



Project, Contract and Opportunity Owner Pages Guide

Project page options

How they work

Project pages allow project owners, business owners and contractors to promote and publicly communicate upcoming procurement details and contracting opportunities, including:

- project owner details, project name, value (\$AUD) if applicable, project status, description and procurement contact officer's contact details (if desired) – note an ICN Industry Adviser can be listed as the contact person to help filter supplier enquiries
- details of upcoming opportunities to supply goods and services
- requirements that potential bidders and the supply chain must satisfy and standards for key goods or services for the project
- details of successful contractors, including key procurement contacts, for further supply chain engagement opportunities.

Through Gateway by ICN, project owners can:

- review comprehensive supplier capability profiles
- send notifications about project updates and opportunities
- review and respond to expressions of interest from potential suppliers based on:
 - » Work package-specific Expressions of Interest (EOI) (i.e., local supplier with the capability and experience to perform a specified scope of works registers their interest against the work package published)
 - » Registration of Interest (ROI) (i.e., local supplier wishes to be advised of supplier-related project updates regarding briefing sessions, supply opportunities etc.)
 - » General EOI (i.e., local supplier wishes to advise the project owner/contractor and its supply chain of an innovative idea or product that could be of interest to the project).



\$54.3B+

Total value of contracts awarded through Gateway by ICN



400+

Suppliers joining every month



95,000

Contracts awarded to companies through Gateway by ICN

Project page

What's included

Depending on the type of project page selected, pages are published with either a list of generic or customised **work packages** associated to the project.

Suppliers that have registered on Gateway by ICN can submit an **EOI** for the work packages, registering their company's application to provide services or items to the project.

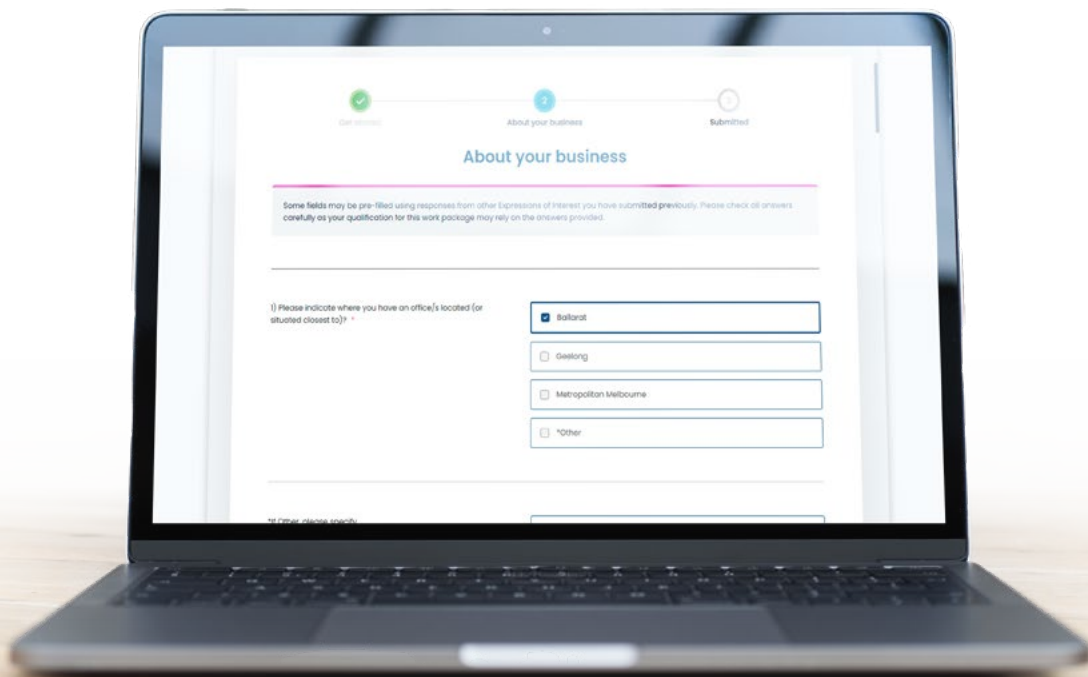
The general data collected contain details from the company's Gateway by **ICN Gateway**, which contain information such as:

- contact details
- products and services
- number of employees and turnover
- client and project history
- third party applications
- licenses and insurances
- Indigenous ownership and Indigenous employment

Customised Works Packages are enabled with additional **Supplier Questionnaires** that allow project owners to take a deeper-dive into the local supply chain capability and collect EOI's, that are more targeted to their project-specific requirements.

All work packages published on Gateway by ICN must be listed publicly for a minimum of 10 business days to provide full, fair, and reasonable opportunities for local suppliers.

EOI reports can either be issued by ICN Victoria to project owners at agreed weekly, fortnightly or monthly intervals. Alternatively, **Project Owner Premium Pages** includes **Project Plus Access** which allows back-end access to ICN Gateway project pages enabling project owners to view EOI's in real-time, run reports directly from the system, and to download any additional documentation provided by companies as part of the EOI process.



