this month. Procurement for a Main Works Contractor begin in early 2025.



Opportunities

Project opportunities

- Local material and product specification
- Head contractor procurement

Timelines

- Armstrong Creek EOI Release from mid August 2024
- Stead Park EOI Release in Q4 2024
- Twelve Apostles RFP in progress

Local Jobs First

We support Victorian businesses and workers by ensuring that small and medium size enterprises are given a full and fair opportunity to compete for both large and small government contracts.



How to get involved

If you would like to find out more about the projects we are delivering across the state visit our website:

www.development.vic.gov.au/projects

Visit us today at our table, where we can also answer questions around the Geelong projects
Key an eye out on:

- Buying for Victoria
- Construction Services Panel

Suppliers

If you are interested in providing goods or services, please register on the ICN Gateway Page.

Our Head Contractor partner will be provided with your details, and you will also be provided with the shortlisted contractors prior to contract award.



Armstrong Creek Sports Centre
Artist Impression Only

How to get involved

Gateway by ICN Project Pages

Twelve Apostles Redevelopment -

https://gateway.icn.org.au/projects/11587/pg-11587?scroll_pos=0

Nyaal Banyul Geelong Convention And Event Centre - Bid

Phase https://gateway.icn.org.au/projects/5581/pg-5581?scroll_pos=0

Armstrong Creek Sports Centre -

https://gateway.icn.org.au/projects/12182/pg-12182?scroll_pos=0



Armstrong Creek Sports Centre
Artist Impression Only



ICN Victoria

David Buchanan Advanced Fibre Cluster

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ADVANCED
FIBRE
CLUSTER
GEELONG

ADVANCED FIBRE CLUSTER

The Advanced Fibre Cluster (AFCG) based in and around the Geelong Regional Area of Victoria focuses on advancing carbon fibre research and its commercial applications across various industries.

It brings together expertise from academia, industry, and government to innovate, develop high-performance carbon fibre technologies, and seek international collaborations

The Cluster aims to drive economic growth and sustainability by fostering global partnerships and commercialising cutting-edge carbon fibre solutions

WHY A CLUSTER



**Common Goals
and Objectives**



**Mutual
Benefits**



**Resource
Sharing**



**Complementary
Skills and Expertise**



**Innovation
and Creativity**



**Networking and
Relationships**



**Shared Values
and Vision**



**Crisis or
Urgency**

Industry Sectors



AEROSPACE



ENERGY



TRANSPORT



ADVANCED
MANUFACTURING



CONSTRUCTION



ASSISTED MOBILITY



HIGH PERFORMANCE
SPORT



ADVANCED TEXTILES

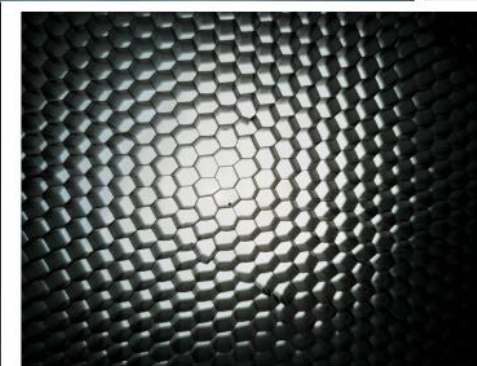
ADVANCED FIBRE CLUSTER

OUR MEMBERS



ADVANCED FIBRE CLUSTER

COMMERCIAL APPLICATIONS



Video





ADVANCED
FIBRE
CLUSTER
GEEELONG

FUTURE

Looking to the future, the AFCG is poised to navigate the “Global” landscape by continuing to attract larger, influential international companies and their cutting-edge technologies to the Greater Geelong Region and Victoria .

This strategic initiative aims to fortify the cluster of small to medium enterprises by providing access to new knowledge and technologies, empowering them to scale up and compete in global markets.

