



Government Agency

Project Pages Guide

Government Agency Page Overview

Government Agency Pages are **funded by the Department of Jobs, Skills, Industries & Regions (DJSIR)** for major projects with an approximate value of **\$50m** and above in Metro Melbourne and **\$20m** and above in Regional Victoria. These pages are designed to engage the market early and highlight the opportunities pipeline to suppliers.

Some examples of major projects include:

- sports arenas
- hospitals
- public housing
- fire stations
- maintenance services
- tourism precincts

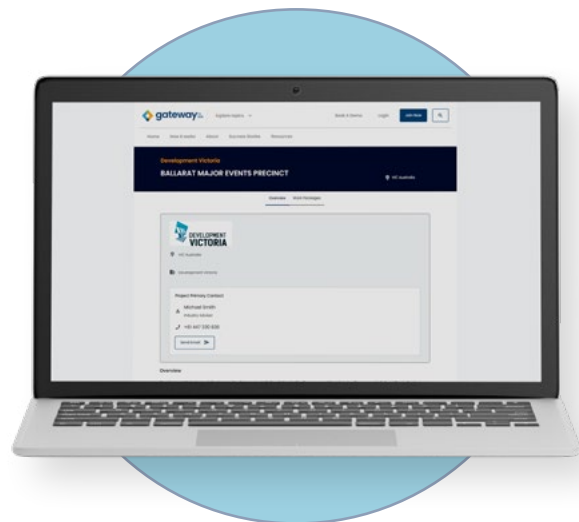
These project pages are published at the **project announcement** and **early planning stages** of a project.

Typically published with general detail on project scope, timelines and a small number (3-5) of generic work packages. The purpose is to understand **local supply chain capability** and share with bidders to help them maximise local, social or sustainable content.

Government Agency Pages are closed when the tendering and bidding phase ends.

The EOIs collected through a Government Agency Page are shared with tenderers and bidders, at the discretion of the agency.

Government Agency Pages cannot be directly transferred to a project owner.



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Project page benefits

How they work

Project pages allow government agencies to promote and publicly communicate upcoming procurement details and contracting opportunities, including:

- Government agency details, project name, value (\$AUD) if applicable, project status, description and procurement contact officer's contact details (if desired) – note an ICN Industry Adviser can be listed as the contact person to help filter supplier enquiries
- details of upcoming opportunities to supply goods and services
- requirements that potential bidders and the supply chain must satisfy and standards for key goods or services for the project
- details of successful contractors, including key procurement contacts, for further supply chain engagement opportunities.

Through Gateway by ICN, government agencies can:

- review comprehensive supplier capability profiles
- send notifications about project updates and opportunities
- review and respond to expressions of interest from potential suppliers based on:
 - » Work package-specific Expressions of Interest (EOI) (i.e., local supplier with the capability and experience to perform a specified scope of works registers their interest against the work package published)
 - » Registration of Interest (ROI) (i.e., local supplier wishes to be advised of supplier-related project updates regarding briefing sessions, supply opportunities etc.)
 - » General EOI (i.e., local supplier wishes to advise the project owner/contractor and its supply chain of an innovative idea or product that could be of interest to the project).



\$54.3B+

Total value of contracts awarded through Gateway by ICN



400+

Suppliers joining every month



95,000

Contracts awarded to companies through Gateway by ICN

Project page

What's included

Government funded Agency pages are published with up to 5 generic/basic works packages associated to the project. Additional **works packages**, including supplier questionnaires are available upon request.

Features:

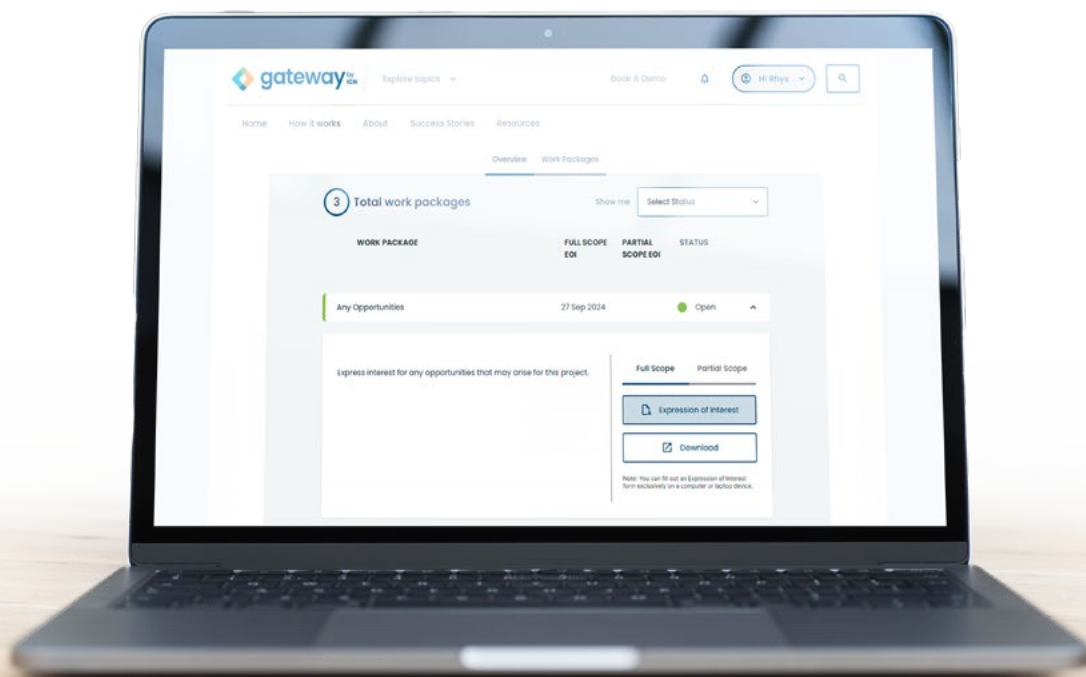
- DJSIR/LJF/Agency logo
- Project images
- Introduction to the project owner and/or main contractors
- basic introduction to the project
- Instruction on completing pre-qualification
- Up to 5 generic work packages (excluding supplier questionnaire)
- Customized work packages (excluding questionnaire) at additional cost

Suppliers that have registered on Gateway by ICN can submit an **EOI** for the work packages, registering their company's application to provide services or items to the project.

The general data collected contain details from the company's Gateway by **ICN Gateway**, which contain information such as:

- contact details
- products and services
- number of employees and turnover
- client and project history
- third party applications
- licenses and insurances
- Indigenous ownership and Indigenous employment

Request Project Page checklist





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