Project Owner Page Overview

Project Owner Pages are used by **business owners, developers and investors, bidders** and **awarded contractors** to promote detailed project scope, timelines and detailed procurement opportunities to the market.

Customised Works Packages which include **supplier questionnaires** ensure a targeted short list of local supply chain prospects are identified.

Project Owner Pages can be published at any stage of a project (including **bidding** and/or **award** stages).

The detailed project scope, customised work packages and detailed timelines allow the local supply chain to respond with both **capability and capacity**.



Request page publication



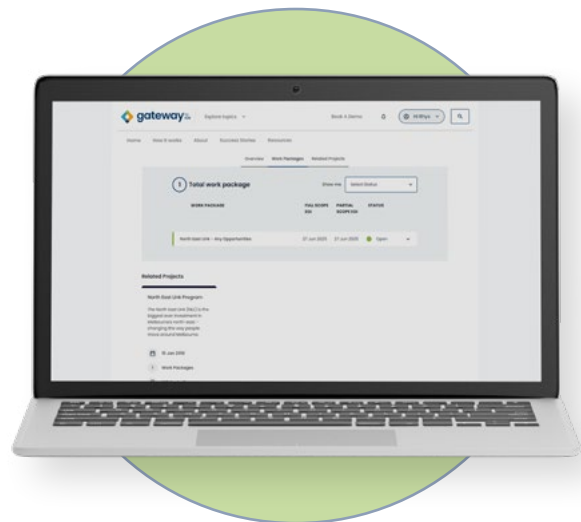
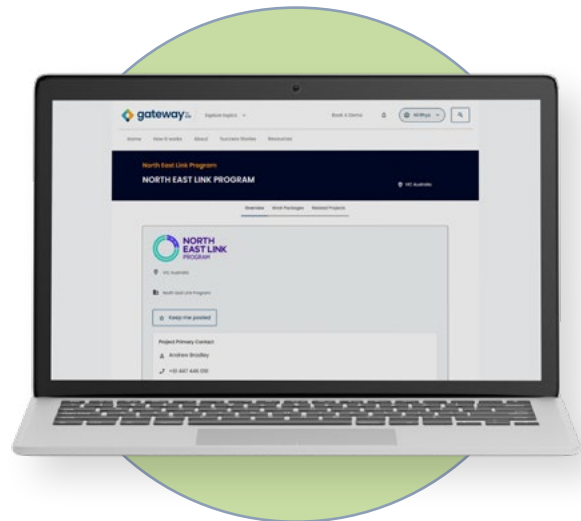
Premium Project Owner Page Overview

Premium Project Owner Pages are published with additional promotional features, and are used by **developers and investors, bidders** and **awarded contractors** that have complex projects that have multiple stages and run for a period of years, or have multiple projects across sectors, or geographic regions.

Premium Project Owner Pages are often published at the **project announcement** or **early planning** stages of a project. These pages offer additional functionality and access to more supplier engagement tools.

Premium project pages assist in raising the awareness of project owners activity within a specific sector creating a **pipeline** for the **local supply chain**.

Project Plus access is also included in Premium Project Owner Pages. Project Plus is back-end access to the Gateway by ICN (Toolbox) database. This feature allows project owners to view EOIs in real-time, run reports directly from the system and download any additional documentation provided by companies as part of the EOI process.



[Request page publication](#)

Project page options

Comparison table

Features	Project Owner	Premium Project Owner
Agency/project owner logo	✓	✓
Project images	✓	✓
Introduction to the project owner, opportunity owner and/or main contractors	✓	✓
Basic introduction to the project, contract or opportunity	✗	✗
Comprehensive introduction to the project, contract or opportunity	✓	✓
Specific criteria that suppliers must adhere to	✓	✓
Instructions on completing pre-qualification	✓	✓
Project, contract or opportunity timeframes	✓	✓
Project, contract or opportunity logo	✓	✓
Project, contract or opportunity scope documents	✓	✓
Project, contract or opportunity owner banner	✗	✓
Project Plus Project, contract or opportunity access	✗	✓
Customised work packages (including supplier questionnaire)	Additional cost	Additional cost



Customised Works Packages

Supplier Prequalification Questionnaires

Supplier Prequalification Questionnaires help project, contract, and opportunity owners identify local, social, and sustainable procurement capability for the project.

EXPRESSION OF INTEREST

Please complete all mandatory fields to submit your Expression of Interest below.

* Mandatory fields

Business name

Location address

Some answers may have already been pre-filled using answers from other Expressions of Interest you have submitted previously. Please check all answers carefully as your qualification for this work package may rely on the answers provided.

Do you have a regional office in Victoria? * Yes No

Do you have priority job seekers in your workforce? * Yes No

Are you a certified social enterprise? * Yes No

Are you a certified Aboriginal business? * Yes No

Are you a Australian Disability Enterprise (ADE) based in Victoria? * Yes No

Once all mandatory fields are complete you can Submit or Save to finish later



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