GLOBAL COLLABORATION

USA / JAP / UK / GER

CENTRE OF EXCELLENCE - TRAINING AND SKILLS AT ALL LEVELS

Micro Skilling, TAFE,
Graduate

THOUGHT LEADERSHIP

Driving Best in World
Practice in Composites and
CF Technologies

FUTURE WORKFORCE DEVELOPMENT

TRAINING AND UPSKILLING OF MEMBER GROUP COMPANIES

THANK YOU





ICN Victoria

Robert Gervasoni

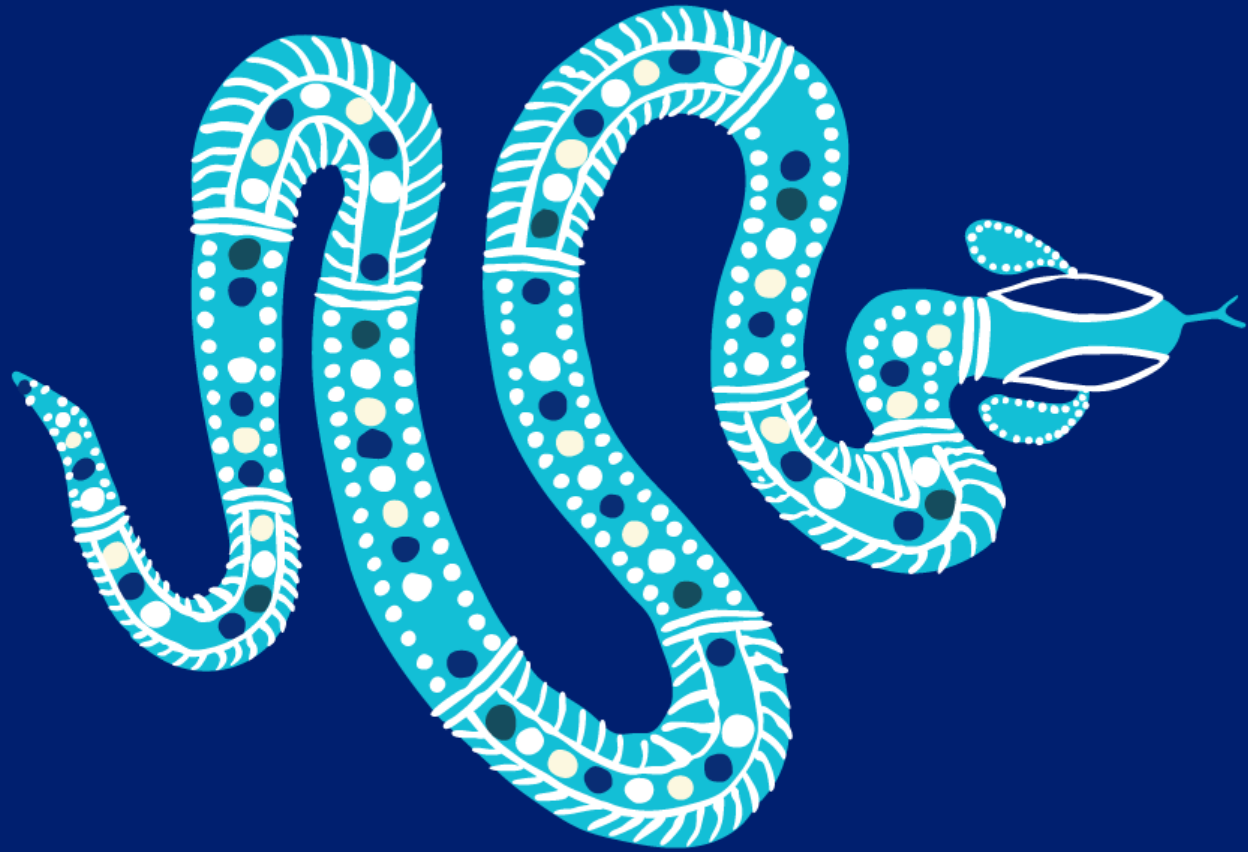
genU

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Employment & Business Solutions

The logo for 'genü' is displayed in a white, cursive font. The letters 'g', 'e', 'n', and 'ü' are white, while the final 'ü' is a light blue color. The logo is set against a dark blue rectangular background.

genü



ACKNOWLEDGEMENT OF COUNTRY

In the spirit of reconciliation, we acknowledge the Traditional Custodians of Country throughout Australia and their connections to land, sea and community.

We pay our respect to their elders past, present and emerging, and extend that respect to all Aboriginal and Torres Strait Islander peoples.

Artwork © Chris Delamont, Wiradjuri/Narri Narri, Riverina,
'Walking Together Brings Strength', 2019

OUR VISION

To build inclusive communities.

OUR MISSION

To create and deliver innovative services and supports that empower people to reach their full potential.



Employment & Business Solutions

genU delivers cost effective business and recruitment solutions to companies of all sizes across a number of industries.

- Labour hire solutions
- Warehousing, packaging & distribution
- Rework & assembling
- Document shredding
- Printing
- Grounds maintenance
- Vegetation & landscaping projects
- Commercial laundry
- Commercial food preparation
- Catering & corporate hampers

Why Partner with Us?

We are a profit for purpose disability social enterprise

genU operates our social enterprises driven by purpose and impact.

We employ 250 people with disability across a broad range of roles, supporting them to develop skills, engage in meaningful employment & work towards mainstream employment.

Why Partner with Us?

We help you drive your social impact

By choosing our high quality business solutions you can streamline your operations and generate significant social value.

We can help your business meet social procurement requirements while accessing local jobs first and cost effective solutions tailored to your business needs.

Why Partner with Us?

No cost business solutions to help you diversify your workforce.

We can assist you access job seekers of all ages, backgrounds and abilities. Whether you require workers for a few hours a week, part time or full time, we are here to assist.

We can support with:

- Job carving to deliver efficiencies.
- Customising roles to employee strengths and abilities
- Wage subsidies and workplace modifications
- Post placement supports.

Contact Us

For further discussion on how we can support your business needs.

Robert Gervasoni

Business Development Manager

M: 0400 854 097

E: robert.gervasoni@genu.org.au

THANK YOU 



ICN Victoria

Paul Daybell City Of Greater Geelong

Thursday, 07 August 2024
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Industry Capability Network (ICN) Victoria

City of Greater Geelong Showcase

City of Greater Geelong (CoGG), Procurement
Paul Daybell, Acting Procurement Coordinator
Wednesday 7 August 2024



CoGG Procurement Policy

The City of Greater Geelong is Victoria's largest regional city. The City spends more than \$250m each financial year with suppliers and contractors. When undertaking a Procurement, the City is committed in ensuring:

- (i) Public funds are spent responsibly;
- (ii) It has regard to relevant Council approved frameworks (social procurement, equity and diversity and Sustainability);
- (iii) Rules and process are clear, are transparent, assign accountability and deliver procurements with the standards of probity expected by a local government authority in the eyes of its community;
- (iv) The incidence of illegal activity (including fraud and corruption) and other behaviours that may bring disrepute to the City are minimised by the establishment of appropriate controls; and
- (v) Best Value for Money and open and fair competition are promoted.

Social & Sustainable Procurement

Social procurement is when we use our buying power to generate **local, social and sustainable** value and benefit that goes above and beyond the value of the goods, services or works that are being purchased. Social procurement ensures that purchasing decisions include equity, inclusion and diversity outcomes that will collectively achieve a more holistic community result.

Value for Money

A measure of the benefits the City obtains for its expenditure, considering both cost and non-cost factors, including:

- a) advancement of the City's corporate strategies and priorities, including the Council Plan, Social Procurement and other policies;
- b) non-cost factors, including fitness for purpose, quality, service and support; and
- c) cost-related factors including whole-of-life costs and transaction costs associated with acquiring, using, holding, maintaining and disposing of the goods, services or works.
- d) **Lowest price is not the sole determinant of Value for Money.**

Economic and Social Sustainability

- Our commitment to economic sustainability involves:
 - Generating local employment.
 - Accounting for the full lifecycle impacts of products (from purchase to operation to disposal).
 - Building relationships with, and encouraging purchases from, local suppliers.
 - Fostering innovation and supporting emerging sectors.

Upcoming Tenders

Tenders listed below are still in preliminary planning stages, and may be subject to budget review prior to release.

Road Pavement Rehabilitation and Renewal
Staceys Road Compost Works
Footpath Construction
Rossack Drive Waurin Ponds - Road Rehabilitation
Portarlinton Recreation Reserve Master Plan
Kerb and Channel Renewal
Drainage Renewal
Boundary Road and Baanyip Boulevard Traffic Signals
Leopold Sports Precinct Upgrades
Footpath Renewal
Windsor Park - Female Friendly Change & Pavilion Upgrades
Hamlyn Park - Female Friendly Changerooms
Thomson Recreation Reserve Upgrade

All City tenders close 2:00pm on date of advertised closing
www.eprocure.com.au/geelong/ or www.geelongaustralia.com.au



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ICN Victoria

Katherine Smith ICN Victoria

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About ICN Victoria



ICN Victoria, an independent organisation supported by the Victorian Government, has been working for local industry since 1984.



Help Local Win



We empower Victorian businesses to thrive by facilitating local procurement.

Project phases



Announcement

Government agencies upload the project to VMC, local content targets are set



Design

Establish project scope, goals, and assess local capability



Out to market

Gather information, analyse needs, and identify suppliers



Delivery

Allocate resources, ensure policy compliance and set timelines



Reporting

Maximise outcomes, refine processes, and report on project outcomes

Our products and services



Policy Activation



Capability



Gateway by ICN



Advisory Services



Networking Events



Industry Briefings



VMC

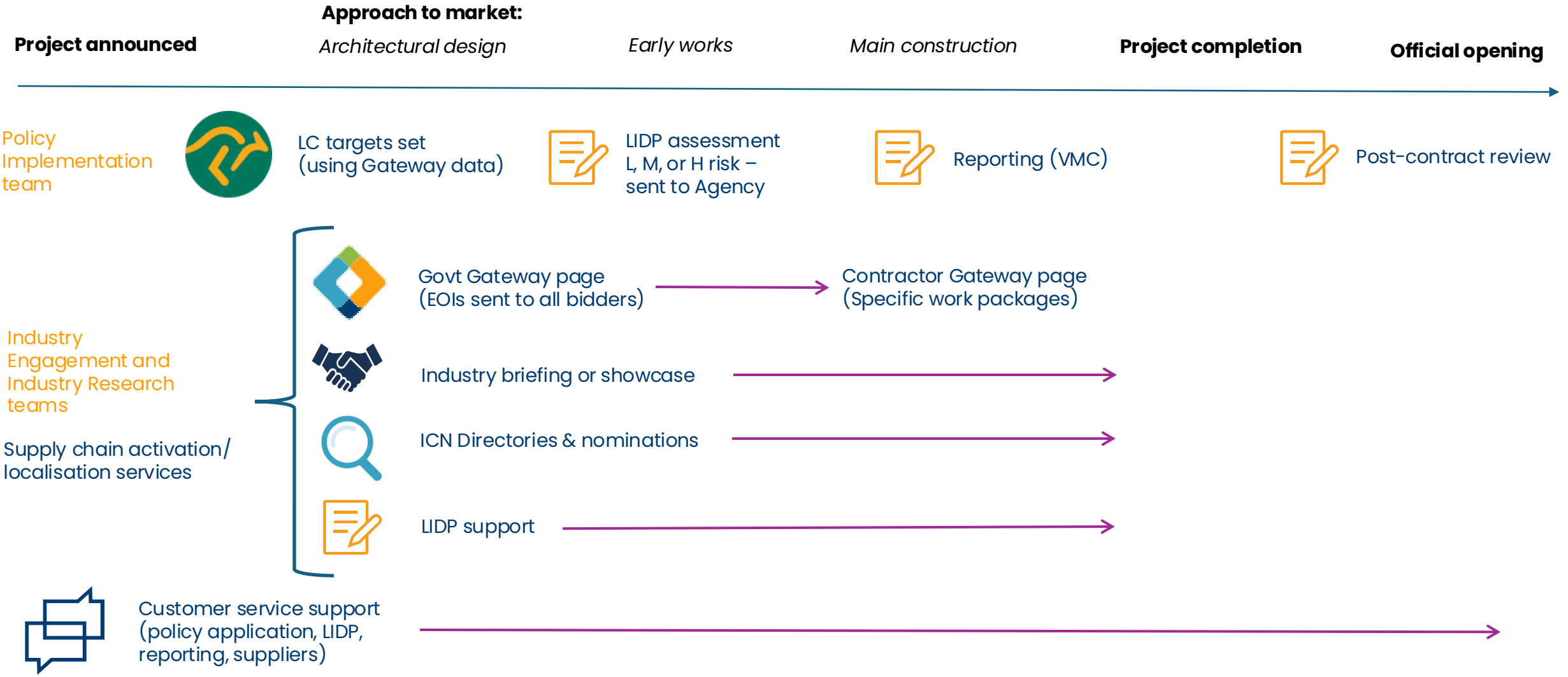


Directories



Reports/Insights

Helping Local Win.....in practice



Who can help



Katherine Smith
Industry Engagement
Manager



Andrew Bradley
Senior Industry Liaison



Lisa Maro
Industry Adviser
Renewable Energy



Dr Craig Neylon
Industry Adviser
Medtech



TBA
Industry Adviser
Building Equality Policy



Peter McCracken
Industry Adviser
Geelong Region



Colin Young
Industry Adviser
Gippsland Region



Michael Smith
Industry Adviser
Northern Victoria



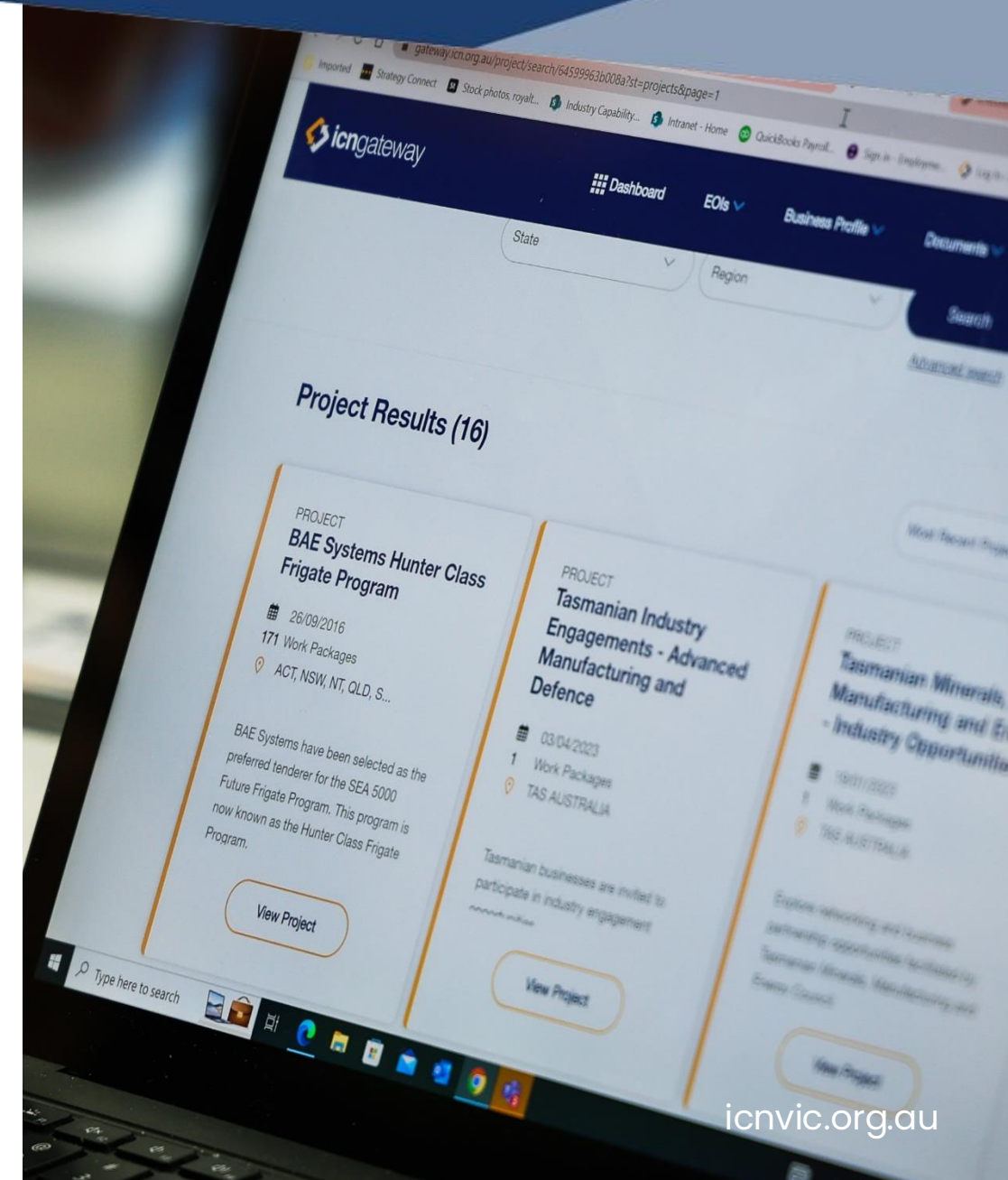
Stuart Smyth
Industry Adviser
Melbourne Metro Region



Lauren Trollope
Industry Support Officer

Gateway By ICN

1. [Suburban Rail Loop](#)
2. [North East Link - Toll Collection Capability Project](#)
3. [Ballarat Base Hospital Redevelopment](#)
4. [Goschen Rare Earths and Mineral Sands Project](#)
5. [Beveridge to Albury Tranche 2 \(Inland Rail\)](#)
6. [Ballarat Eureka Major Events Precinct](#)





Thank you

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Get in touch

